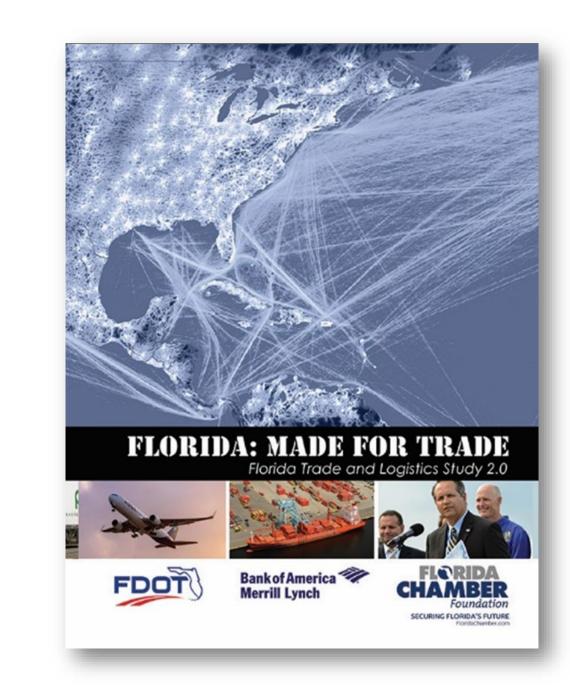
Uniting Business for Good NEBA Membership Luncheon | March 23, 2021

Mark Wilson | President and CEO | <u>mwilson@flchamber.com</u> Dr. Jerry Parrish | Chief Economist | <u>jparrish@flfoundation.org</u>



Leadership Matters!







"Florida is changing. Our **economics**, our **demographics** and our **politics** are all changing and these changes are both opportunities and challenges."

Mark Wilson

President & CEO, Florida Chamber of Commerce



The Florida 2030 Blueprint: Uniting Businesses For Good

17th to 10th 39 Goals

- +4 Million
- +2 Million
- +50 Million
- +3 Million





www.Florida2030.org



FLORIDA

CHAMBER

NEW YORK GOVERNOR ANDREW CUOMO

Thank you.

FLChamber.com/<u>Open4Biz</u>

Florida At-A-Glance

- Florida's Economy \$1.1 Trillion GDP (17th)
- 22 Million Residents

 3rd / 26M By 2030
- Pre-COVID
 - More Than 900/Day
 - 131.4 Million Visitors In 2019 (+50M by 2030)
 - Florida Created More Than 1 Out of Every 11 New U.S. Jobs since 2015

www.TheFloridaScorecard.org



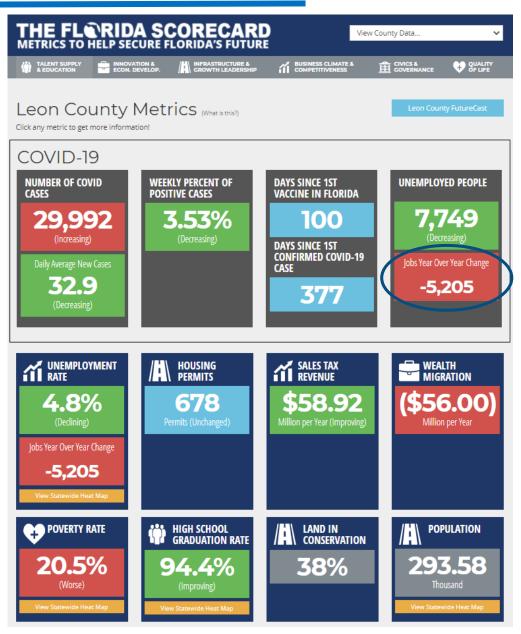


Leon At A Glance

www.theFloridaScorecard.org

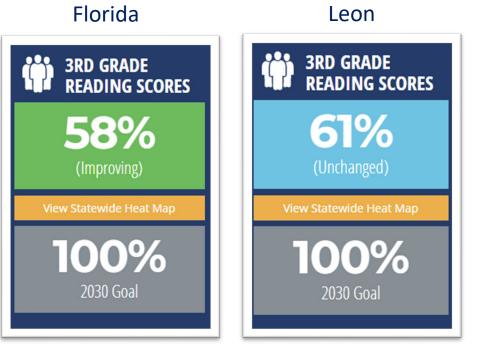
Pre-COVID Futurecast for Leon County

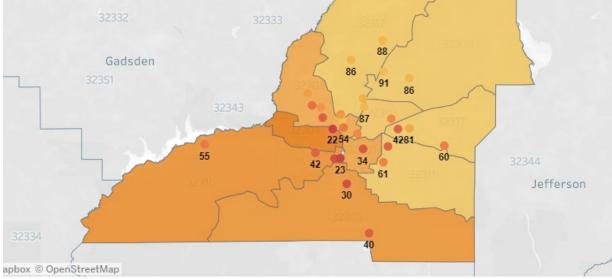
- 292,502 Current Residents
- 332,500 365,900 Residents Expected by 2030
- 16,303 Net New Jobs Needed by 2030





1,008 Leon County 3rd Grader's **Not** Reading at Grade Level





Elementary School Reading Proficiency and Poverty Rate of Children

GAP MAP

www.TheFloridaGapMap.org



1,008 Leon County 3rd Grader's **Not** Reading at Grade Level

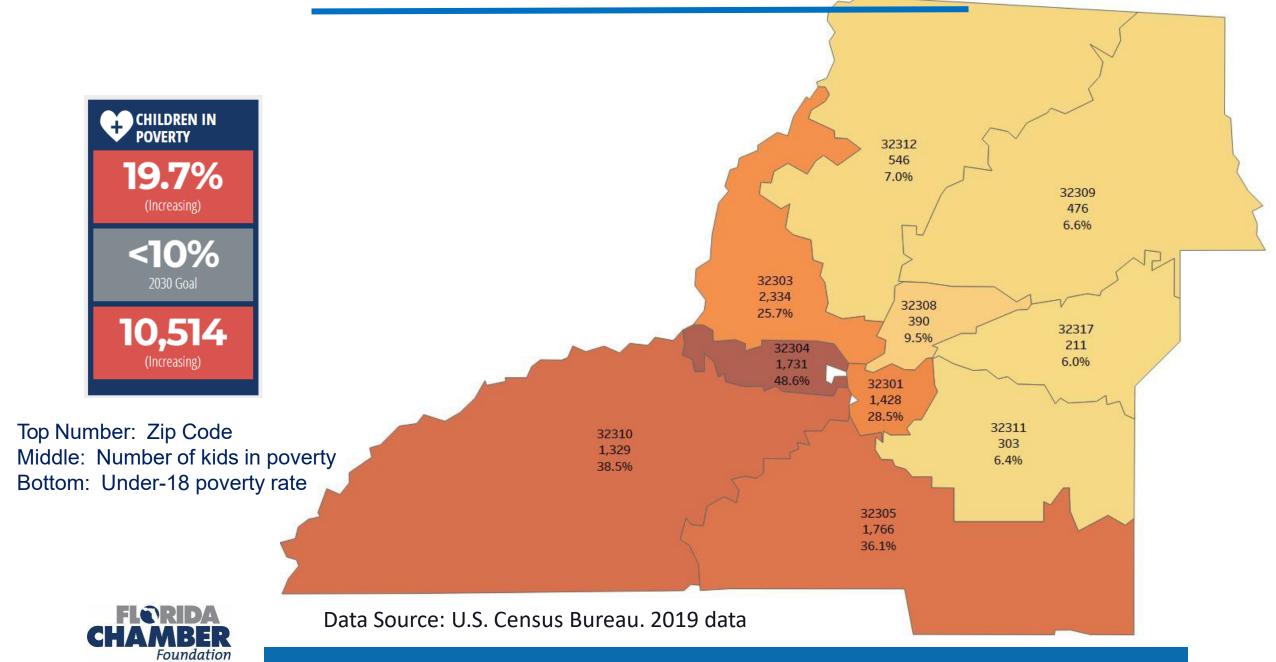
School Name =	Kids Not Reading At Grade Level	Ŧ	Third Grade Reading Score
BOND ELEMENTARY SCHOOL	89		23
JOHN G RILEY ELEMENTARY SCHOOL	76		22
APALACHEE ELEMENTARY SCHOOL	66		43
ASTORIA PARK ELEMENTARY SCHOOL	57		41
SABAL PALM ELEMENTARY SCHOOL (LEON)	57		42
OAK RIDGE ELEMENTARY SCHOOL	49		30
FRANK HARTSFIELD ELEM. SCHOOL	49		34
J MICHAEL CONLEY ELEM SCHOOL AT SOUTHW.	. 49		61
PINEVIEW ELEMENTARY SCHOOL	44		31
SPRINGWOOD ELEMENTARY SCHOOL	43		51



