



Miami Area Business Leaders Meeting

January 30th | 3:30 PM |



Dan Tapia

Manager, International Strategy & Policy
Florida Chamber of Commerce

dtapia@flchamber.com

Meeting Agenda

- I. Welcome | **Dan Tapia**, Manager, International Policy & Strategy, Florida Chamber of Commerce
- II. International Champion Award | **David Hart**, Executive Vice President, Florida Chamber of Commerce
- III. Miami Regional Presentation | **Alice Ancona**, Director, International Strategy & Policy, Florida Chamber of Commerce
- IV. 2019 Legislative Session Preview | **David Hart**, Executive Vice President, Florida Chamber of Commerce
- V. Audience Comments
- VI. Networking Reception

International Champion Award



David Hart

Executive Vice President,
Florida Chamber of Commerce

dhart@flchamber.com

International Champion Award



Mark Trowbridge

President & CEO, Coral Gables
Chamber of Commerce

Miami Regional Presentation



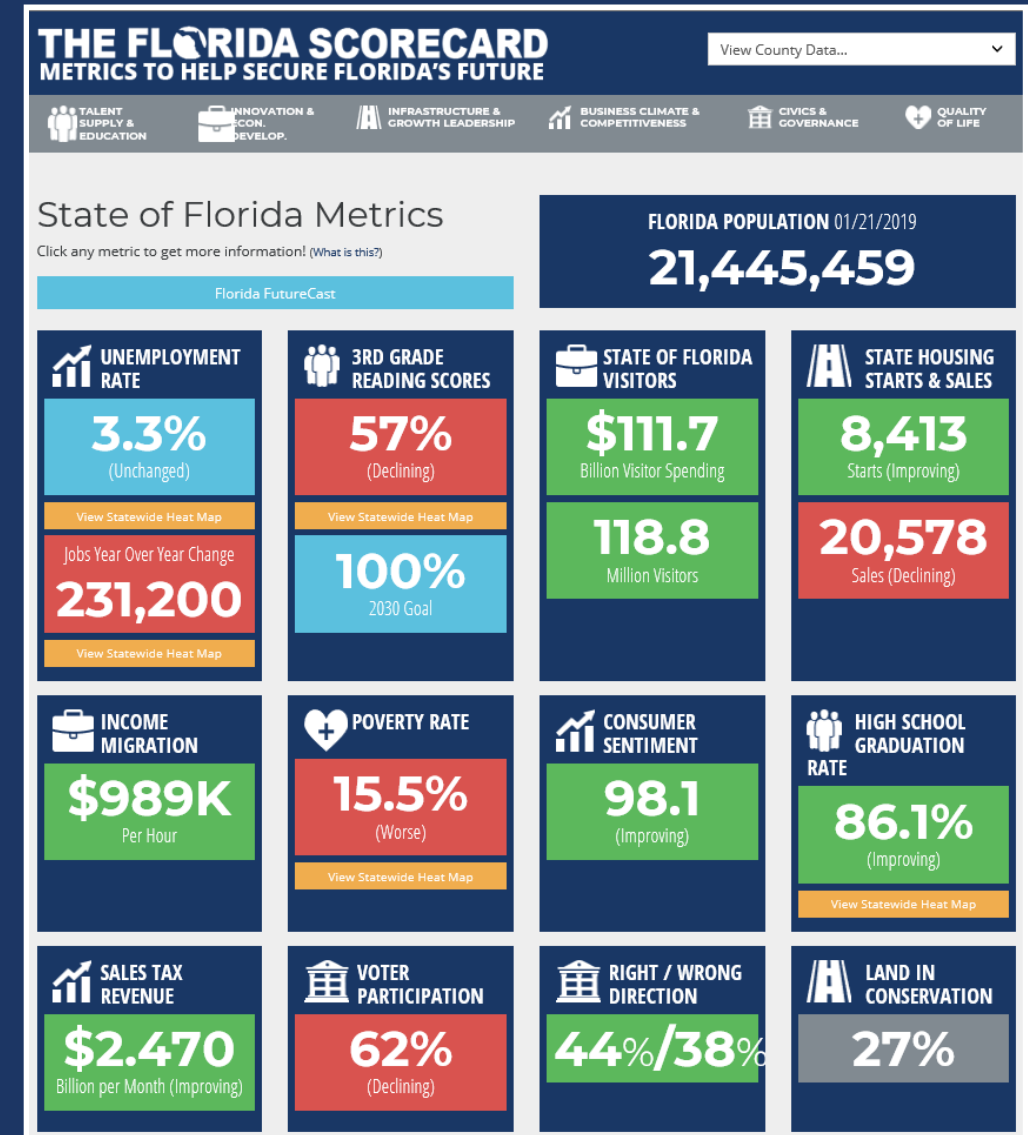
Alice Ancona

Director, International Strategy & Policy

aancona@flchamber.com

TheFloridaScorecard.org

- Florida's Economy **\$1 Trillion GDP** (17th in the world)
- 21 Million** Residents (3rd / +5M by 2030 / more than 1,100/day)
- 241,600** Private-Sector Jobs Created in Florida in the Past Year. **1.6 M** over 8 years
- Florida creates more than **1-out-of-every-11** jobs in the U.S.
- 118 Million** Visitors in 2017
- 3.3%** Unemployment Rate
- International trade & investments represents approximately **25% of our GDP** and impacts **1 in 5**



Job Creation

December 2017 to December 2018

Florida Job Creation Rate: 2.7%

U.S. Job Creation Rate: 1.8%

Top Counties for Jobs:

