

Uniting Business for Good_

#CHAMBERSTRONG

Wednesday, January 13, 2021 mwilson@flchamber.com



January 2021 Federation/Advocacy Update Agenda

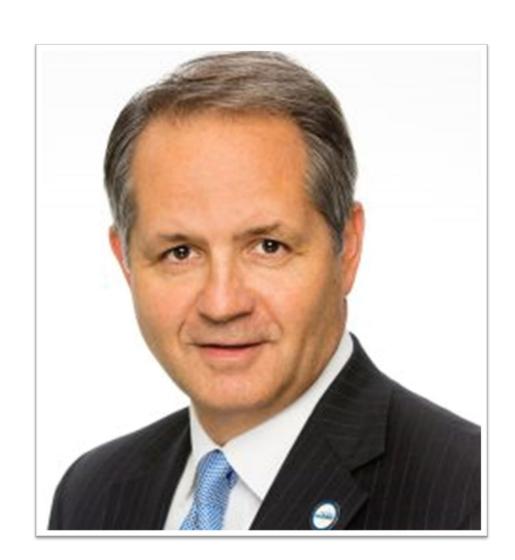
- I. Welcome and What to Expect Today
- II. Updated Local Chamber Survey Results
- III. Upcoming Engagement Opportunities for Local Chambers
- IV. President's Report
- V. Economic Update from The Florida Chamber's Chief Economist
- VI. Special Briefing from State Representative Blaise Ingoglia
- VII. 2021 Florida Legislative Session Preview
- VIII. Florida Chamber Safety Council in Action
- IX. Recruiting Better Local Candidates
- X. Open Discussion and Q&A



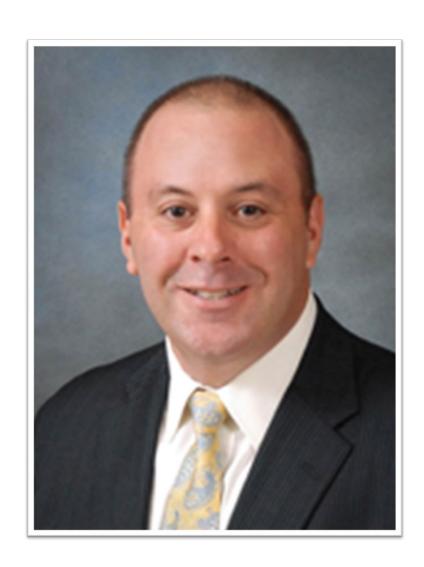
I. Welcome and What to Expect Today



Today's Discussion Leaders



Mark Wilson
President & CEO
Florida Chamber of Commerce



State Representative Blaise Ingoglia
House Commerce Committee
Chair



Frank Walker

VP of Governmental Affairs

Florida Chamber of Commerce



Dr. Jerry Parrish

Chief Economist

Florida Chamber Foundation



Congress Finally Included Chambers in PPP Loans – Thank You!



136 S. Bronough Street Tallahassee, FL 32301 Phone: (850) 521-1200 Fax: (850) 521-1203

www.floridachamber.com

December 14, 2020

Florida Congressional Delegation

RE: Chambers of Commerce Urge Your Support for 501(c)(6) Organizations in Continuing Small Business Recovery and Paycheck Protection Program Act

Dear Members of Florida's Congressional Delegation:

As leaders of Florida's business community, the Florida Chamber of Commerce and the undersigned local chambers of commerce thank you for the actions you've taken to help Florida's job creators keep as many workers employed as possible, while also working to ensure they don't go under during this time of crisis resulting from the COVID-19 pandemic.

As efforts to reach consensus on the next round of COVID-19 relief face the looming deadline of congressional adjournment for the holidays, we encourage you to support the broad-based eligibility of 501(c)(6) organizations under the Paycheck Protection Program (PPP) and ensure that it is included in any final futher COVID-19 legislation. 501(c)(6) organizations, which include chambers of commerce and other organizations that serve your local businesses, are included under both the current Senate and House proposals. We appreciate the leadership Senator Marco Rubio and Representative Greg Steube have demonstrated in putting forth legislation on 501(c)(6) inclusion that has garnered bipartisan support from both chambers. Support for your local chambers of commerce has been an example of the Florida delegation's bipartisan leadership in

The continued inclusion of these organizations' eligibility in the PPP program in any final negotiated legislation will not only allow us to protect jobs internally, but help protect the jobs created by the businesses we serve. This is important because:

- Trade associations and economic development organizations are essential services and needed to weather this economic storm so we can help our members stay in business and provide services to your constituents;
- Not-for-profit businesses of all sizes are seeking to improve their liquidity, so they can support their employees, and delay or suspend the remittance of all payroll taxes;
- Expanding and streamlining loan programs for as many businesses as possible experiencing revenue loss as a result of COVID-19 will allow those businesses to convert the loans to grants to the extent that they use the funds to pay their employees and/or other outstanding obligations such as rent or premiums; and
- Enabling the creation of credit facilities to provide loans and loan guarantees to all employers negatively impacted by COVID-19 means they can maintain operations, many of which are (or support) critical infrastructure services, and pay their employees.

The Florida Chamber and other organizations across Florida are doing their part, uniting hundreds of thousands of businesses and working with our governor and the state legislature to keep Floridians safe and the economy open. We're counting on you to set aside partisan politics and keep leading. We all stand ready to continue helping Florida businesses to survive this crisis and eventually thrive again.

In unity for Florida's future,

Securing Florida's Future

December 14, 2020 Page Two Florida Congressional Delegation



Mark Wilson President and CEO

CC: Charles Caulkins, Chair, Board of Directors AMPLIFY Clearwater Apopka Area Chamber of Commerce Bay County Chamber of Commerce Central Palm Beach County Chamber of Commerce Chamber of Commerce of Okeechobee County Chamber of Commerce of the Palm Beaches Charlotte County Chamber of Commerce Citrus County Chamber of Commerce Coral Springs Coconut Creek Regional Chamber of Commerce DeLand Area Chamber of Commerce Destin Chamber of Commerce East Lake County Chamber of Commerce East Orlando Chamber of Commerce Estero Chamber of Commerce Florida Association of Chamber Professionals Florida State Hispanic Chamber of Commerce Gadsden County Chamber of Commerce Greater Boca Raton Chamber of Commerce Greater Delray Beach Chamber of Commerce Greater Fort Lauderdale Chamber of Commerce Greater Fort Walton Beach Chamber of Commerce Greater Gainesville Chamber of Commerce Greater Marathon Chamber of Commerce Greater Naples Chamber Greater Palm Bay Chamber of Commerce Greater Pensacola Chamber of Commerce Greater Pompano Beach Chamber of Commerce Greater Sarasota Chamber of Commerce Greater Sebring Chamber of Commerce Inc. Greater Seminole Area Chamber of Commerce Greater Tallahassee Chamber of Commerce Greater Winter Haven Chamber of Commerce Gulf Breeze Area Chamber Gulf Coast Minority Chamber of Commerce Hobe Sound Chamber of Commerce Holly Hill Chamber of Commerce Indian River County Chamber of Commerce Jackson County Chamber of Commerce Jensen Beach Chamber of Commerce Key Largo Chamber of Commerce Lady Lake Area Chamber of Commerce

Lake City-Columbia County Chamber of Lake Eustis Area Chamber of Commerce Lake Nona Regional Chamber of Commerce Lake Wales Area Chamber of Commerce & Lakeland Chamber of Commerce Leesburg Area Chamber of Commerce Longboat Key Chamber of Commerce Maitland Area Chamber of Commerce Manatee Chamber of Commerce Marco Island Area Chamber of Commerce Melbourne Regional Chamber Miramar Pembroke Pines Regional Chamber of Commerce Nassau County Chamber of Commerce Navarre Beach Area Chamber of Commerce Niceville Valparaiso Chamber of Commerce Northeast Polk Chamber of Commerce North Port Area Chamber of Commerce Ocala/Marion County Chamber & Economic Partnership Ormond Beach Chamber of Commerce Palm City Chamber of Commerce Panama City Beach Chamber of Commerce Safety Harbor Chamber of Commerce Sanibel Captiva Chamber of Commerce Santa Rosa County Chamber of Commerce South Tampa Chamber of Commerce St. Johns County Chamber of Commerce St. Petersburg Area Chamber of Commerce Stuart/Martin County Chamber of Commerce Tampa Bay Chamber Tarpon Springs Chamber of Commerce Tavares Chamber of Commerce The Greater Dade City Chamber of Commerce The Greater Plant City Chamber of Commerce Titusville Area Chamber of Commerce Umatilla Chamber of Commerce Upper Tampa Bay Chamber of Commerce Uptown Chamber of Commerce Walton Area Chamber of Commerce West Orange Chamber of Commerce Ybor City Chamber of Commerce Zephyrhills Chamber of Commerce



Local Chamber PPP Loan Guidance

PPP Loan Guidelines for 501(c)(6) Organizations:

- •The PPP program is open through March 31, 2021, or until the new funding is exhausted.
- •If you are a 501(c)(6), a local news media organization, or a housing cooperative, you may be newly eligible for a loan.
- •501(c)(6) organizations if:
 - •They do not receive 15% of receipts from lobbying;
 - •Lobbying activities do not comprise more than 15% of activities;
 - Cost of lobbying activities does not exceed \$1 million during the most recent tax year;
 - Has 300 or fewer employees;
 - •Professional sports leagues or orgs with the purpose of promoting or participating in a political campaign or activity are not eligible under this section.

The administration's PPP program guidelines can be found at www.treasury.gov and the U.S. Small Business Administration's search tool to find a bank that offers PPP loans can be found at www.sba.gov/paycheckprotection/find





View County Data...

** TALENT SUPPLY & EDUCATION





BUSINESS CLIMATE & COMPETITIVENESS

童 CIVICS & GOVERNANCE



Last Call on 12/10/20

282

8.61%

1.07M

8,605.0

State of Florida Metrics

Click any metric to get more information! (what is this?)

Florida FutureCast

FLORIDA POPULATION 01/13/2021

22,215,753

SOVID-19

NUMBER C: COVID CASES

(Increasing)

Daily Average New Cases

(Increasing)

WEEKLY PERCENT OF POSITIVE CASES

DAYS SINCE 1ST VACCINE IN FLORIDA

31

DAYS SINCE 1ST CONFIRMED COVID-19 CASE

317

OPEN JOBS

359,200 (Increasing)

651,000

Unemployed Persons (Declining)



www.TheFloridaScorecard.org



Local Chamber COVID-19 Resources

Polk County COVID-19 Metrics

A3,363
(Increasing)

Daily Average New Cases
507.9
(Increasing)

WEEKLY PERCENT OF POSITIVE CASES

15.76%
(Decreasing)

DAYS SINCE 1ST VACCINE IN FLORIDA

31

DAYS SINCE 1ST CONFIRMED COVID-19 CASE

302

22,797
(Increasing)