www.TheFloridaGapMap.org



Do You Know Your Zip Code (Home and Office)?



Fixing Florida's Broken Legal Climate





State Lawsuit Climate Report





2021 Florida Business Agenda





Where We Stand The Florida Chamber's

Jobs and Competiveness Agenda





www.flchamber.com/wherewestand

2021 Florida Legislative Session by the Numbers (as of March 22)

- Committee Weeks (January 11 February 19)
- Session (March 2 April 30)
 - 160 Legislators
 - House- R: 78 (+5), D: 42 (-5)
 - Senate- R: 24 (+1), D: 16 (-1)
- \$96.6B State Budget (\$2.74B COVID Gap)
- Bills Filed: 2,990 (So Far)
 - 1,973 House / 1,017 Senate
 - **103** Florida Chamber Scored Bills
- Florida Chamber has testified 68 times
- Sent 77 Your Vote Matters Letters (So Far)
- 1180 Votes Scored (So Far)
- Bills Passed : 7 House / 20 Senate
- 192 Florida Chamber meetings with legislators



The Florida Chamber Competitive Agenda

- COVID Liability Protections
- Remote Seller Sales Tax Collection
- Mitigate \$713M Unemployment Tax Increase
- Lawsuit Abuse Reform (46th)
- Workforce Development and Alignment
- Make Economic Development/Tourism Marketing Permanent
- Long-term Infrastructure Investment
- And More...



More than 100 Local Chambers Uniting in support of COVID-19 Liability Protections

African American Chamber of Central Florida Anna Maria Island Chamber Apopka Area Chamber **Bay County Boca Raton Chamber Capital City Chamber Central Palm Beach County Chamber** Chamber of Commerce Cape Coral Chamber of Commerce Okeechobee County Chamber of Commerce Palm Beaches **Citrus County Chamber Clay County Chamber** Cocoa Beach Chamber **Coral Gables Chamber** Coral Springs Coconut Creek Regional Chamber **Dade City Chamber** Daytona Regional Chamber **Delray Beach Chamber DeSoto Chamber** Destin Chamber East Orlando Chamber **Englewood Chamber** Estero Chamber Fort Lauderdale Chamber Fort Myers Beach Chamber Fort Myers Chamber Fort Walton Beach Chamber Frostproof Area Chamber



Gainesville Chamber **Gulf Coast Minority Chamber Gulf County Chamber** Hardee County Chamber Hernando County Chamber Hobe Sound Chamber Holly Hill Chamber Hispanic Chamber of Metro Orlando Indian River Chamber Indiantown Chamber Islamorada Chamber Jackson County Chamber JAX Chamber **Key Largo Chamber Kissimmee Osceola County Chamber** Lady Lake Chamber Lake City Columbia County Chamber Lake Nona Regional Chamber Lake Wales Chamber Lakeland Chamber Manatee Chamber Marathon Chamber Marco Island Chamber Melbourne Regional Chamber Miami Chamber Miami Dade Chamber Miramar Pembroke Pines Chamber **Naples Chamber** Nassau County Chamber

North Tampa Bay Chamber

Northeast Polk Chamber **Ocala Marion Chamber & Economic** Partnership **Ocean Reef Chamber Orlando Economic Partnership Ormond Beach Chamber Oviedo-Winter Springs Chamber** Palm Bay Chamber Palm Beach North Chamber Palm City Chamber Palm Coast - Flagler Regional Chamber Palm Harbor Chamber Panama City Beach Chamber Pasco Chamber Pensacola Chamber **Plant City Chamber** Pompano Beach Chamber Port Orange South Daytona Chamber **Riverview Chamber** Safety Harbor Chamber Sanibel Captiva Chamber Sarasota Chamber Sebring Chamber Seminole Chamber South Dade Chamber South Hillsborough Chamber South Lake Chamber South Tampa Chamber

St. Johns County Chamber St. Lucie Chamber Stuart Martin County Chamber Sumter County Chamber **Tallahassee Chamber** Tampa Bay Beaches Chamber Tampa Bay Chamber **Tarpon Springs Chamber Tavares Chamber Titusville Chamber Uptown Chamber** Venice Area Chamber Vero Beach Chamber Walton Area Chamber Washington County Chamber West Orange Chamber Winter Haven Chamber **Ybor City Chamber Zephyrhills Chamber**

www.FLChamber.com/CovidLiabilityProtections

Weekly Legislative Update





To receive membership email alerts, email Betsy Dawson at <u>bdawson@flchamber.com</u>