Orange 27,112

Broward 18,607

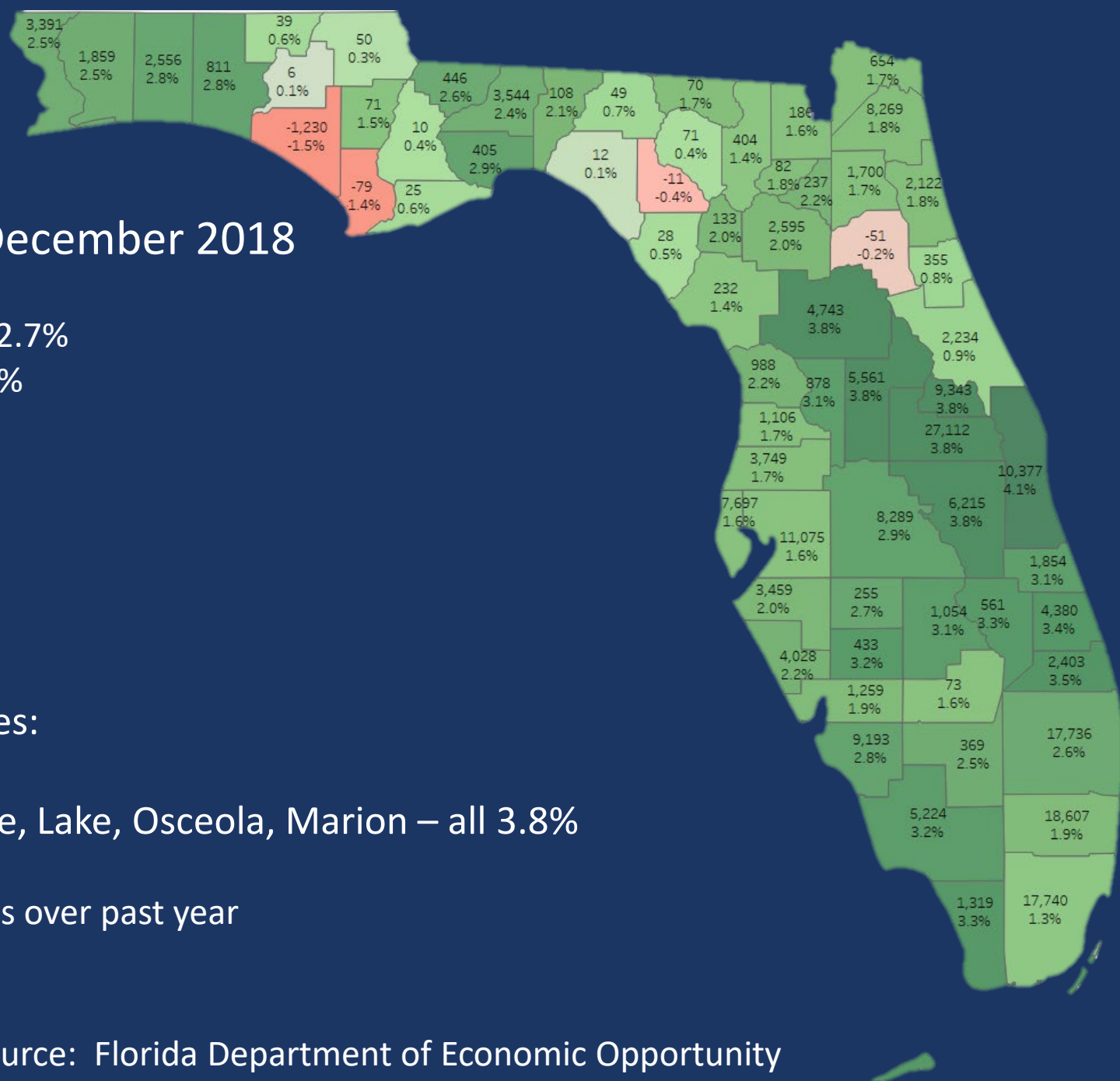
Miami-Dade 17,740

Top Growth Rate Counties:

1. Brevard 4.1%

2. (tie) Seminole, Orange, Lake, Osceola, Marion – all 3.8%

4 Florida Counties Lost Jobs over past year



December 2017 – December 2018 Job Growth

Industry	Job Gain	Percent Growth
Education & Health Services	54,000	4.2%
Leisure & Hospitality	45,800	3.7%
Professional & Business Services	39,300	2.9%
Construction	34,900	6.7%
Trade, Transportation & Utilities	21,500	1.2%
Financial Activities	19,300	3.4%
Manufacturing	12,700	3.5%

Miami-Dade and Broward Metrics

Metrics	Miami-Dade	Broward
Total Employment	1,349,990	1,006,478
Labor Force	1,400,132	1,038,689
Unemployment Rate	3.6%	3.1%
Number of People Unemployed	50,142	32,211
Job Creation (Year over Year)	17,740	18,607
Job Growth Rate	1.3%	1.9%
Number of Businesses	98,652	69,165
Median Household Income	\$46,338	\$54,895

Florida Chamber Small Business Index Survey

Q1 2019 Top Issues

1. Economic Uncertainty – 23%
2. Workforce Quality – 18%
3. Growth Management Process – 9%
3. Government Regulations – 9%
5. Access to Capital – 8%

Top Voter Concerns by Media Market

Statewide	HEALTHCARE	JOBS	ENVIRONMENT	OTHER
	14	13	11	Education 9% Immigration 9% Gun Issues 5%