Jobs Year Over Year Change
-12,981

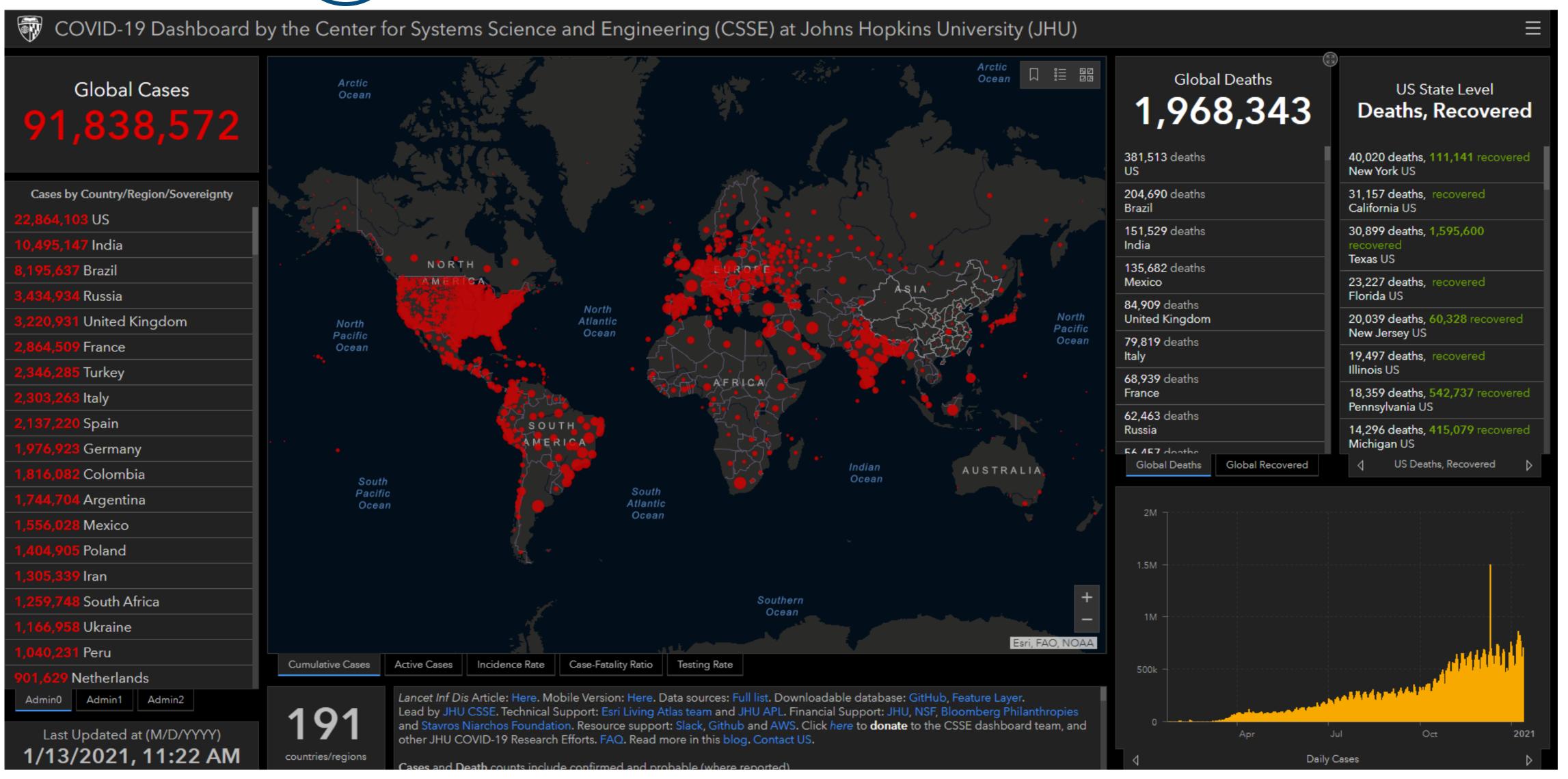
Provided by

THE FLORIDA SCORECARD

METRICS TO HELP SECURE ELORIDA'S EUTURE



191) Nations / Territories — 14 Million Visitors





Current COVID-19 Trends and Outlook

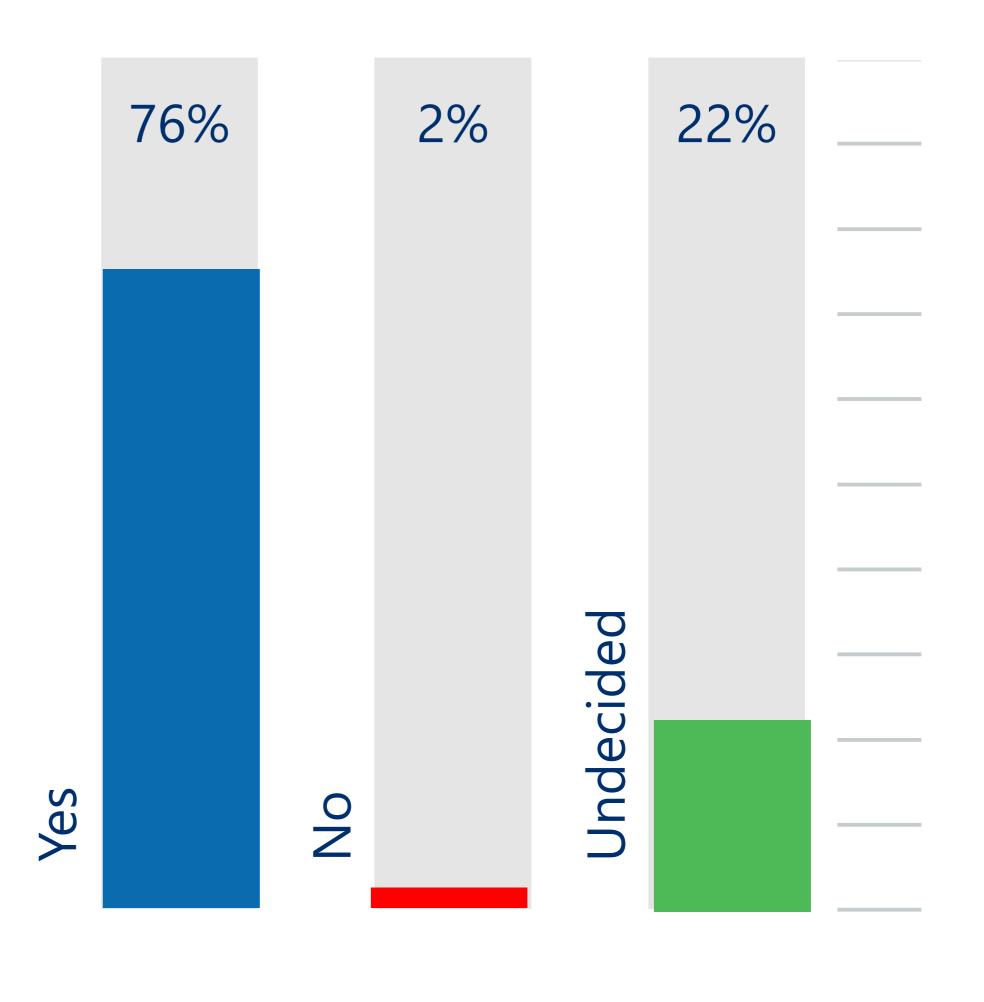
STATE POPULATION	DAILY NEW CASES PER 100K	INFECTION RATE	POSITIVE TEST RATE	ICU CAPACITY USED	TRACERS HIRED
 Northern Mariana Islands 108,000 	• 1.6	•	•	•	•
2 • Hawaii 1,420,000	• 13.8	• 1.14	• 3.7%	• 66%	• 31%
3 • Puerto Rico 3,190,000	• 22.8	• 0.97	9.9%	• 61%	•
4 • North Dakota 762,000	• 27.7	• 0.93	• 3.9%	• 53%	• 47%
5 • Vermont 624,000	• 27.7	• 1.20	• 4.0%	• 67%	• 6%
6 • Oregon 4,220,000	• 28.1	• 1.04	• 8.5%	• 67%	• 11%
7 • Michigan 9,990,000	• 33.9	• 1.03	• 8.9%	• 78%	• 6%
8 • Minnesota 5,640,000	• 34.5	• 1.02	• 5.6%	• 73%	• 11%
30 • Florida 21,500,000	• 74.1	• 1.11	• 13.2%	• 84%	• 3%



II. Brand New Local Chamber Survey Results

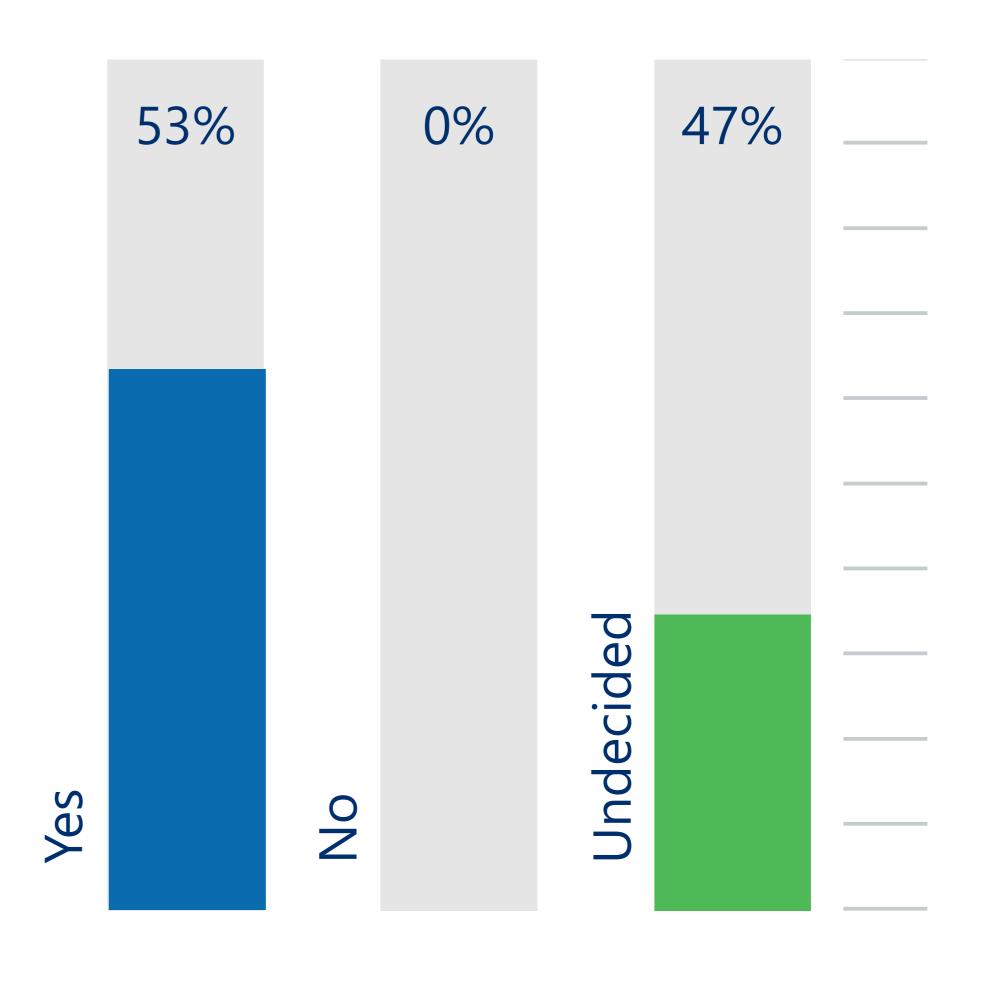


Does your Chamber support the Florida Chamber's efforts for to provide COVID-19 liability protection to businesses that have made efforts to follow state and federal health guidelines?