2020 Election

97% success rate for Chamber-backed candidates

Winning 86 of the 89 Chamber endorsed races



1,000,000+ Digital Impressions



300,000+ Mail Pieces



20 Radio & Digital Ads



8 Polls

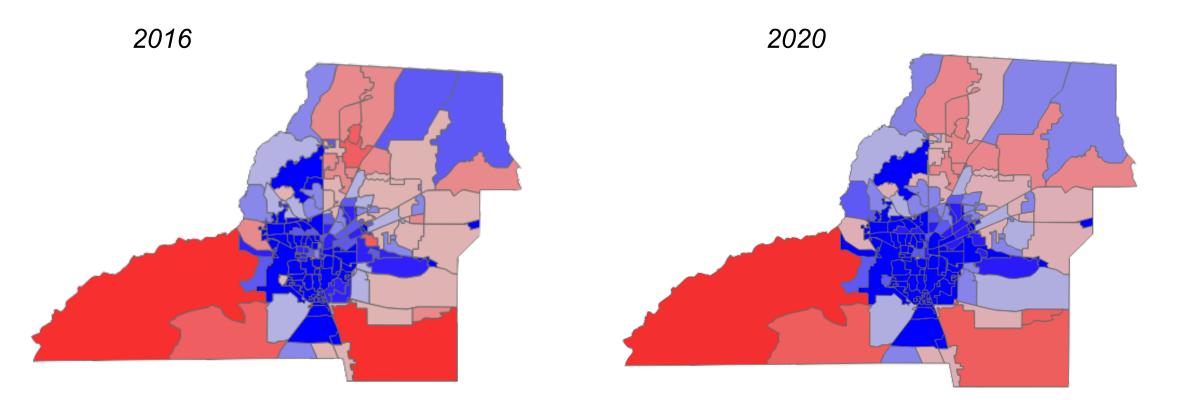


1,100+ Contributions to Chamber PCs \$6.81 Million in Voter Education



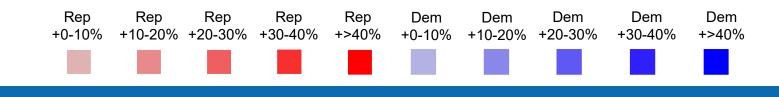


Leon County



Results by precinct, presidential election



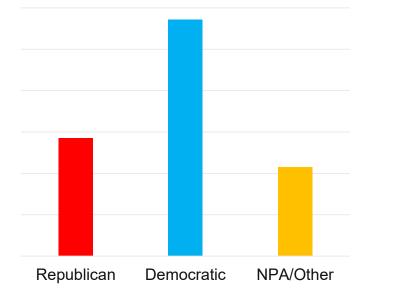


Leon County

Voter Registration (as of Jan. 31, 2021)

Republican: 57,035 (26.6%) Democratic: 114,237 (53.3%) NPA/Other: 43,170 (20.1%)





Leon Registration by Race/Ethnicity

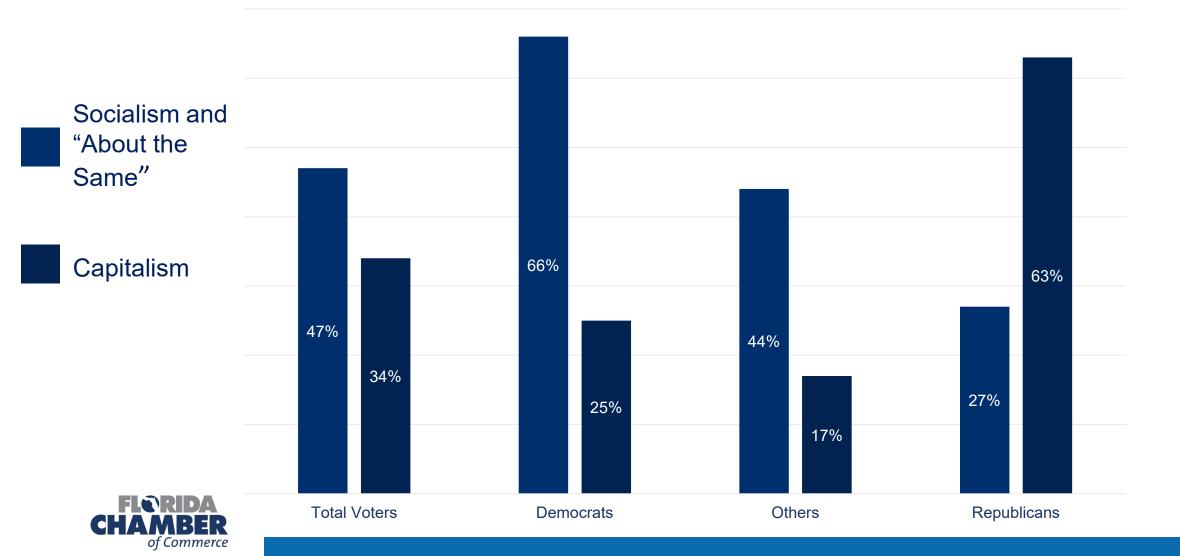
White: 59.3% Black: 28.5% Hispanic: 4.4% Other/Unknown: 7.7% Leon Registration by Age Group

> 18-34: 38.1% 35-49: 21.9% 50-64: 20.0% 65+: 20.0%

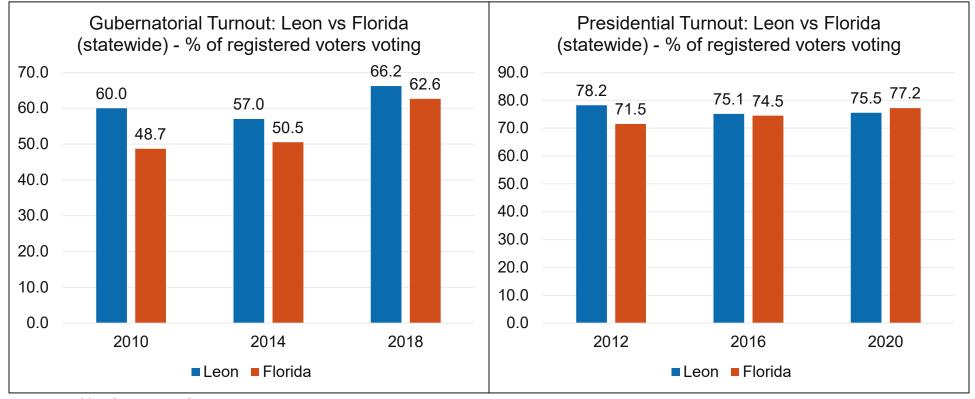


Freedom Preference

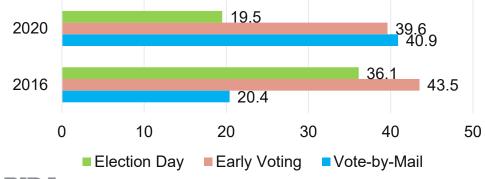
What's Better? Socialism or Capitalism? Voters Under 40



Leon County



% of Ballots Cast by Voting Method – Leon



Recent Election Results

2014 Governor Crist (Dem) 61.7% Scott (Rep) 35.4%

2018 Governor Gillum (Dem) 63.4% DeSantis (Rep) 35.7% 2016 President Clinton (Dem) 60.5% Trump (Rep) 35.4%

2020 President Biden (Dem) 63.5% Trump (Rep) 35.3%



The 2022 Ballot (Redistricting)