Jacksonville	18	9	5	Immigration 9%
Gainesville	17	17	0	Property Taxes 8%
Tallahassee	13	31	6	Education 13%
Panama City/Pensacola	7	17	5	Immigration 14%
Orlando/Daytona	17	16	11	Immigration 7%
Tampa/St. Pete	13	10	15	Immigration 9%
Ft. Myers/Naples	13	13	26	Water Issues 8%
Broward/Miami	12	14	12	Education 13%
Palm Beach	18	9	8	Immigration 9%

Top Voter Concerns

Statewide	HEALTHCARE	JOBS	ENVIRONMENT	Other
	14	13	11	Education 9% Immigration 9% Gun Issues 5%
Men	13	17	11	Immigration 9%
Women	15	9	11	Education 11%
Rep	9	17	6	Immigration 19%
Dem	21	12	14	Education 10%
Others	11	5	18	Education 12%
White	14	10	14	Immigration 11%
Black	23	13	4	Gun Issues 10%
Hispanics	10	22	10	Education 11%

Changing Voter Attitudes

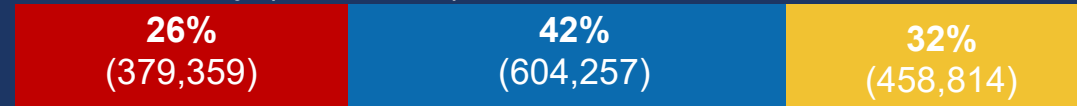
Statewide	44:38
Jacksonville	51:33
Gainesville	50:33
Tallahassee	25:69
Panama City/Pensacola	50:33
Orlando/Daytona	48:35
Tampa/St. Pete	46:30
Ft. Myers/Naples	41:41
Broward/Miami	38:48
Palm Beach	40:42

Statewide	44:38
Men	49:35
Women	39:41
Republicans	66:17
Democrats	23:58
Others	43:41
White	47:37
African-American	22:54
Hispanic	49:31

Registration Comparisons Over Time

Miami Dade County

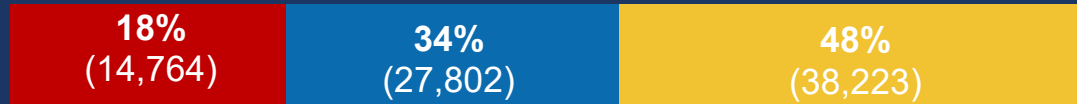
Total County (1,442,430)