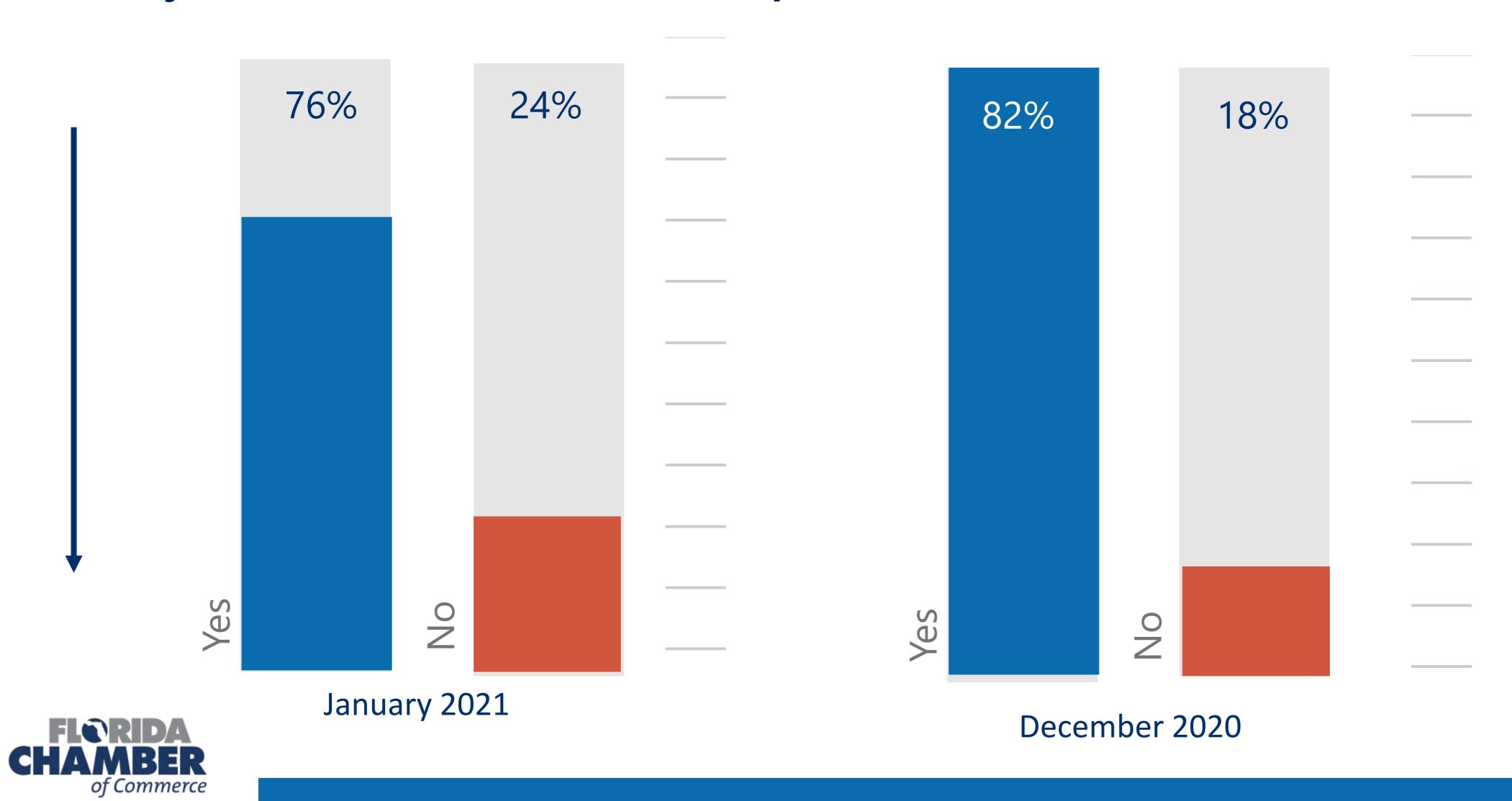


Florida is 1 of only 2 states that do not collect sales tax on online purchases. Does your Chamber stand with the Florida Chamber's efforts for Florida to collect this sales tax?

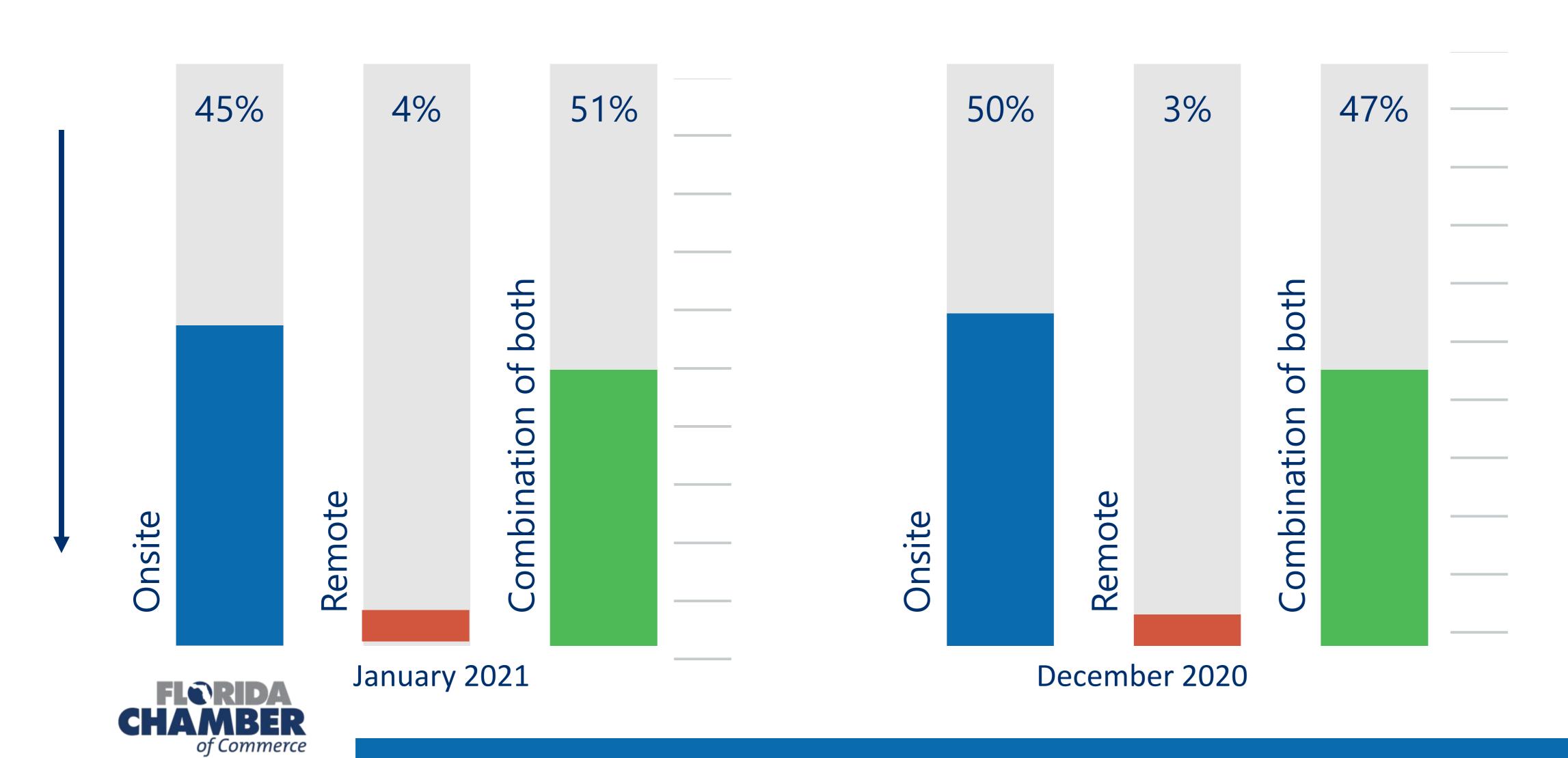




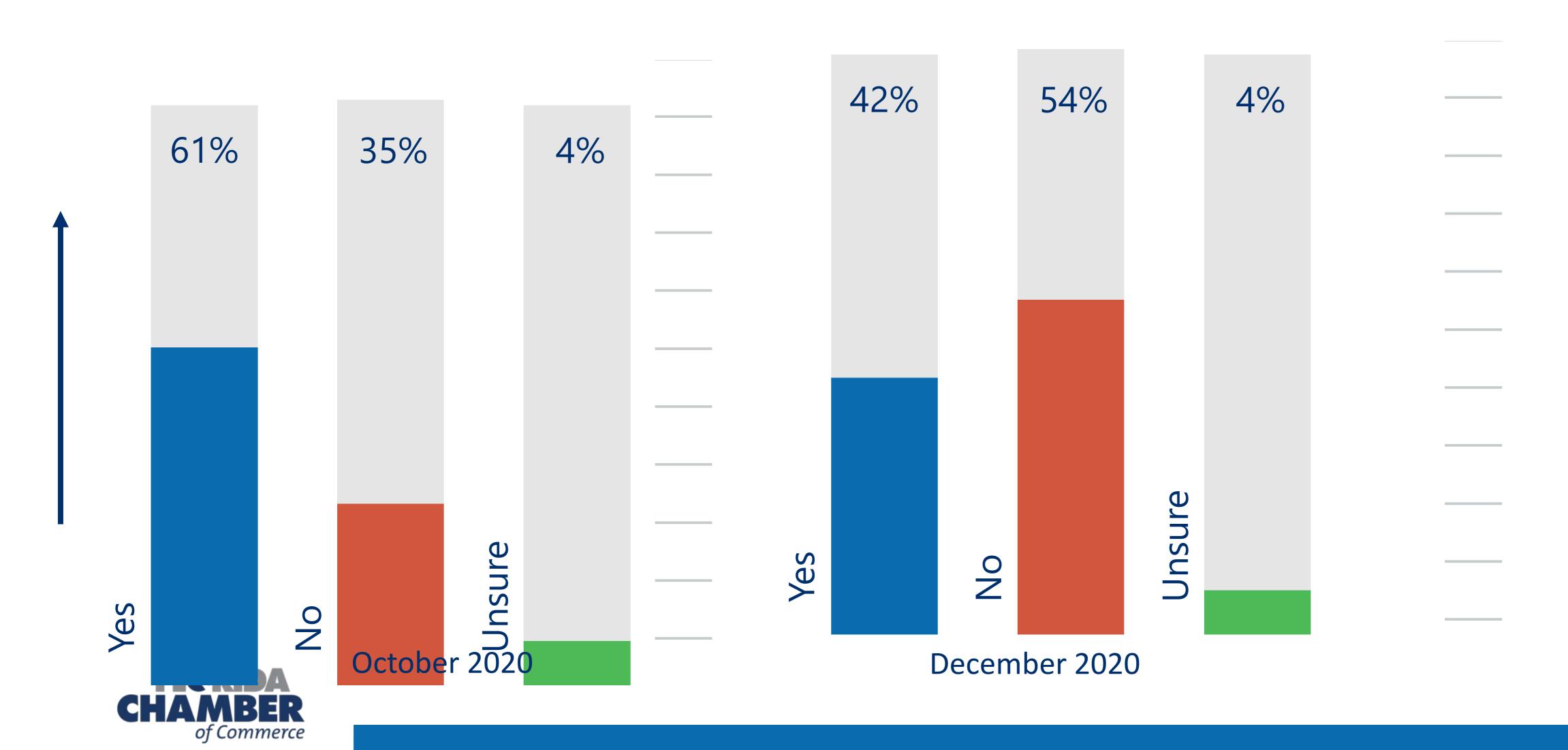
Is your chamber office open to outside visitors?