President and Vice President (Vote for One)	t	Shall Judge Scott Makar of the First District Court of Appeal be retained in office?	No. 1 Constitutional Amendment, Article VI, Section 2
		⊖ Yes	Citizenship Requirement to Vote in Florid
O Donald J. Trump Michael R. Pence	REP	○ No	
Joseph R. Biden Kamala D. Harris	DEM	Shall Judge Rachel Nordby of the First District Court of Appeal be retained in office?	This amendment provides that only United States Citizens who are at least eighteen years of age, a permanent resident of Florida and registered to vote, as provided by law,
		⊖ Yes	shall be qualified to vote in a Florida election.
 Jo Jorgensen Jeremy "Spike" Cohen 	LPF	○ No	Because the proposed amendment is not
Roque "Rocky" De La Fuente Darcy G. Richardson	REF	Shall Judge Tim Osterhaus of the First District Court of Appeal be retained in office?	expected to result in any changes to the vote registration process in Florida, it will have no impact on state or local government costs or
		⊖ Yes	revenue. Further, it will have no effect on the state's economy.
O Gloria La Riva Sunil Freeman	PSL	○ No	state a coultoniy.
		Shall Judge Clay Roberts of the First District Court of Appeal be retained in office?	⊖ Yes
O Howie Hawkins Angela Nicole Walker	GRE	oour of Appear be retained in onice?	○ No
Day Blackbackia		◯ Yes	No. 2 Constitutional Amendment,
O Don Blankenship William Mohr	CPF		Article X, Section 24
		Shall Judge Adam S. Tanenbaum of the First District Court of Appeal be retained in office?	Raising Florida's Minimum Wage
O Write-in		OYes	Raises minimum wage to \$10.00 per hour effective September 30th, 2021. Each September 30th thereafter, minimum wage
Representative in Congress		⊖ No	shall increase by \$1.00 per hour until the minimum wage reaches \$15.00 per hour on
District 2 (Vote for One)		Circuit Judge	September 30th, 2026. From that point
		2nd Judicial Circuit, Group 4 (Vote for One)	forward, future minimum wage increases shall revert to being adjusted annually for
O Neal Dunn	REP		inflation starting September 30th, 2027.
O Write-in		○ Tiffany Baker	State and local government costs will
State Senator District 3		O Amanda P. Wall	increase to comply with the new minimum wage levels. Additional annual wage costs
(Vote for One)		Board of County Commissioners At Large, Group 1 (Vote for One)	will be approximately \$16 million in 2022, increasing to about \$540 million in 2027 and thereafter. Government actions to mitigate
O Marva Harris Preston	REP		these costs are unlikely to produce material
O Loranne Ausley	DEM	Carolyn Cummings	savings. Other government costs and revenue impacts, both positive and negative,
State Representative District 9		C Kelly Otte	are not quantifiable.
(Vote for One)		O Write-in	THIS PROPOSED CONSTITUTIONAL AMENDMENT IS ESTIMATED TO HAVE A
		City Commissioner Seat 2	NET NEGATIVE IMPACT ON THE STATE
 Jim Kallinger 	REP	(Vote for One)	BUDGET. THIS IMPACT MAY RESULT IN

Governor, Attorney General, CFO, Commissioner of Agriculture

1 – U.S. Senate (Rubio)

27 – U.S. House of Representatives

40 – Florida State Senate (Florida Senate is a 24-16 Republican majority)

120 – Florida State House (Florida House is a 78-42 Republican majority)

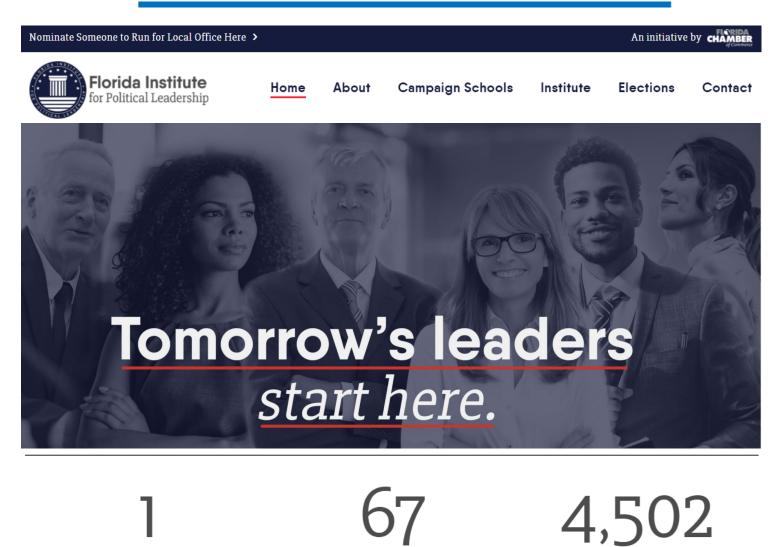
State Attorney, Public Defender, County Commission, School Board

5 – Florida Supreme Court Justices (Canady, Polston, Labarga, Couriel, Grosshans)



Constitutional Amendments? Recreational Marijuana?

Help Us Recruit Better Local Candidates in Florida



COUNTIES

ELECTABLE POSITIONS



STATE

Recruiting Better Candidates





"TOMORROW'S LEADERS START HERE"

Gadsden County has 25+ local elections in 2021-2022

2021/2022 Local Races:

- 3 School Board Seats
- 2 County Commission Seats
- 1 Quincy City Commission Seat
- 5 Chattahoochee City Commission Seats
- 4 Midway City Commission Seats
- 7 Town of Havana Commission Seats



To learn about running for office or to a host a local candidate school – Contact Andrew Wiggins | <u>awiggins@flchamber.com</u> www.FIPL.org



Recruiting Better Candidates





"TOMORROW'S LEADERS START HERE"

Madison County has 20+ local elections in 2021-2022

2021/2022 Local Races:

- 3 School Board Seats
- 2 County Commission Seats
- 3 Madison City Commission Seat
- 5 Town of Greenville Commission Seats
- 3 Town of Lee Commission Seats



To learn about running for office or to a host a local candidate school – Contact Andrew Wiggins | <u>awiggins@flchamber.com</u> www.FIPL.org



Recruiting Better Candidates (2022)





"TOMORROW'S LEADERS START HERE"

Leon County has 20+ local elections in 2021-2022

2022 Local Races:

- 2 County Judge
- 3 School Board Seats
- 4 County Commission Seats
- 3 Soil and Water Conservation Seats
- 3 Tallahassee City Commission Seats
- 3 Capital Region Community Development Seats
- 3 Piney-Z Community Development Seats



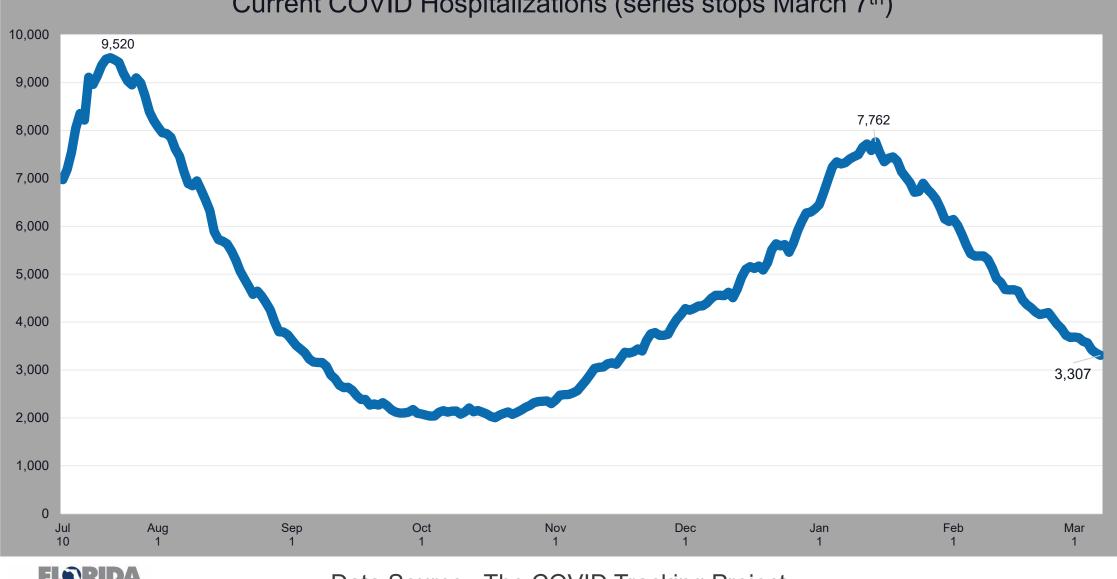
To learn about running for office or to a host a local candidate school – Contact Andrew Wiggins | <u>awiggins@flchamber.com</u> **FLORIDA**