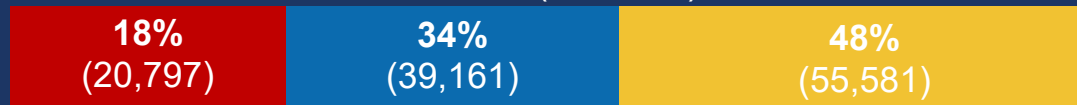
This Month (2,039)



Year to Date 2018 (80,789)



Since 2016 General Election (115,539)



- Republican
- Democratic
- NPA/Other

THE FLORIDA SCORECARD

METRICS TO HELP SECURE FLORIDA'S FUTURE



PROBABILITY OF
FL RECESSION

20.7%
(Increasing)

9 months



FLORIDA LEADING
INDEX

74,900
Jobs

6 months

2019 Legislative Session Preview



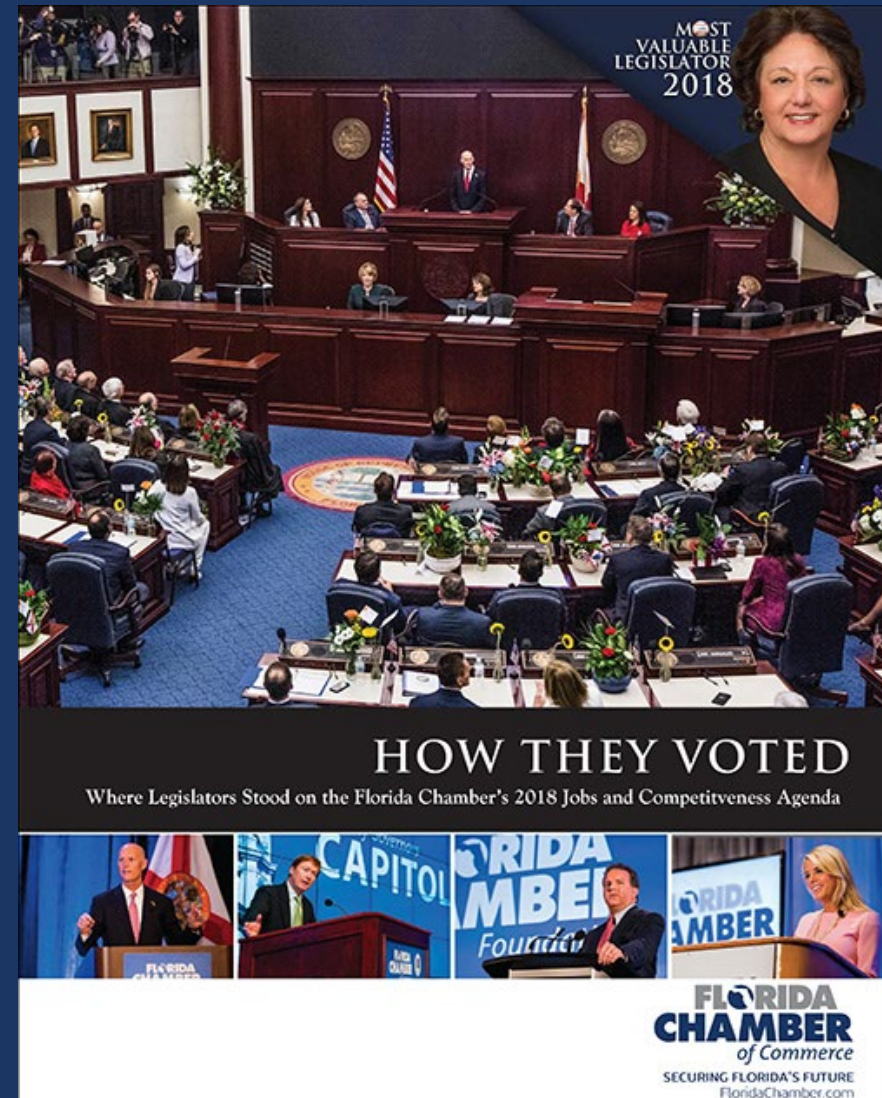
David Hart

**Executive Vice President,
Florida Chamber of Commerce**

dhart@flchamber.com

2019 Legislative Session By The Number

- The Florida Legislature
 - 160 Legislators
 - House- R: 71, D: 46, Open: 3
 - Senate- R: 23, D: 17
- 2019 Session: March 5 – May 3
 - 2019 Committee Weeks
 - January- Week of the 7th and 22nd ✓
 - February- Week of the 4th, 11th and 19th
- Bills Filed/Passed:
 - 2019: 686/0
 - 2018: 3192/200
- 1,100+ lobbyists, Florida Chamber = 30+