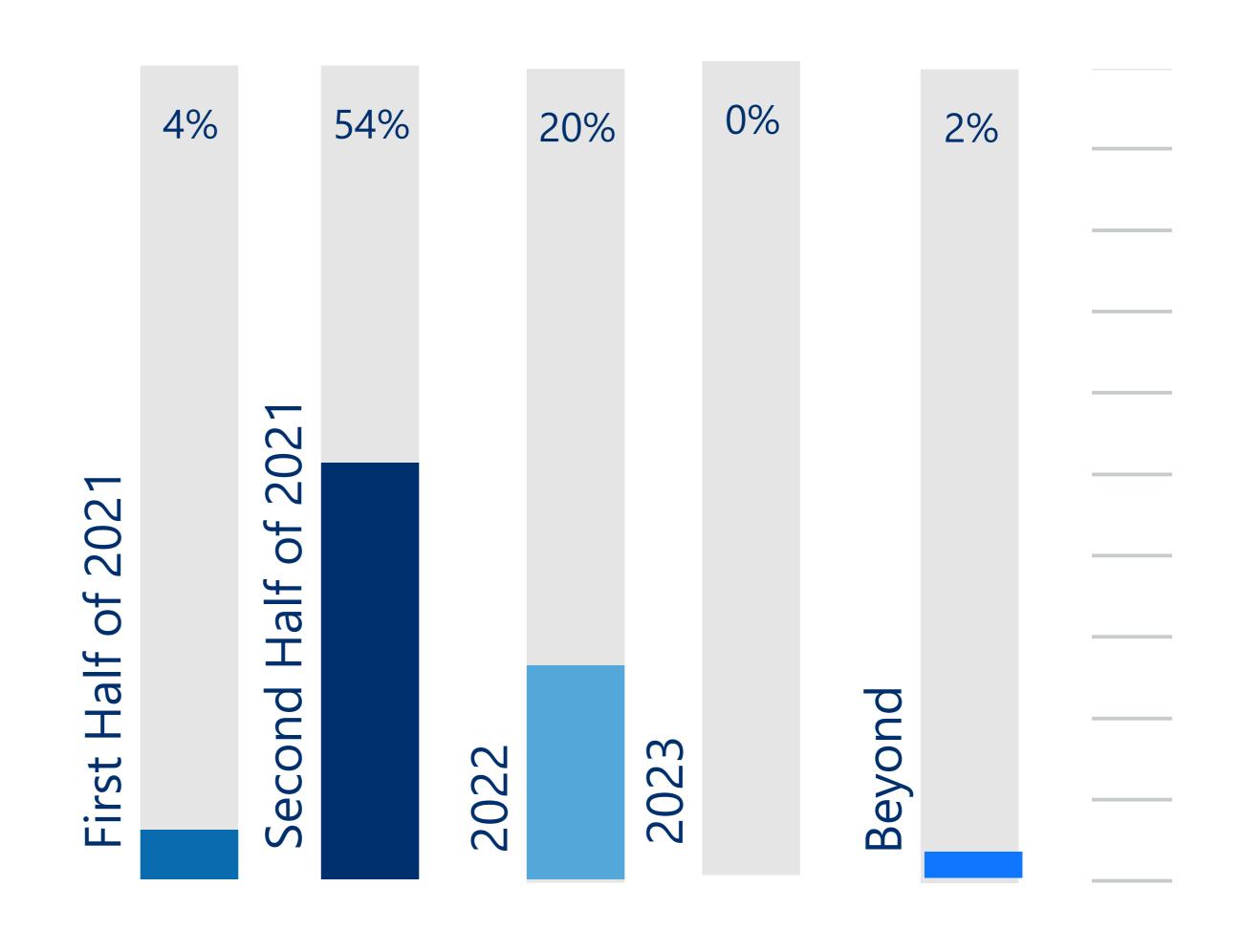
Are your employees working onsite or remote?



Have any of your staff members tested positive for COVID-19?



When do you believe things will get back to normal?





III. Upcoming Engagement Opportunities For Local Chambers



Upcoming Engagement Opportunities for Local Chambers

2021 Economic Outlook & Jobs Summit (Virtual) January 28, 2021

Florida Chamber Federation Monthly Update (Virtual) February 10, 2021

2021 Southeastern Leadership Conference on Safety, Health & Sustainability May 2021

2021 Florida Business Leaders Summit on Prosperity & Economic Opportunity May 26, 2021



2021 Economic Outlook & Jobs Summit



John Coates

VP/Senior Institutional Client Advisor

PNC Capital Advisors



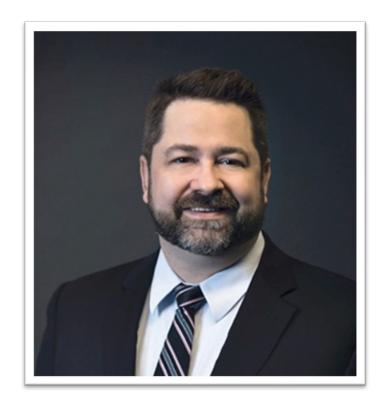
Dane Eagle

Executive Director

Department of Economic Opportunity



Marc Hoenstine
Director, Economic Development
Duke Energy
*Presenting Sponsor



Brad O'Connor, Ph.D.

Chief Economist

Florida Realtors



Dr. Jerry Parrish *Chief Economist*Florida Chamber Foundation



Jimmy Patronis
Chief Financial Officer
State of Florida



Jamal Sowell
Secretary of Commerce and
President & CEO
Enterprise Florida, Inc.



Crystal Stiles
Senior Director, Economic Development
Florida Power & Light Company



Mark Vitner

Managing Director, Senior Economist

Wells Fargo



Mark Wilson

President & CEO

Florida Chamber of Commerce



REGISTER HERE: www.flchamber.com/EconomicOutlook

IV. President's Report



Local Chamber Advocacy Committee

Weekly Advocacy Special Briefing for Local Chambers

10:00 - 11:00 AM Monday, March 8, 2021 10:00 - 11:00 AM Monday, March 15, 2021 Monday, March 22, 2021 10:00 - 11:00 AM 10:00 - 11:00 AM Monday, March 29, 2021 10:00 - 11:00 AMMonday, April 5, 2021 Monday, April 12, 2021 10:00 - 11:00 AM Monday, April 19, 2021 10:00 - 11:00 AM Monday, April 26, 2021 10:00 - 11:00 AM



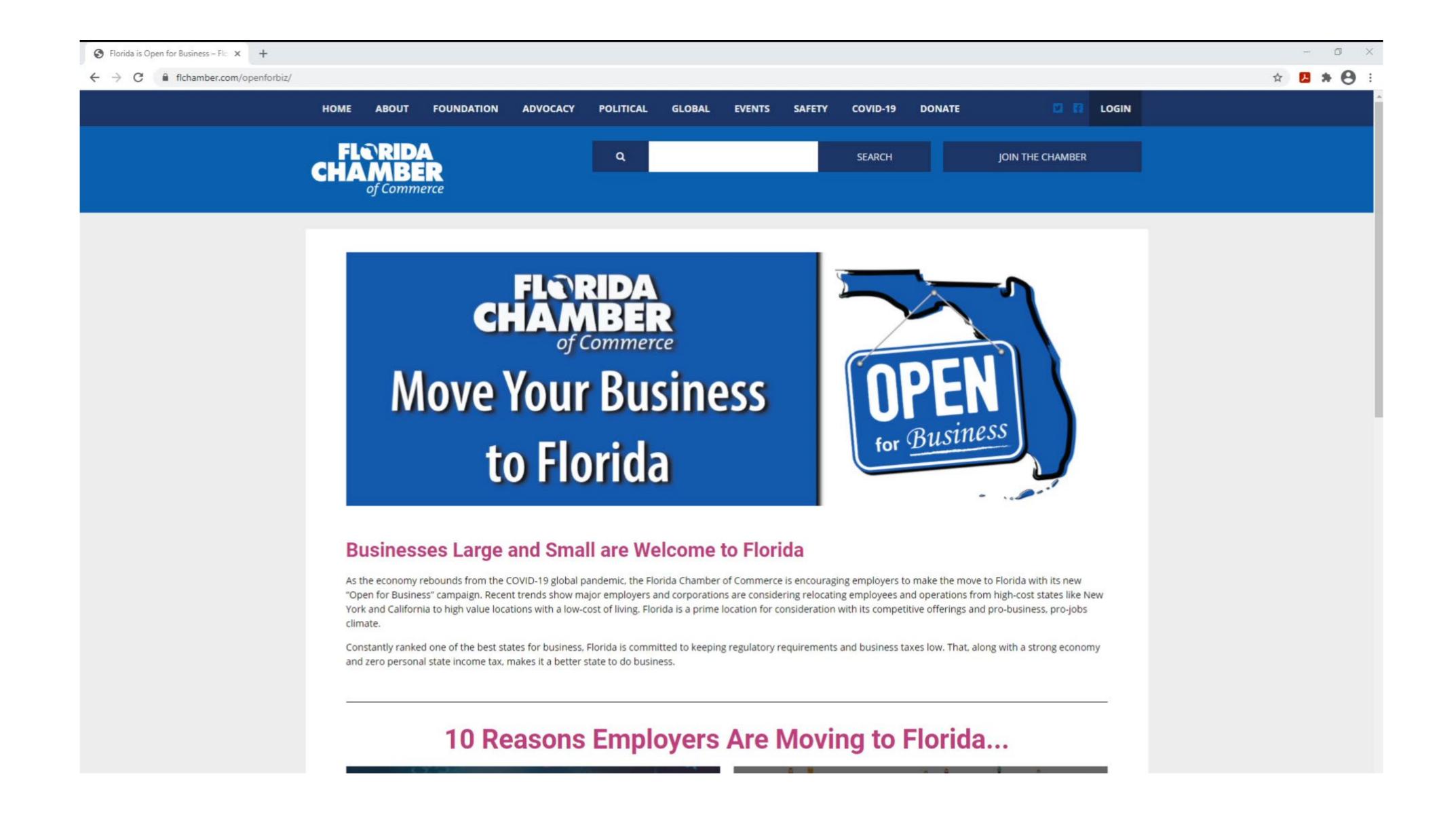
The Florida Chamber's New "Open For Business Campaign"

Move Your Business to Florida





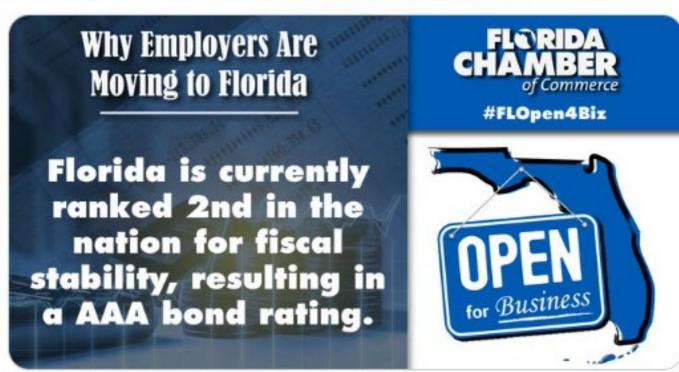
https://www.flchamber.com/Open4biz/





Florida Chamber @FlChamber · Dec 29, 2020

Federal bailouts and mismanaged budgets are the norm in many states (most commonly New York, Illinois and California), Florida has fiscal stability which means stability for your bottom line. Florida wants your business and welcomes businesses big and small #FLOpenforBiz #flapol





Florida Chamber @FlChamber · Jan 4

Failed political ideologies and petty power grabs have hurt #smallbiz in many states across the country. Florida wants your business and our leadership will support it. @GovRonDeSantis @WiltonSimpson @ChrisSprowls #FLOpen4Biz #Flapol



...

Why Employers Are Moving to Florida

Florida Chamber @FlChamber · Jan 6

@EducationFL @CareerSourceFL

A focus of our @FLChamberFDN #Blueprint2030 is the future of Florida's

workforce. If you move your business to FL you can be assured that the

talent of your workforce will be secure for generations. #FLOpen4Biz

Florida is ranked among the Top 5 states in the nation for its education system, fostering the best talent to prepare Florida's workforce.