FLORIDA CHAMBER of Commerce

Dr. Jerry Parrish, Chief Economist jparrish@flfoundation.org

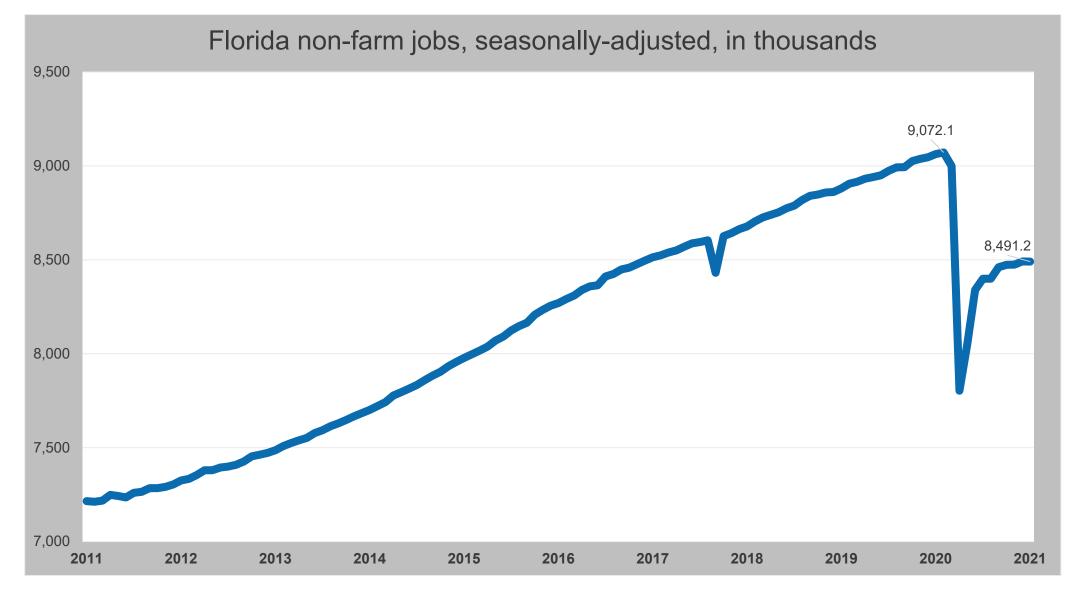
Foundation



Current COVID Hospitalizations (series stops March 7th)



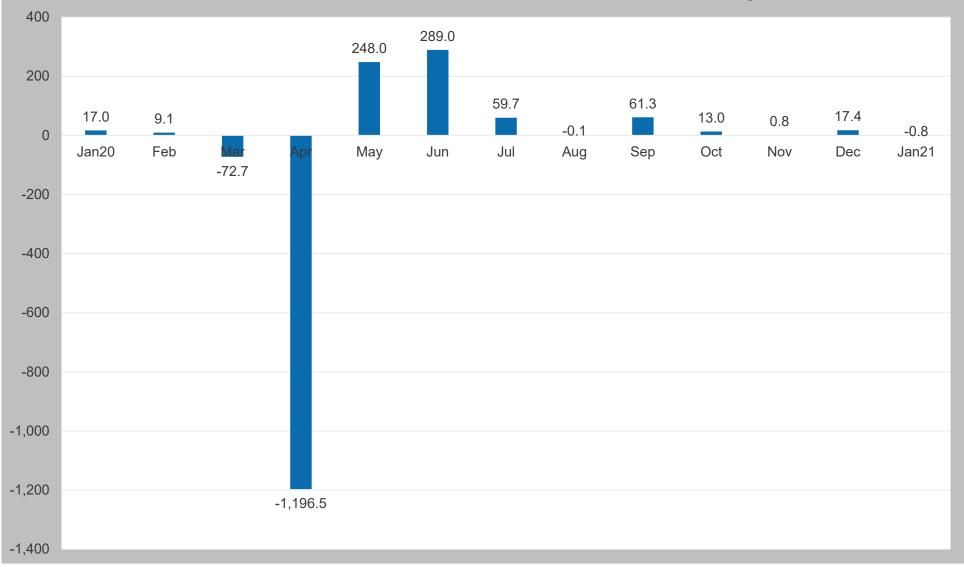
Data Source: The COVID Tracking Project





Data Source: U.S. Bureau of Labor Statistics, seasonally adjusted

2020-21 Month-over-Month Non-farm Job Changes



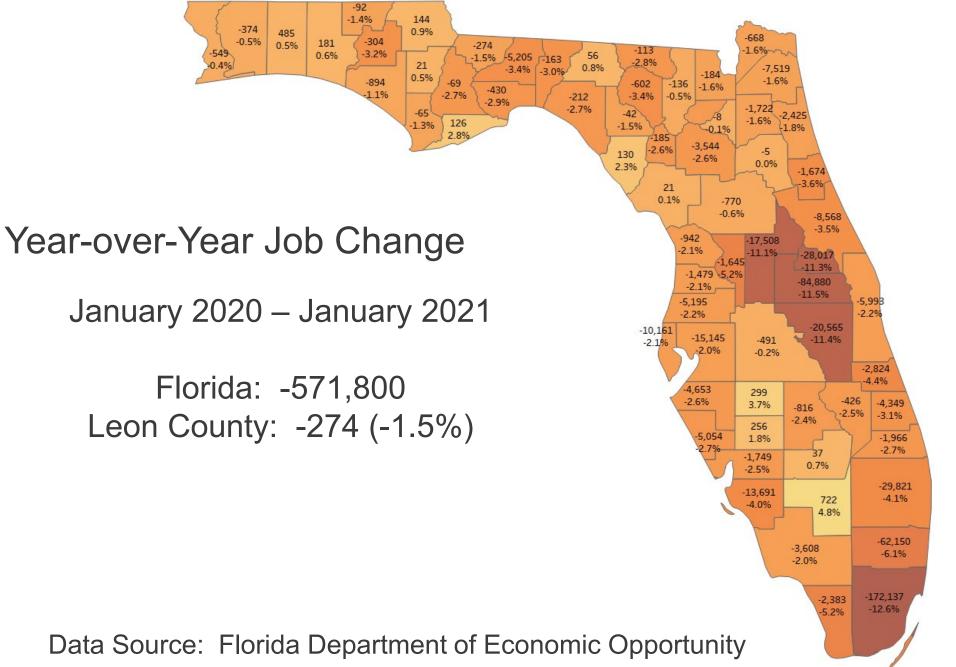


Data Source: U.S. Bureau of Labor Statistics, seasonally adjusted

Job Loss by Category: January 2020 to January 2021

Industry	Job Change	Percent of Industry
Total – All Industries	-571,800	-6.3%
Leisure & Hospitality	-284,100	-22.3% Food Services: -15.1% Accommodation: -45.0% Amusement Parks: -58.7
Trade, Transportation & Utilities	-74,400	-4.1%
Education & Health Services	-55,500	-4.1%
Professional & Business Services	-36,700	-2.6%
Information	-11,100	-8.0%
Manufacturing	-10,300	-2.6%
Construction	-9,900	-1.7%
Financial Activities	-6,900	-1.1%