New Sheriffs In Town



**Governor
Ron DeSantis**



**Lt. Governor
Jeanette Nuñez**



**Senate President
Bill Galvano**



**House Speaker
Jose Oliva**

55 New Legislators:
46 Representatives
9 Senators

**At least three special
elections are already
necessary*

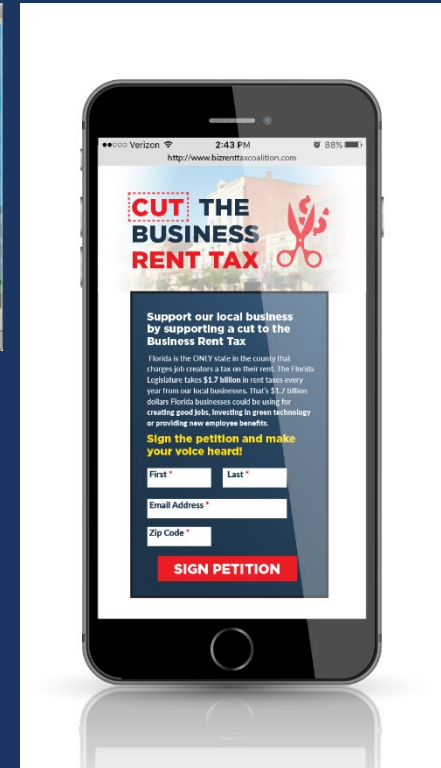
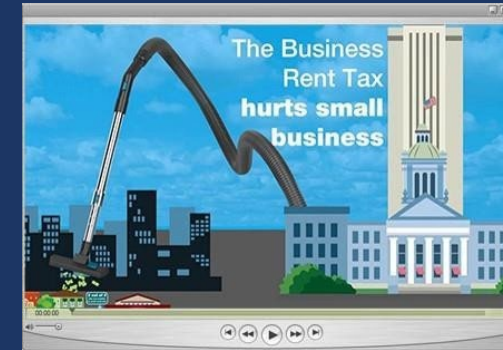
Targeted Tax Reform



U.S. Supreme Court: *South Dakota v. Wayfair*

Further reducing the Business Rent Tax

- www.CutMyBizRent.tax
- Share stories, videos, donate and more



Lawsuit Abuse Reform

- Assignment of Benefits
 - Homeowner's and auto glass
 - Visit www.FightFraud.today
- Workers' Compensation
 - Join our Workers' Compensation Task Force
 - www.FloridaChamber.com/workerscomp
- Accuracy in Damages, Bad Faith, Medical Malpractice