Florida Chamber @FlChamber · Jan 11

Many businesses call Florida home because there is endless potential for growth. Join us in the Sunshine State and let's keep free enterprise alive @EnterpriseFL #FLOpen4Biz #Blueprint2030 flchamber.com/openforbiz/





Florida Chamber @FlChamber · Dec 22, 2020

While many states continue crippling their economies with stay-at-home orders and unrealistic restrictions, Florida is open for business #FLOpen4Biz – Here are 10 Reasons Employers Should Call Florida Home: flchamber.com/open4biz





Florida Chamber @FlChamber · Dec 23, 2020

Are you being told you can't open or operate your business properly but are still paying state taxes? Then you might live in New York or California. Employers are welcome in Florida and it's time to move #FLOpen4Biz #Flapol







Florida Chamber Perspective on Despicable Acts in our Nation's Capitol

OFFICIAL STATEMENT

"America is at a crossroads. Yesterday's acts in our nation's capital are both disappointing and despicable and will make January 6, 2021 among the lowest days in our nation's history. This can also be the beginning of a reunification of America, that is frankly long overdue.

"At times of national crisis, 22 million Floridians are reminded that we are blessed with a state that is headed in the right direction and a business community that is focused on securing Florida's future and setting an example for America to follow.

"Florida must lead and come together as it is clear that we cannot solely look to D.C. for leadership. Florida's business community must unite for good, now more than ever, and work alongside our state leaders to continue moving Florida forward in the right direction to secure Florida's future – undeterred and more focused than ever."

- Mark Wilson, President & CEO, Florida Chamber of Commerce

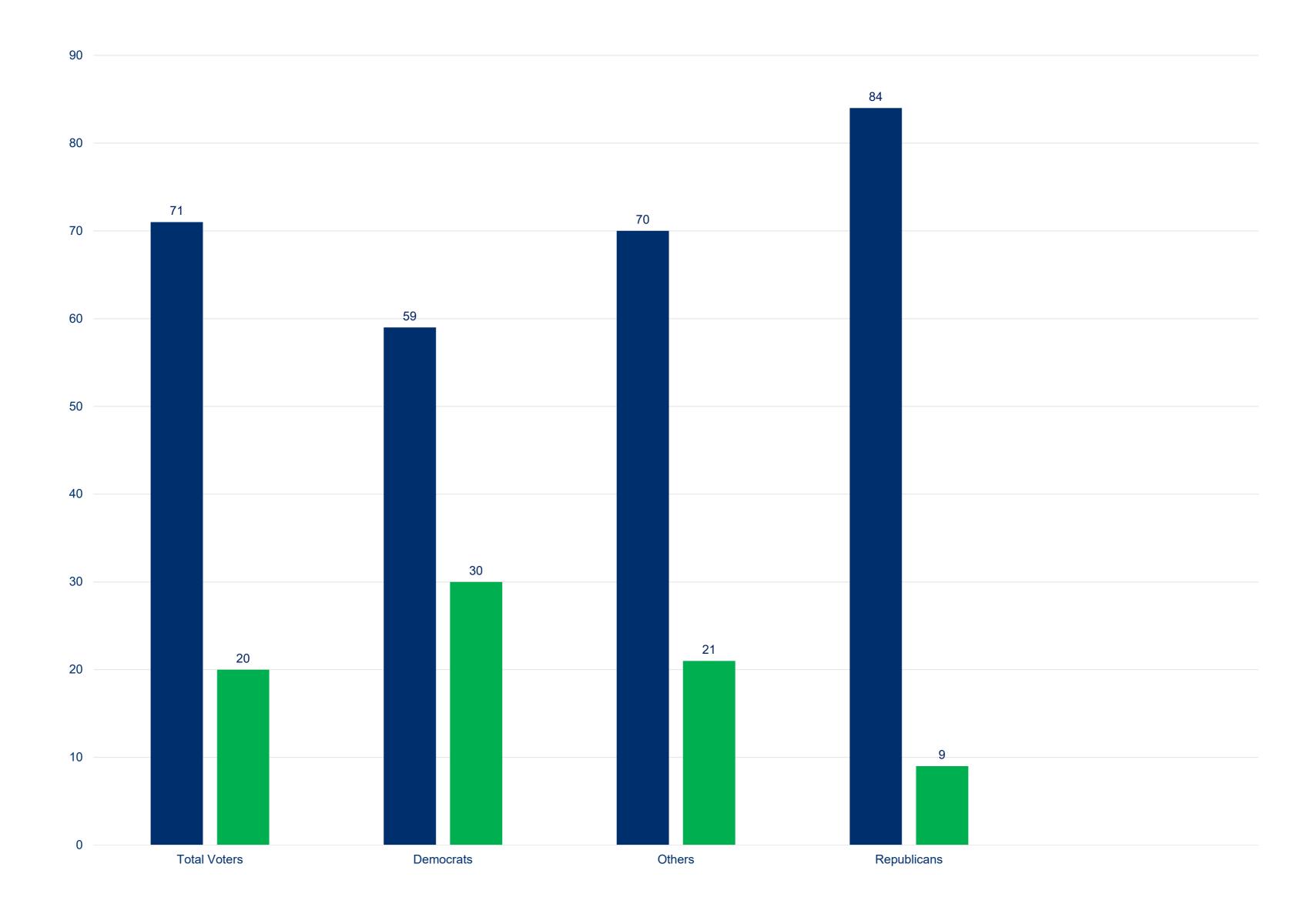




COVID-19 Liability Protections

Approve of Protecting Businesses if they follow guidelines from being sued

Disapprove of Protecting Businesses if they follow guidelines from being sued





Join Other Chambers of Commerce United in support of COVID-19 Liability Protections

Amplify Clearwater

Chamber of Commerce of Okeechobee County, Inc.

Clay County Chamber

Daytona Regional Chamber

Fort Myers Beach Chamber

Greater Delray Beach Chamber

Greater Hernando County Chamber

Greater Palm Harbor Chamber

Greater Pompano Beach Chamber

Greater Seminole Chamber

Gulf Coast Minority Chamber

Indian River Chamber

Jackson County Chamber

Lakeland Chamber

Miramar Pembroke Pines Chamber

North Tampa Bay Chamber

Ormond Beach Chamber

Palm Coast-Flagler Regional Chamber

South Lake Chamber

Tampa Bay Beaches Chamber

Tavares Chamber

Walton Area Chamber

Ybor City Chamber

Apopka Area Chamber of Commerce

Chamber of Commerce of the Palm Beaches

Cocoa Beach Chamber

Destin Chamber of Commerce

Greater Boca Raton Chamber

Greater Fort Myers Chamber

Greater Marathon Chamber

Greater Pasco Chamber

Greater Riverview Chamber

Greater Tallahassee Chamber

Hobe Sound Chamber

Indiantown Chamber

JAX Chamber

Manatee Chamber

Nassau County Chamber

Ocean Reef Chamber

Oviedo-Winter Springs Chamber

Port Orange South Daytona Chamber

South Tampa Chamber

Tampa Bay Chamber

Uptown Chamber

Washington County Chamber

Chamber of Commerce of Cape Coral

Citrus County Chamber

Coral Springs Coconut Creek Regional Chamber

East Orlando Chamber of Commerce

Greater Dade City Chamber

Greater Gainesville Chamber

Greater Palm Bay Chamber

Greater Pensacola Chamber

Greater Sarasota Chamber

Greater Winter Haven Chamber

Holly Hill Chamber

Islamorada Chamber

Key Largo Chamber

Miami Dade Chamber

Northeast Polk Chamber

Orange County Economic Partnership

Palm City Chamber

Sanibel Captiva Chamber

St. Johns County Chamber

Tarpon Springs Chamber

Venice Area Chamber

West Orange Chamber



www.FLChamber.com/covidliabilityprotections

In the News



www.FLChamber.com

Securing Florida's Future



Last Call for 1.6.21 — A prime-time read of what's going down in Florida politics

January 6, 2021

The legislative announcements were met with praise from Florida's business community.

"Florida has the fifth-worst legal climate in America and the last thing we need are a tsunami of frivolous COVID lawsuits as we seek to relaunch Florida's economy. It's important to provide Florida businesses, who are doing the right thing by their customers and employees, the assurance that they can continue doing their part to relaunch Florida's economy without fear of facing frivolous lawsuits," Florida Chamber of Commerce President and CEO Mark Wilson said.



Local Chambers in support of COVID-19 Liability Protections



January 12, 2021

Rep. Wyman Duggan Chair, Civil Justice & Property Rights Subcommittee 417 House Office Building 402 South Monroe Street Tallahassee, FL 32399-1300

Re: HB 7 – Civil Liability for Damages Relating to COVID-19

Dear Chairman Duggan,

As the Civil Justice & Property Rights Committee takes up HB 7 relating to civil liability for damages relating to COVID-19 on January 13, the Citrus County Chamber of Commerce urges the Committee to support this bill.

The COVID-19 pandemic has created a situation that has made running a business extremely difficult during these times. Although employers may take extraordinary measures to follow government guidelines to ensure that their offices, stores and shops are properly sanitized, they use and require customers and employees to use PPE and socially distance themselves, and have retrofitted their facilities with protective infrastructure and spacing to provide the safest environment possible, the nature of COVID-19 cannot guarantee 100% protection.

We believe that HB 7 is a good step in providing reassurance to businesses that if they take the steps to comply with government-issued standards and guidelines, and are not grossly negligent in their approach to COVID-19 protections, they should be able to operate without fear of frivolous COVID-19 lawsuits.

It is important that we keep the doors of our businesses open if we are ever to allow our economy to recover. We need to give our businesses the assurance that if they do the right thing, their exposure to civil liability in the wake of this pandemic will be limited.

We thank you for your support.

Sincerely,

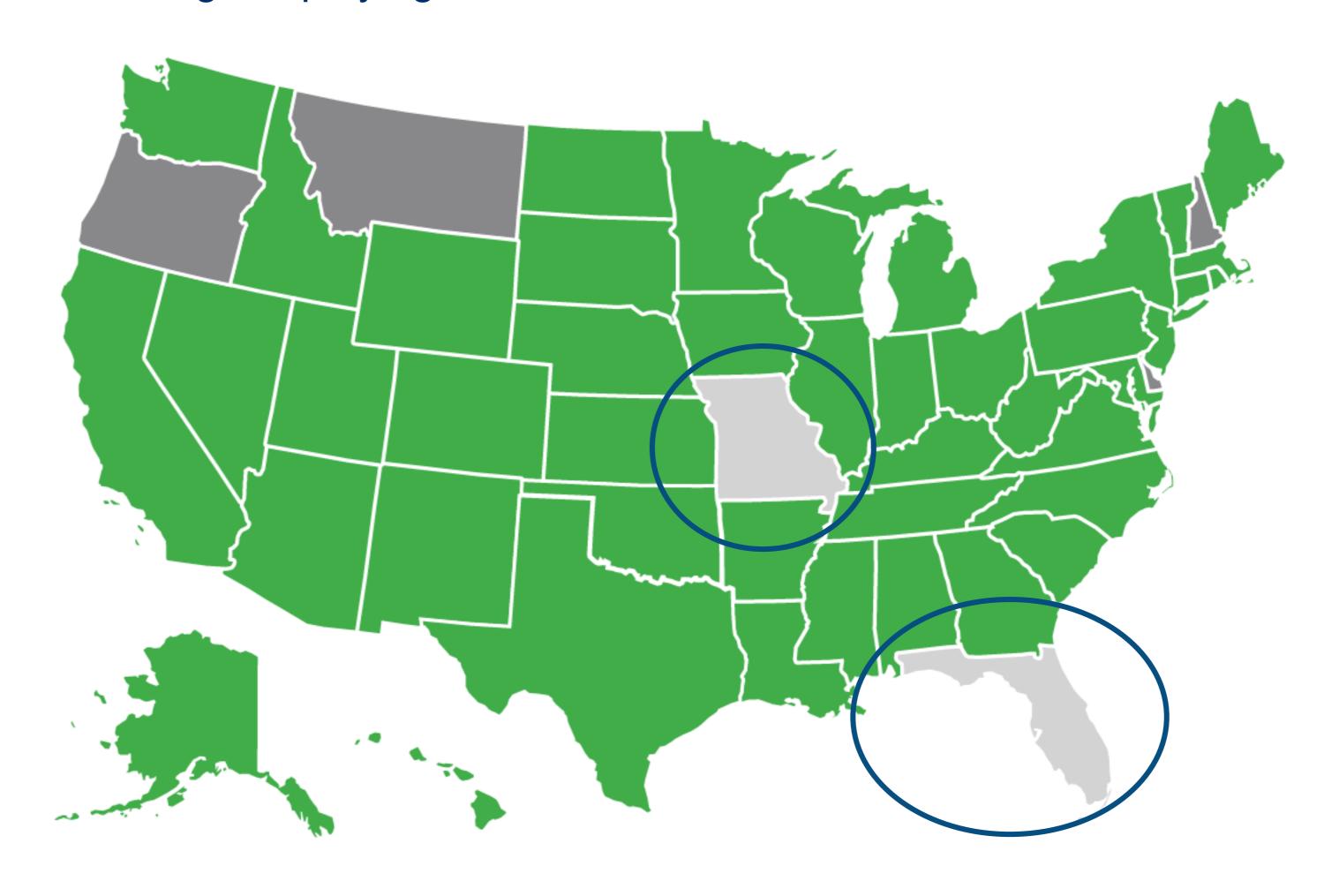
John Murphy, Chair, Government Affairs Committee Josh Wooten, President / CEO