Foundation

Data Source: Florida Department of Economic Opportunity

Labor Force Changes: January 2020 to January 2021

6

0.0%

1,194

1.2%

435

1.4%

1,213

0.8%

Florida: -390,000 Florida Percent: -3.7% U.S. Percent: -2.6% Leon County: -2.1% (-3,338)

-0.9%

-256

-2.6%

-353

0.4%

338

2.0%

37

0.8%

-46

-1.7%

15

0.1%

-3,338

-383

-2.5%

-2.1%

-89

-1 6%

159

2.1%

-3

-0.1%

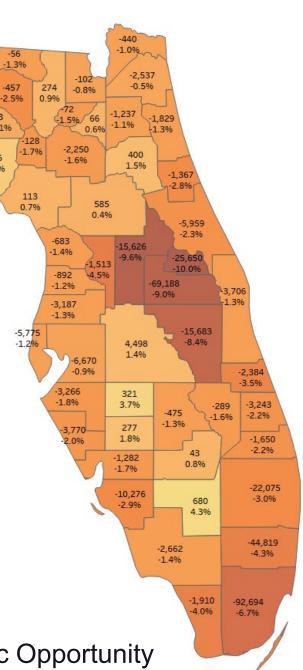
166

2.8%

1.1%

20 of Florida's 67 counties have a positive number

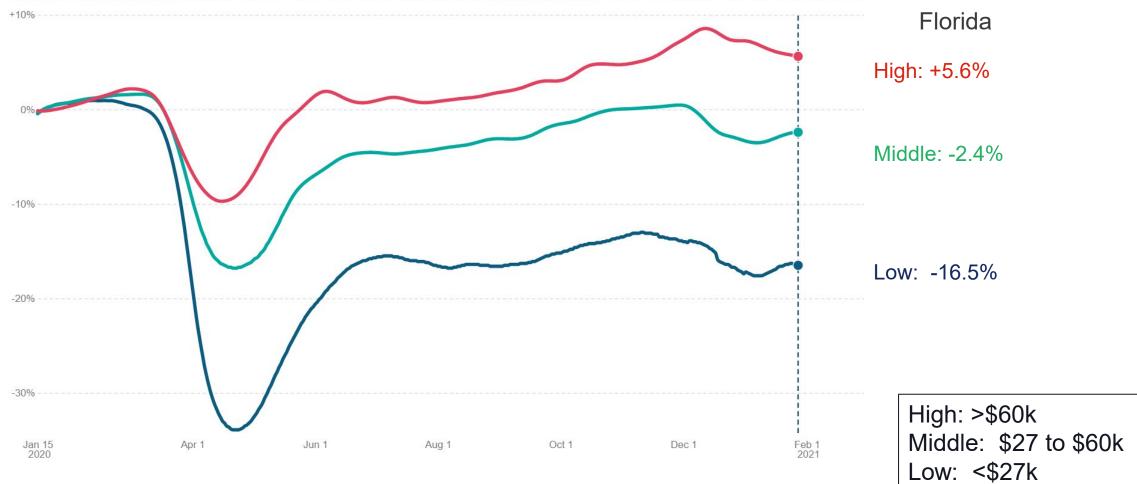
Largest losses in Miami-Dade, Orange, Broward, Seminole, Palm Beach, Osceola, Lake, Lee





Data Source: Florida Department of Economic Opportunity

Percent Change in Employment*



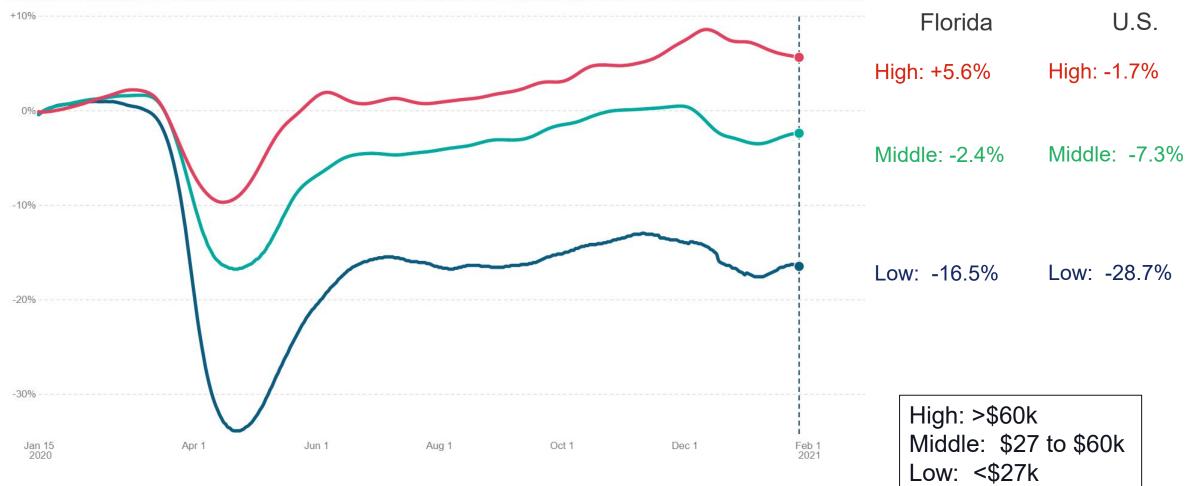
In Florida, as of January 27 2021, employment rates among workers in the bottom wage quartile decreased by 16.5% compared to January 2020 (not seasonally adjusted).



Source: Opportunity Insights Economic Tracker

Percent Change in Employment*

In Florida, as of January 27 2021, employment rates among workers in the bottom wage quartile decreased by 16.5% compared to January 2020 (not seasonally adjusted).