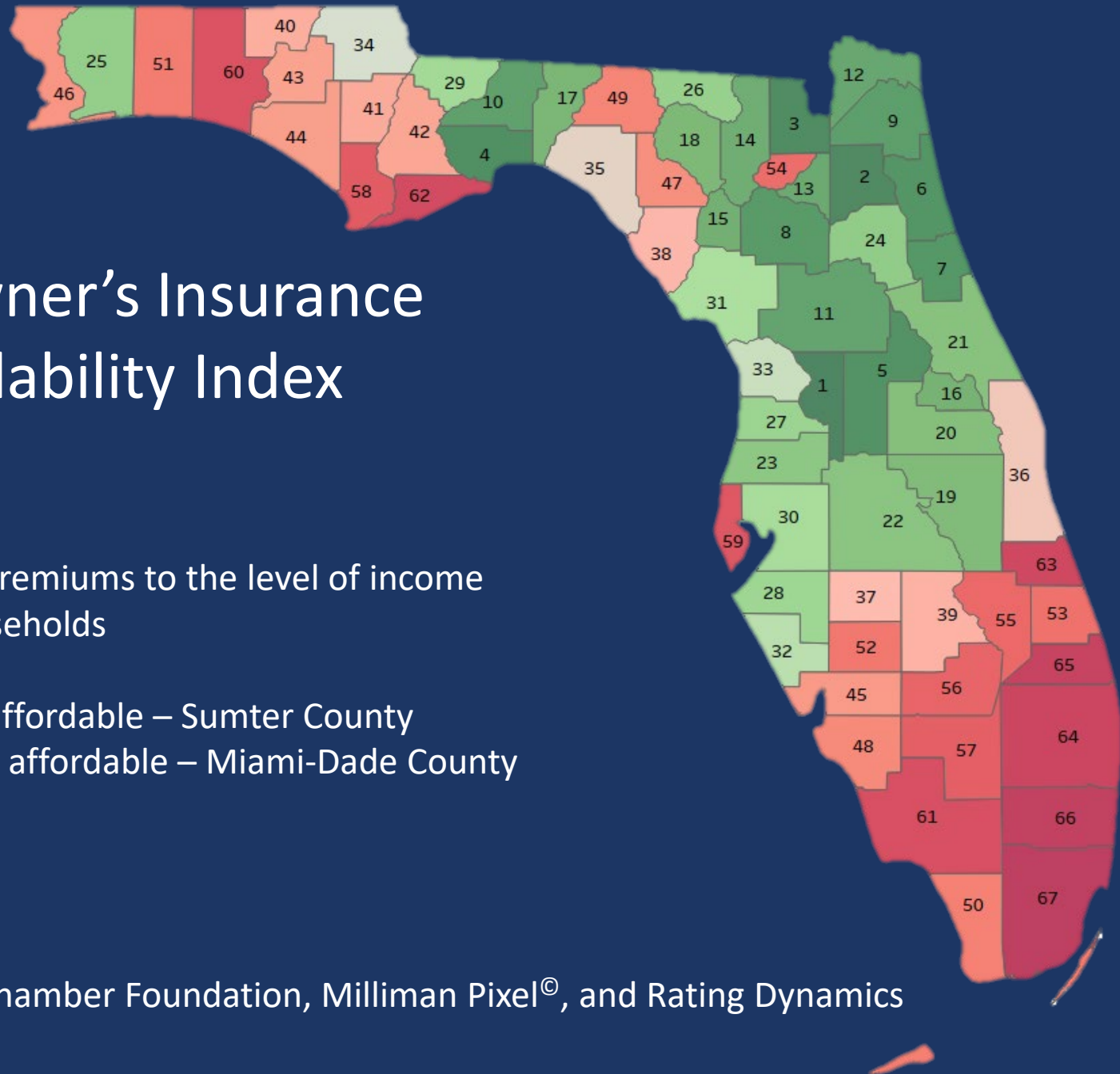


Homeowner's Insurance Affordability Index

For Quarter 4 2018

Compares insurance premiums to the level of income
for each county's households

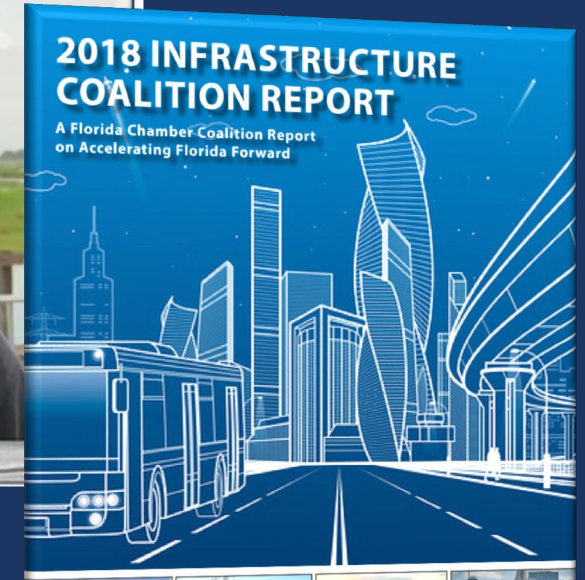
Rankings: #1 – Most affordable – Sumter County
#67 – Least affordable – Miami-Dade County



Source: Florida Chamber Foundation, Milliman Pixel®, and Rating Dynamics

Infrastructure & Environmental Investments

- Algae Crisis
 - Septic-to-sewer conversions
 - Additional storage options
- Forward-looking infrastructure investments
 - Join our Infrastructure Coalition
 - www.FloridaChamber.com/infrastructure-coalition
 - Join our Autonomous Florida initiative
 - www.Autonomous-Florida.com



Healthcare

- Florida Chamber Healthcare Partnership
 - *Chair- Steve Knopik, CEO of Beall's Inc.*
- Lower costs
- Provide better patient outcomes
- Improve access to care

HEALTHCARE PARTNERSHIP

Helping to Secure Florida's Future



Steve Knopik, Chair of the Florida Chamber's Healthcare Partnership and CEO of Beall's, Inc.