Josh Wooten, President / CEO



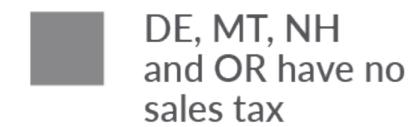
Online Sales Tax Collection

Leveling the playing field for Local Businesses











Join Other Chambers of Commerce United in support of Online Sales Tax Collection

Amplify Clearwater

Clay County Chamber

Destin Chamber

Greater Delray Beach Chamber

Greater Marathon Chamber

Greater Riverview Chamber

Greater Tallahassee Chamber

Hobe Sound Chamber

JAX Chamber

Manatee Chamber

Northeast Polk Chamber

Palm Coast-Flagler Regional Chamber

South Tampa Chamber

Tarpon Springs Chamber

Ybor City Chamber

Chamber of Commerce of the Palm Beaches

Coral Springs Chamber

East Orlando Chamber

Greater Gainesville Chamber

Greater Palm Bay Chamber

Greater Sarasota Chamber

Greater Winter Haven Chamber

Indian River Chamber

Key Largo Chamber

Miramar Pembroke Pines Chamber

Ormond Beach Chamber

Port Orange Chamber

Tampa Bay Beaches Chamber

Venice Area Chamber

Citrus County Chamber

Daytona Regional Chamber

Greater Boca Raton Chamber

Greater Hernando County Chamber

Greater Pompano Beach Chamber

Greater Seminole Chamber

Gulf Coat Minority Chamber

Jackson County Chamber

Lakeland Chamber

Nassau County Chamber

Oviedo-Winter Springs Chamber

Sanibel Captiva Chamber

Tampa Bay Chamber

West Orange Chamber



www.FLChamber.com/OnlineSalesTax



2021 Florida Workforce Needs Survey

www.flchamber.com/workforcesurvey





www.theFloridaScorecard.org

Unemployment rate drops to 6.4%

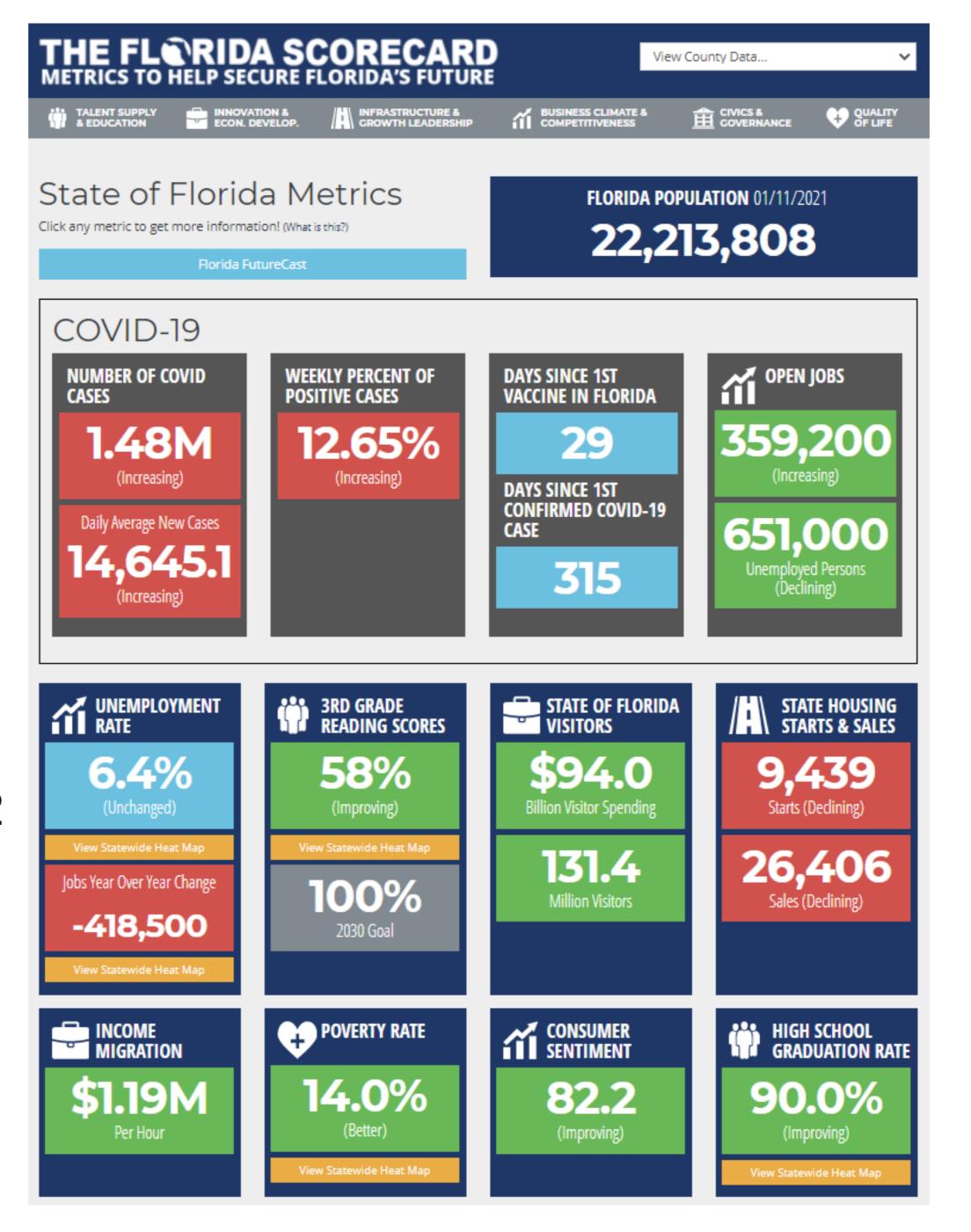
651,000 Floridians looking for work

-418,500 jobs year over year (dropped another 10,900)

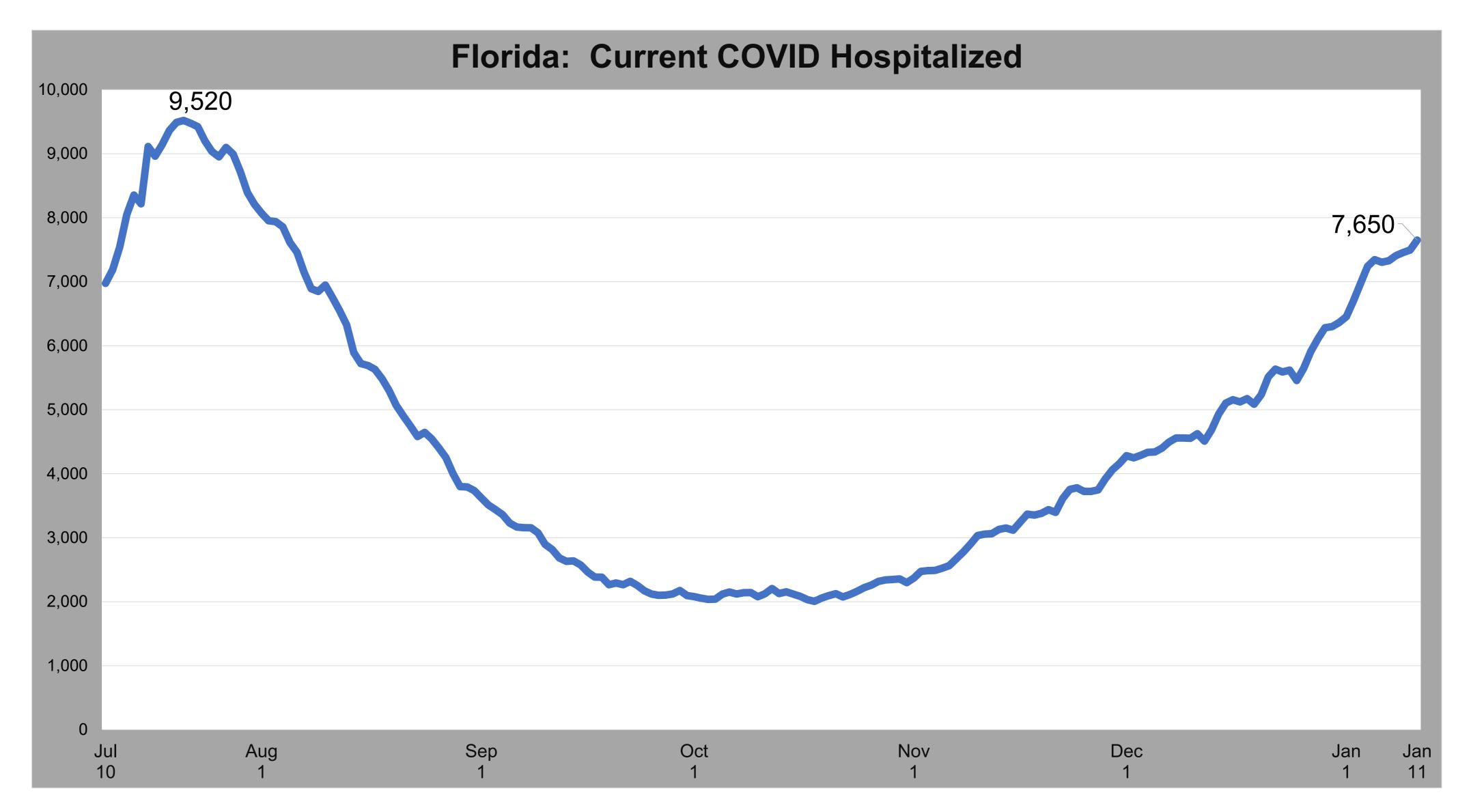
359,200 Open Jobs (+35,300)