Source: Opportunity Insights Economic Tracker

www.FIChamber.com/covidimpact

Percent of Florida's Net New Jobs Created by Businesses with Less than 100 employees

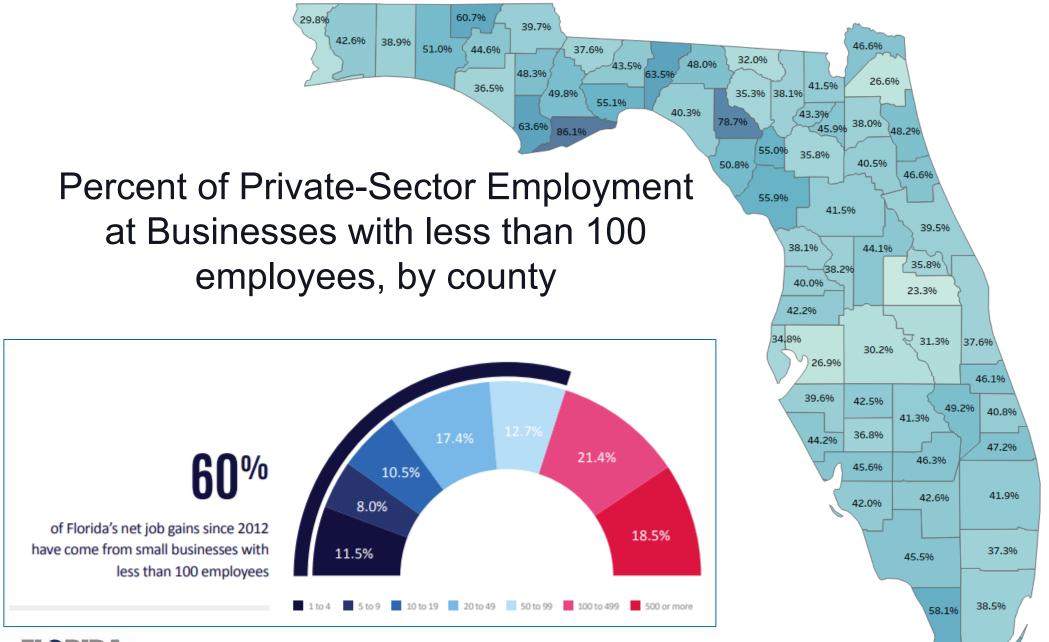


The Impact of the **COVID-19 PANDENIC** on Florida's Small Businesses



October 2020

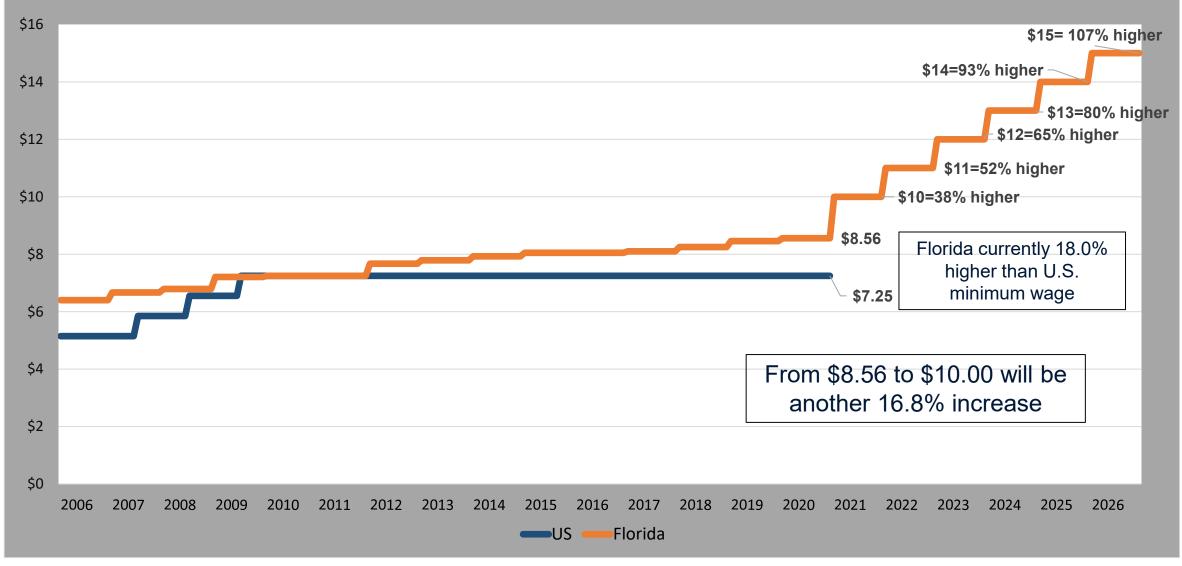




FLORIDA CHAMBER Foundation

Source: The Impact of the COVID-19 Pandemic on Florida's Small Business

Florida and U.S. Minimum Wage – plus proposed increases





From: How Many Jobs Would the \$15 Minimum Wage Kill?

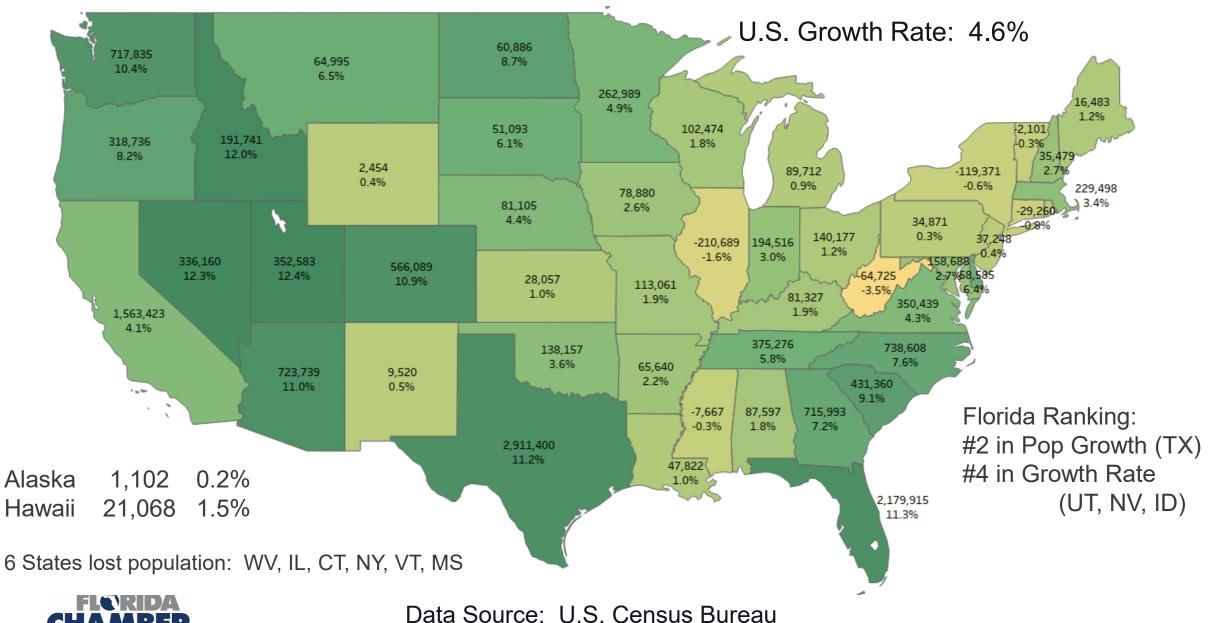
Michael Saltzman, July 2020, Wall Street Journal

"....as many as three people would lose their jobs for each person no longer in poverty."