"Florida is world-renowned for its beaches and sunshine but it can't rely on its climate alone. Florida must continue to pursue policies and reforms that make it the best place to raise a family, build a business and lead a great life"

KATIE WORTHINGTON
Greater Winter Haven
Chamber of Commerce

Why It Matters to Florida

The Florida Chamber of Commerce and its Healthcare Partnership believe healthcare is one of the leading issues affecting growth in Florida. We are committed to advocating for a coordinated, comprehensive approach that emphasizes value with outcome measurements.

Florida's Competitiveness Agenda

A value-based healthcare system focused on outcomes is a vital component in the overall economic health of Florida and essential to Florida's future competitiveness.

The Florida Chamber Healthcare Partnership is made up of diverse business leaders, all working towards the goal of lowering costs and providing better outcomes within Florida's healthcare system.

The Healthcare Partnership is chaired by Steve Knopik, Chief Executive Officer of Beall's, Inc., and former Chairman of the Florida Chamber Board of Directors.

As part of the Healthcare Partnership, members will:

- ▶ Participate in regular discussions focused on pioneering change that will provide better patient outcomes while lowering costs.
- ▶ Determine ways to provide market-based, public policy solutions that address the rising cost of healthcare for businesses of all sectors and sizes.
- ▶ Be a part of the solution and join in the pursuit to implement innovative policies that accentuate Florida's free-market environment and improve access to care.

The Fight for Free Enterprise Continues

Healthcare coverage in Florida is not a simple "yes" or "no" question, nor is it a one-size-fits-all solution. The Florida Chamber believes Florida can, and should, do better. If you are committed to getting healthcare right in Florida, contact me today to learn more about joining the Florida Chamber's Healthcare Partnership.

Economic Development



Ken Lawson
FL Dept. of Economic Opportunity

Affordable Housing



Education



Richard Corcoran
Education Commissioner



Jamal Sowell
Enterprise Florida



Dana Young
VISIT FLORIDA

JOIN US:

Florida Business
Alliance for Early
Learning

www.FloridaChamber.com/EarlyLearning

Proposed Constitutional Amendments

- Citizen's Initiatives:
 - Raising the minimum wage
 - Assault weapons ban
 - Electricity deregulation
 - Further marijuana legalization
 - Open Primaries
 - E-Verify
- Constitutional Amendment and/or Petition Reform?



Legislative Members Termed in 2020 & Open Seats

DeSantis Transition Losses

Member	Party	District
Halsey Beshears	R	HD 7
Danny Burgess	R	HD 38
Jared Moskowitz	D	HD 97

Member	Party	District
Bruce Antone	D	HD 46
Travis Cummings	R	HD 18
Dane Eagle	R	HD 77
Heather Fitzenhagen	R	HD 78
Shevrin Jones	D	HD 101
Mike LaRosa	R	HD 42
MaryLynn Magar	R	HD 82
Kionne McGhee	D	HD 117
Jose Oliva	R	HD 110

