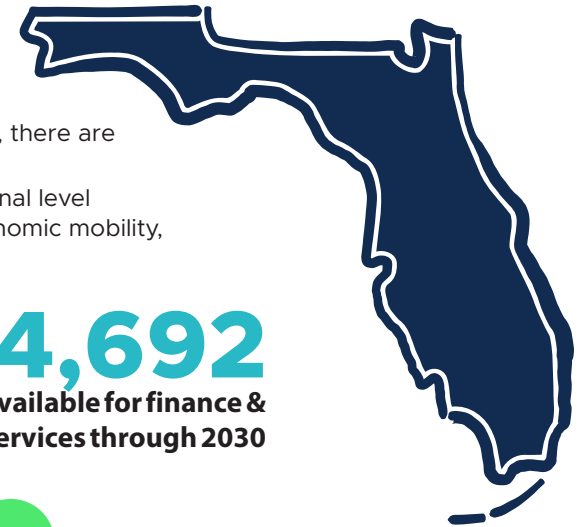


FINANCE & PROFESSIONAL SERVICES

CAREER PATHS

Career pathways provide visual examples for students and incumbent workers to connect learning and earning. For example, there are several career opportunities in finance and professional services, an industry with more than 250,000 job openings by 2030.

This graphic provides an individual with career, and salary ranges, beginning with high school, and continuing to the professional level education. As Florida continues to build strong talent pipelines aligned to industry needs, with a focus on prosperity and economic mobility, career pathways provide a tool that will help individuals make informed decisions about education and careers.



885,247 jobs statewide

- Key sub-baccalaureate opportunities:
Insurance sales agents | Paralegals | Accounting clerks
- Greatest projected long-term skills gaps:
Insurance sales agents | Customer service representatives | Financial technology

254,692

Projected jobs available for finance & professional services through 2030

	 PROCESS DEVELOPMENT	 QUALITY ASSURANCE	 SERVICES
HIGH SCHOOL or GED	BOOKKEEPING OFFICE CLERKS \$12.00-\$21.00 HOURLY RATE	INSURANCE AGENTS \$19.00-\$30.00 HOURLY RATE	CUSTOMER SERVICE REPRESENTATIVES RECEPTIONIST & INFORMATION CLERKS \$11.00-\$17.00 HOURLY RATE
CERTIFICATE or DIPLOMA (1-2 years)	ACCOUNTING CLERK AUDITING CLERK \$14.00-\$25.00 HOURLY RATE	FIRST-LINE SUPERVISORS OF OFFICE & ADMINISTRATIVE SUPPORT WORKERS \$21.00-\$34.00 HOURLY RATE	SALES REPRESENTATIVES \$18.00-\$38.00 HOURLY RATE
ASSOCIATE DEGREE (2 years)	LOAN INTERVIEWERS & ANALYSTS \$16.00-\$24.00 HOURLY RATE	CLAIMS ADJUSTERS, EXAMINERS & INVESTIGATORS \$24.00-\$40.00 HOURLY RATE	PARALEGALS / LEGAL ASSISTANTS \$19.00-\$30.00 HOURLY RATE
BA / BS (4 years)	FINANCIAL MANAGERS MARKET RESEARCH ANALYSTS \$22.00-\$45.00 HOURLY RATE	FINANCIAL SERVICES REPRESENTATIVES CYBER SECURITY SPECIALIST \$30.00-\$51.00 HOURLY RATE	FINANCIAL ADVISORS ACCOUNTANTS \$28.00-\$76.00 HOURLY RATE

FLORIDA JOBS 2030

Pathways 2030 provides career paths for the five industries highlighted in the **Florida Chamber Foundation's Florida Jobs 2030 Report**.



Middle-skill jobs represent a high growth career path for finance and professional services. Middle-skill jobs require a high school diploma and some postsecondary degree or credential below a bachelor's degree. Middle-skill occupations represent a critical opportunity for both education and workforce development initiatives.