Consumer Sentiment Increased to 82.2

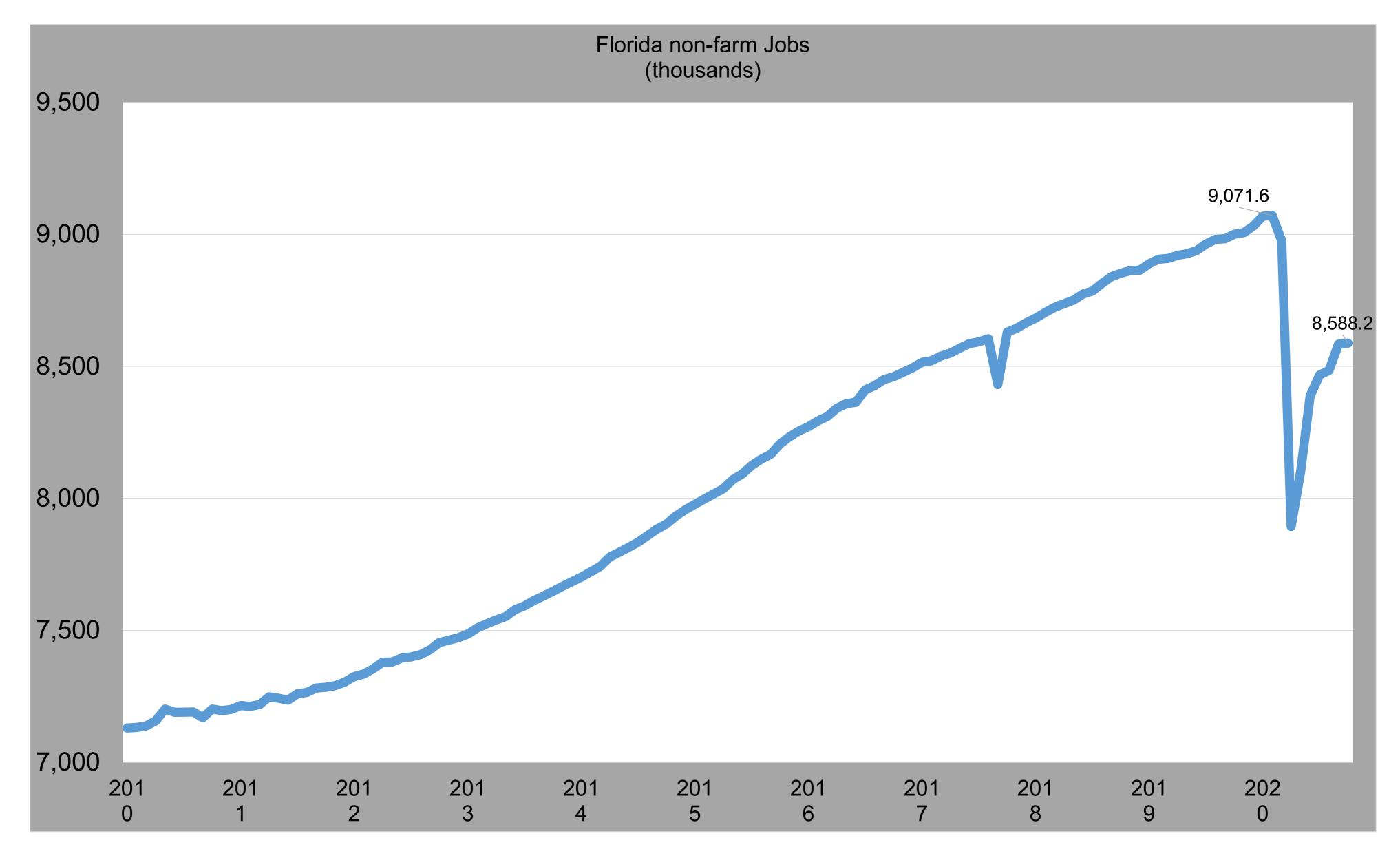
New "Days since 1st Vaccine in Florida"





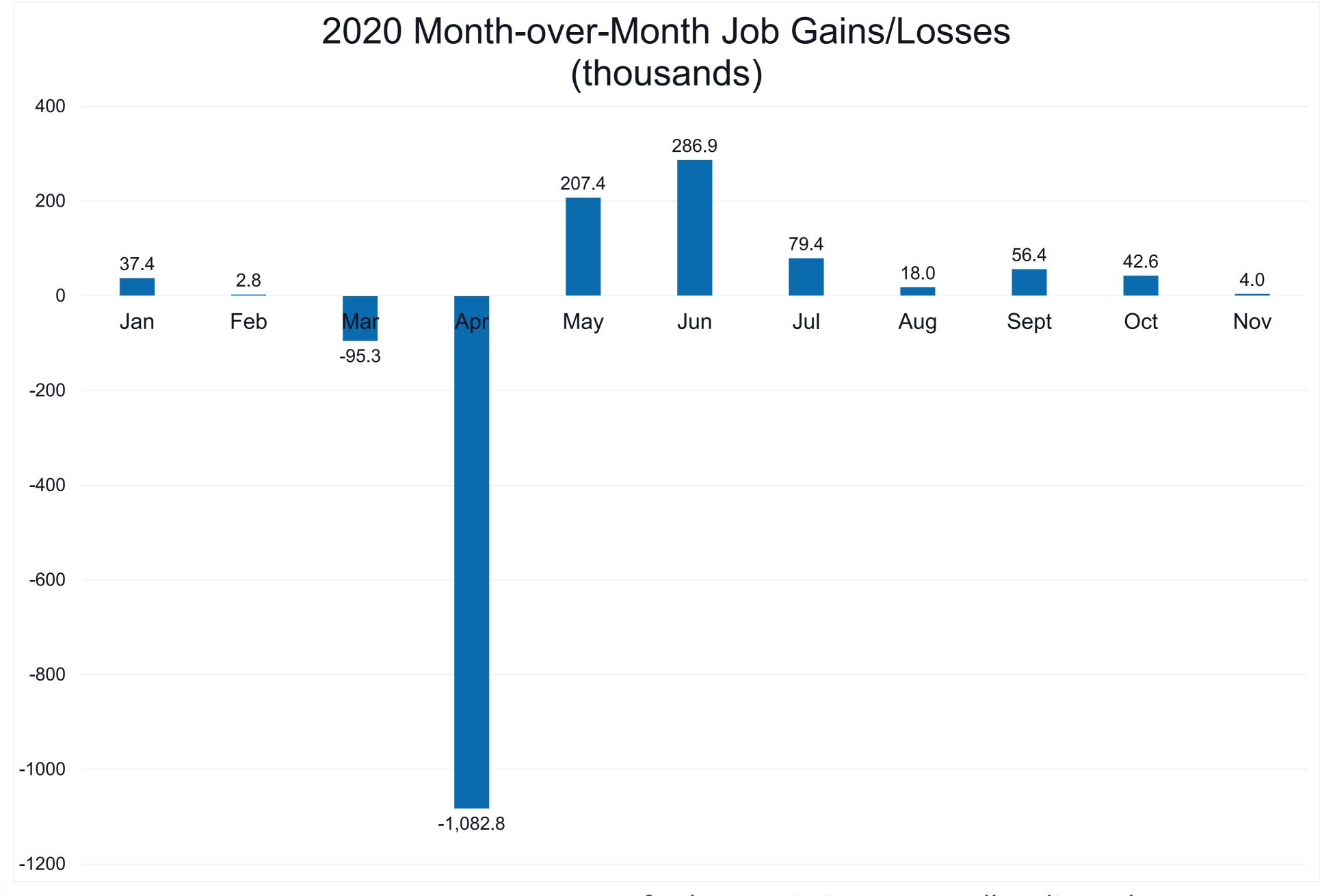








Data Source: U.S. Bureau of Labor Statistics (BLS)



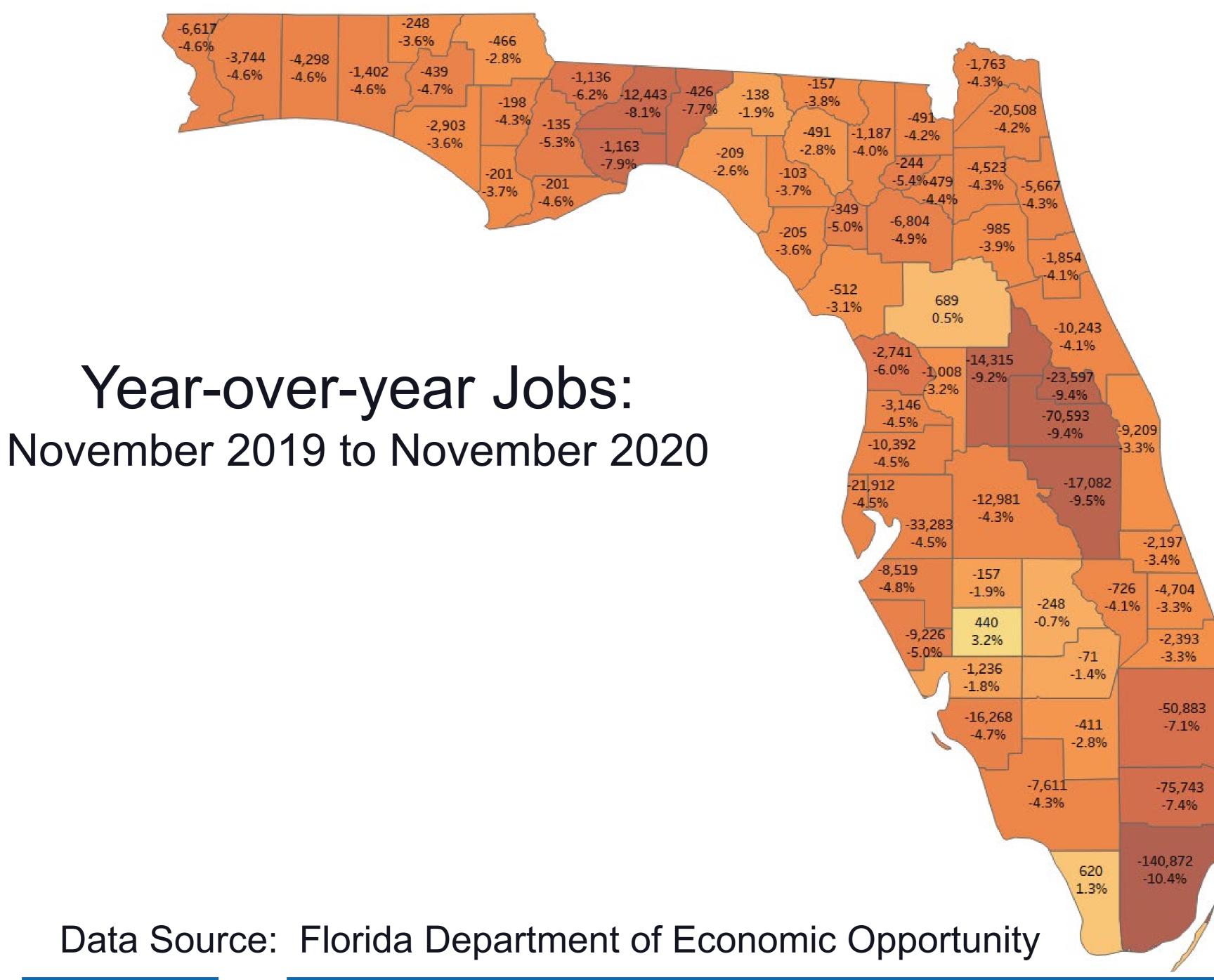


Data Source: U.S. Bureau of Labor Statistics, seasonally adjusted

Job Loss by Category: October 2019 to October 2020

Industry	Job Change	Percent of Industry
Total – All Industries	-418,500	-4.6%
Leisure & Hospitality	-187,500	-14.9%
Professional & Business Services	-53,800	-3.9% { Accommodate Food Services
Government	-45,700	-4.1%
Trade, Transportation & Utilities	-43,800	-2.4%
Education & Health Services	-25,500	-1.9%
Construction	-11,700	-2.0%
Financial Activities	-7,900	-1.3%
Manufacturing	-6,600	-1.7%