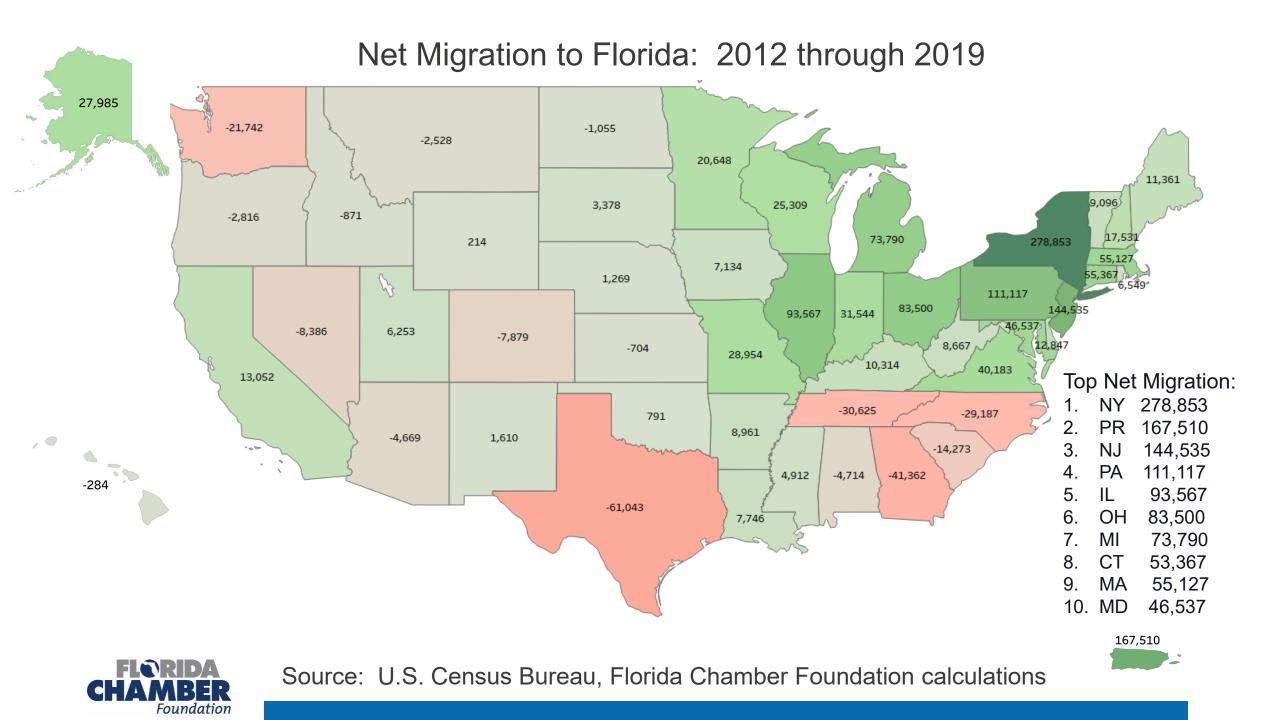


Source: https://www.wsj.com/articles/how-many-jobs-would-the-15-minimum-wage-kill-11562626215

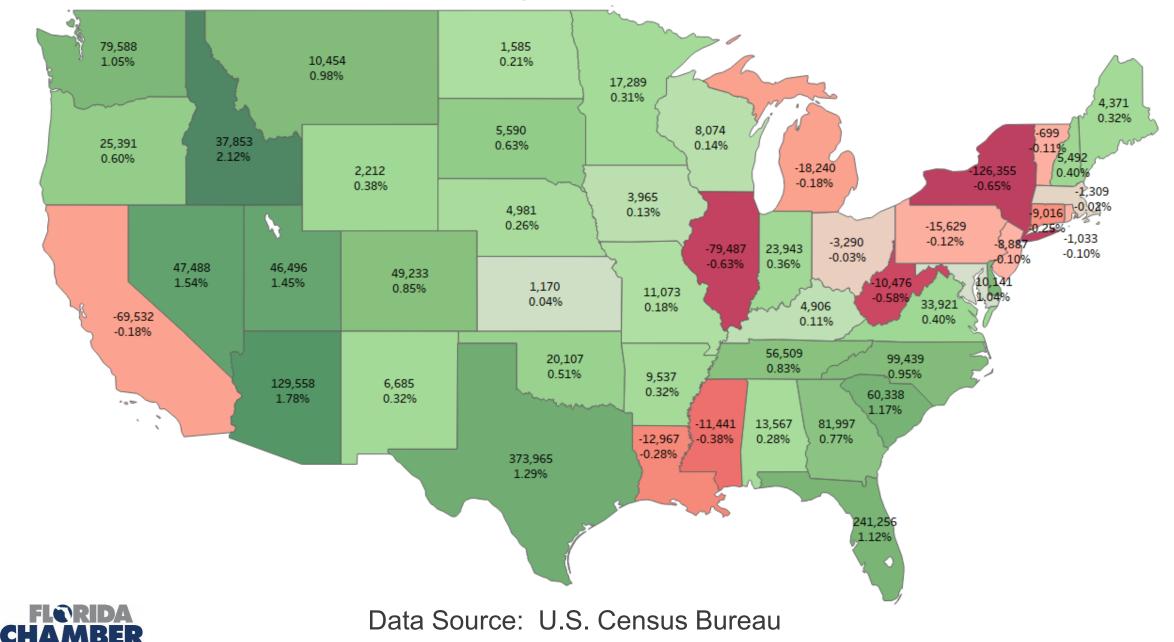
Population Growth 2012-2019



Foundation



Population Change Estimates for 2020

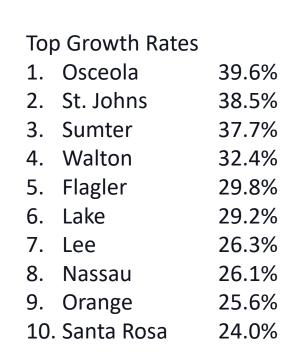


Foundation

Florida's Next 4 Million People

Top Number: Estimated Increase Bottom Number: Percent

	To	p Increases	
	1.	Miami-Dade	496,400
Top 4:	2.	Orange	381,600
35.1%	3.	Hillsborough	349,300
	4.	Broward	289,600
	5.	Palm Beach	240,700
Top 7:	6.	Lee	207,600
49.7%	7.	Duval	181,500
	8.	Osceola	161,000
	9.	Polk	161,000
Top 17:	10	. Pasco	126,900
76.4%			



1,600

7.5%

3,200

12.1%

31,200

17.1%

24,700

32.4%

3,500

7.1%

2,200

2,100

13.5%

14.1%

1,300

14.1%

1,600

12.5%

3,500

7.2%

45,800

14.7%

6,500

18.6%

1,600

10.3%

1,800

8.9%

2,700

11.3%

40,600

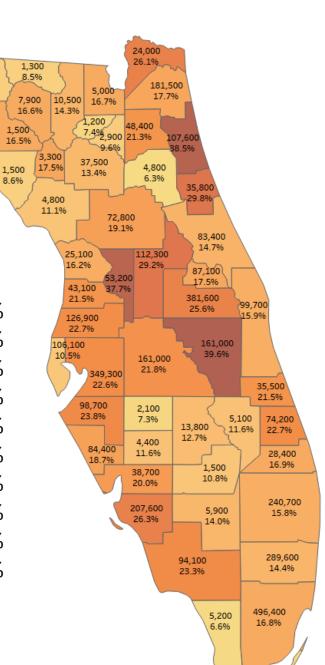
12.2%

46,500

24.0%

31,900

15.1%





Data Source: Bureau of Economic & Business Research (BEBR), University of Florida

Download this presentation here: www.FLChamber.com/NEBA

Mark Wilson | President and CEO | <u>mwilson@flchamber.com</u> Dr. Jerry Parrish | Chief Economist | <u>jparrish@flfoundation.org</u>