 Miami-Dade Delegation Members

3 House Members already
* On average 9 legislators leave during transition

18 House Members
7 Democrats
11 Republicans

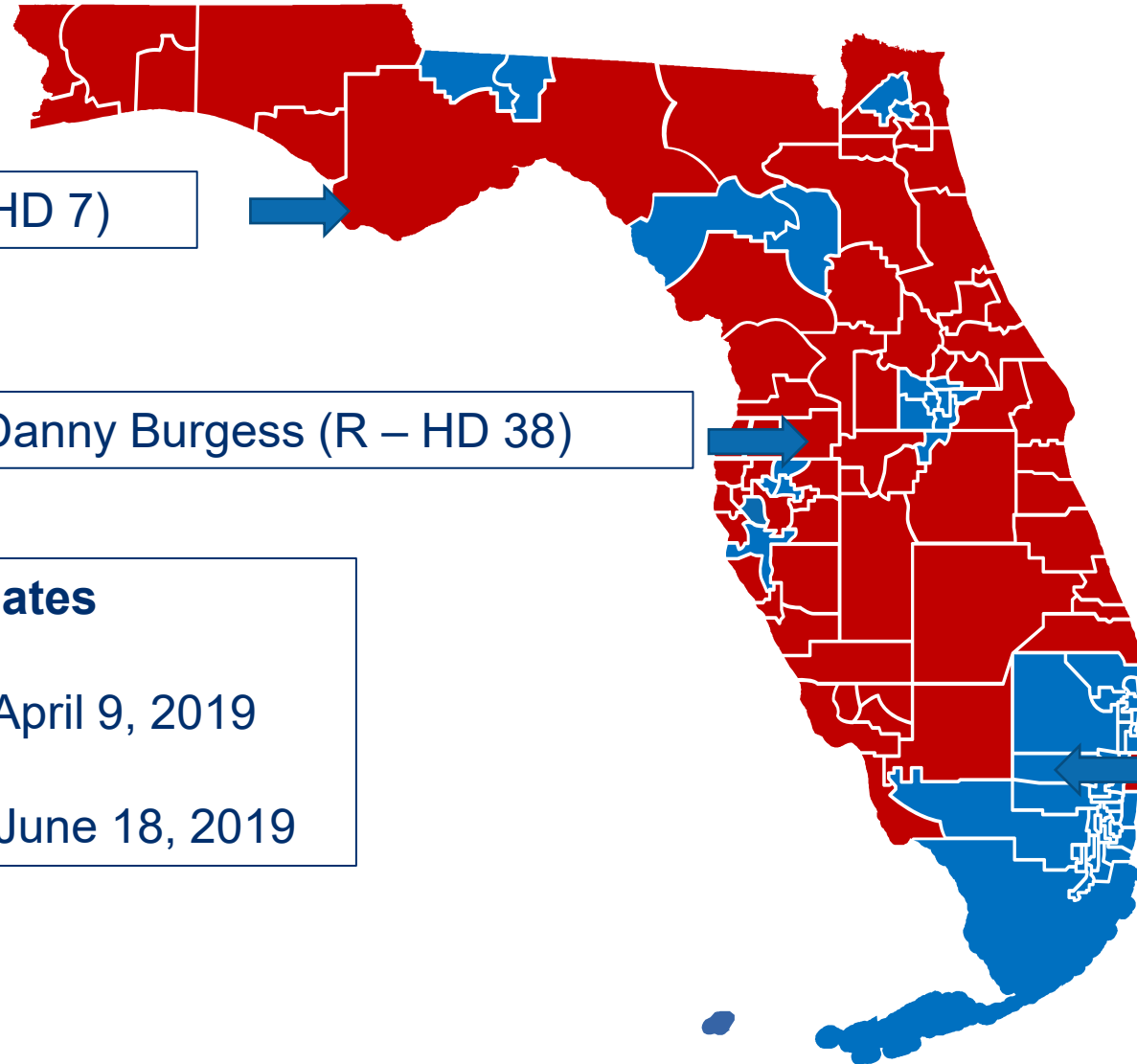
7 Senators
2 Democrats
5 Republicans

Member	Party	District
Cary Pigman	R	HD 55
Sharon Pritchett	D	HD 102
Holly Raschein	R	HD 120
Ray Rodrigues	R	HD 76
David Santiago	R	HD 27
Richard Stark	D	HD 104
Charlie Stone	R	HD 22
Barbara Watson	D	HD 107
Clovis Watson, Jr.	D	HD 20

Member	Party	District
Lizbeth Benacquisto	R	SD 27
Rob Bradley	R	SD 5
Oscar Braynon, II	D	SD 35
Anitere Flores	R	SD 39
Bill Galvano	R	SD 21
David Simmons	R	SD 9
Bill Montford	D	SD 3

Special Elections in the Florida House

27



Halsey Beshears (R – HD 7)

Danny Burgess (R – HD 38)

Special Election Dates

Primary Election – April 9, 2019

General Election – June 18, 2019

Jared Moskowitz (D – HD 97)

2019 Legislative Session Preview



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2019 Florida Chamber Legislative Fly In

February 19 – 21

Begins at 3 p.m. on February 19th
Augustus B. Turnbull, III Conference Center,
Tallahassee, FL

Questions?

Upcoming Events

- [Tomorrow](#) | Global Florida Webinar: 2019 Global Trade Outlook- “How We Trade, What We Trade & Who We Trade With Has Changed”
- [February 19](#)
 - International Business Council Meeting- Tallahassee (Only open to members)
 - Legislative Fly-In- Tallahassee
 - Global Florida Dinner-Tallahassee
- [May 22-23](#) | Florida Business Leaders’ Summit on Prosperity and Economic Opportunity- West Palm Beach
- [May 30](#) | Florida International Trade & Investment Conference (FITIC)- Miami

CONTACT US

Get in touch

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