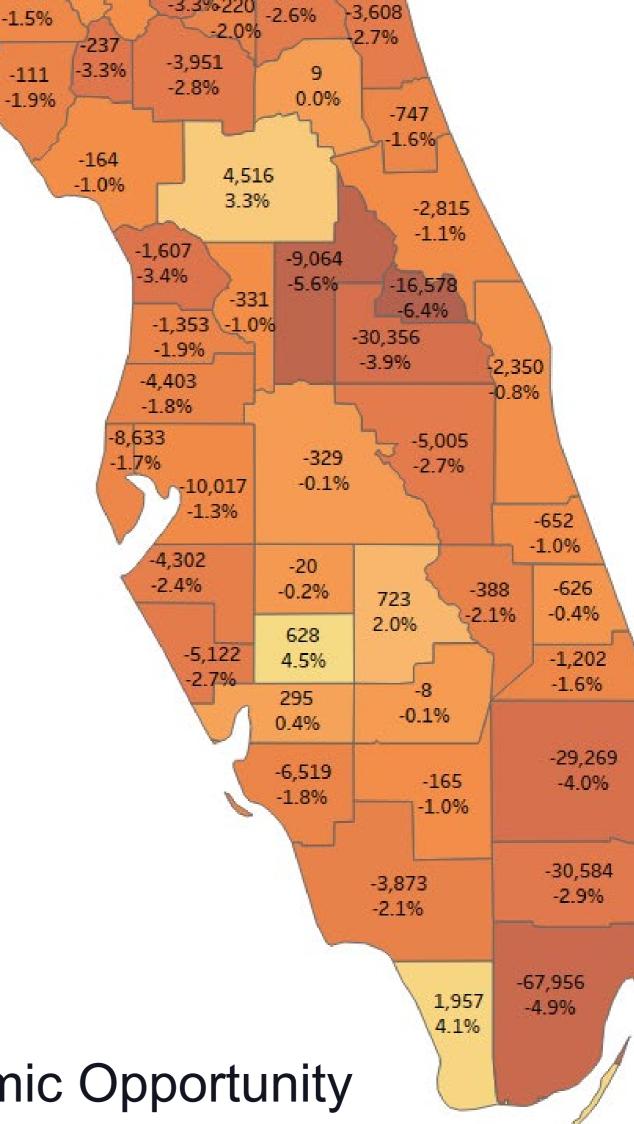
Data Source: Florida Department of Economic Opportunity

-2,337 -2.1% -57 -0.3% -2,616 -2,620 -241 -3.1% -2.7% -2.4% -8,344 -4.8% -2.6% -1,228 -3.3% 1.1%

County Labor Force Changes Year-over-year

Florida Year-over-Year: Loss of 277,000 people from the labor force. -2.6%

Manatee lost 4,302 people. -2.4%



-1.2%

0.0%

-0.6%

-303 -1.0%

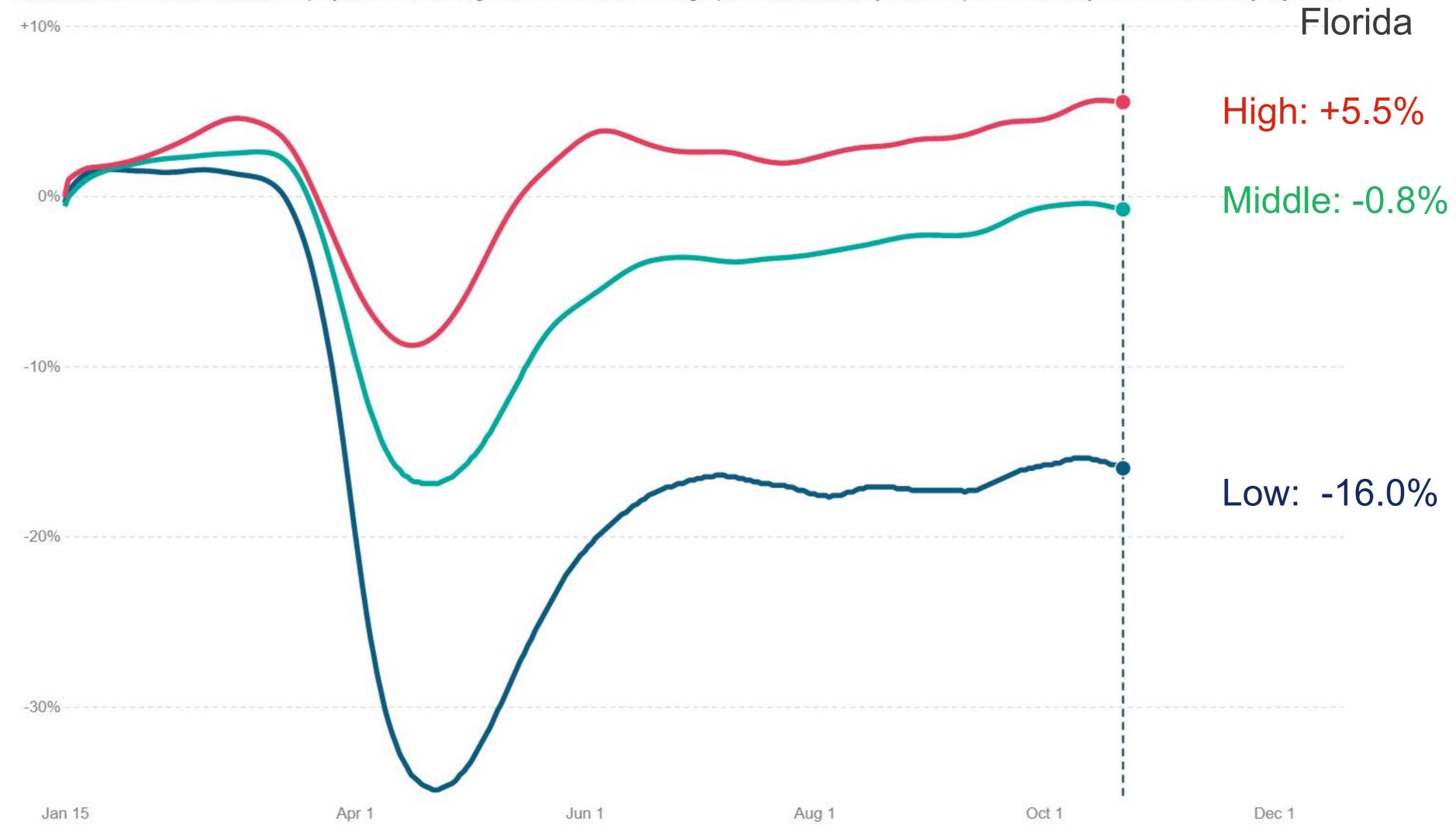
-1.9%



Data Source: Florida Department of Economic Opportunity

Percent Change in Employment*

In Florida, as of October 22 2020, employment rates among workers in the bottom wage quartile decreased by 16% compared to January 2020 (not seasonally adjusted).





Source: Opportunity Insights Economic Tracker

Percent Change in Employment*

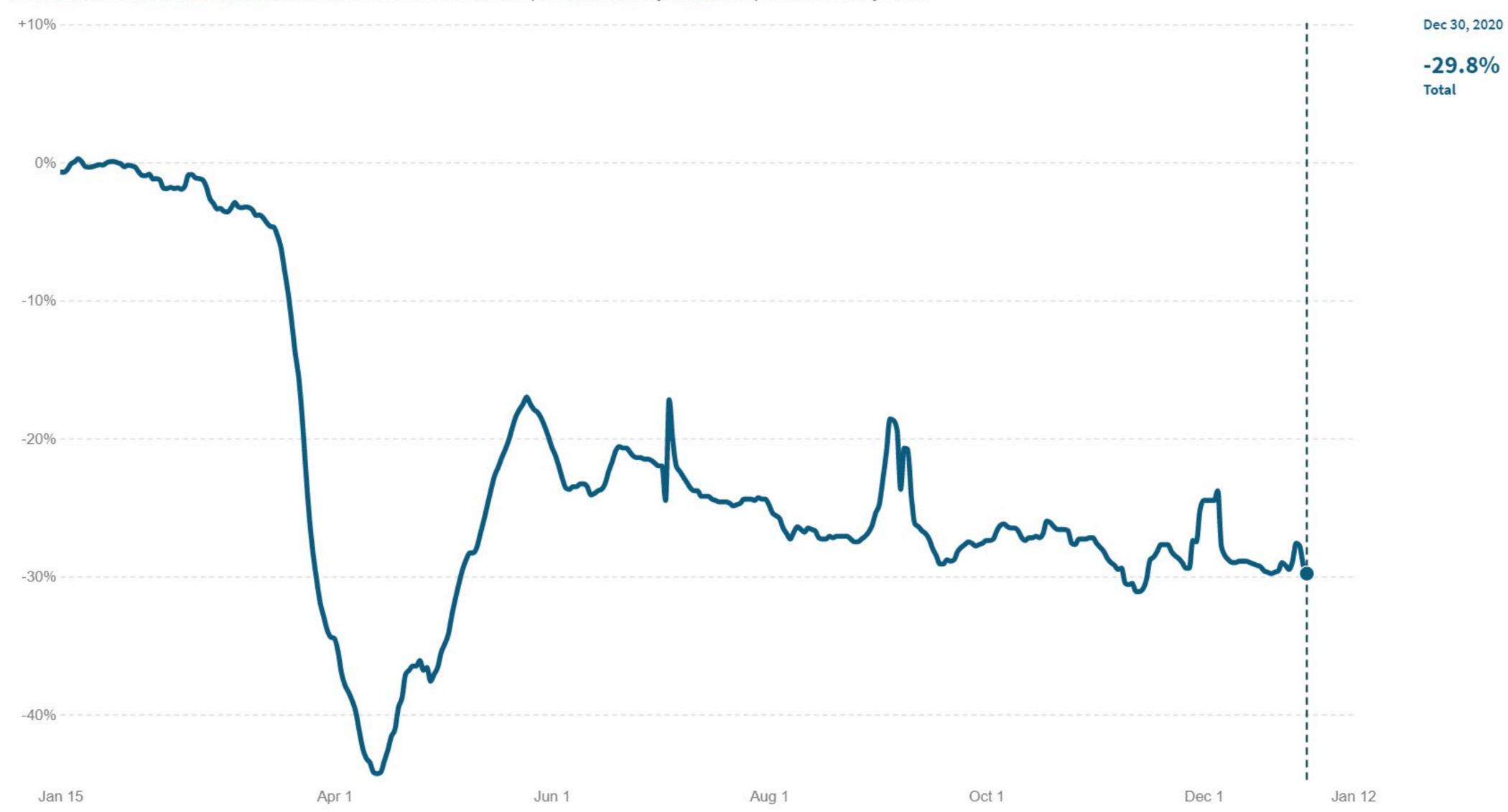
In Florida, as of October 22 2020, employment rates among workers in the bottom wage quartile decreased by 16% compared to January 2020 (not seasonally adjusted). U.S. Florida High: +5.5% High: +1.6% Middle: -0.8% Middle: -4.4% Low: -16.0% Low: -21.0% Jun 1 Oct 1 Dec 1 Jan 15 Apr 1 Aug 1



Source: Opportunity Insights Economic Tracker

Percent Change in Number of Small Businesses Open*

In Florida, as of December 30 2020, the number of small businesses open decreased by 29.8% compared to January 2020.

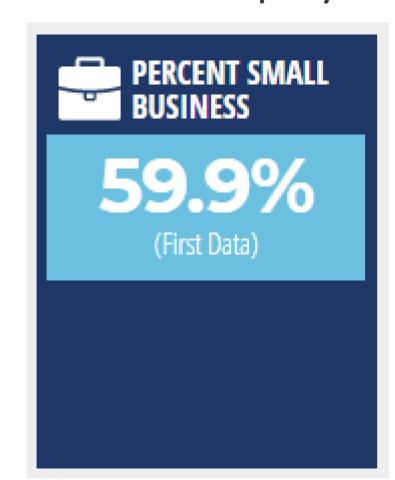


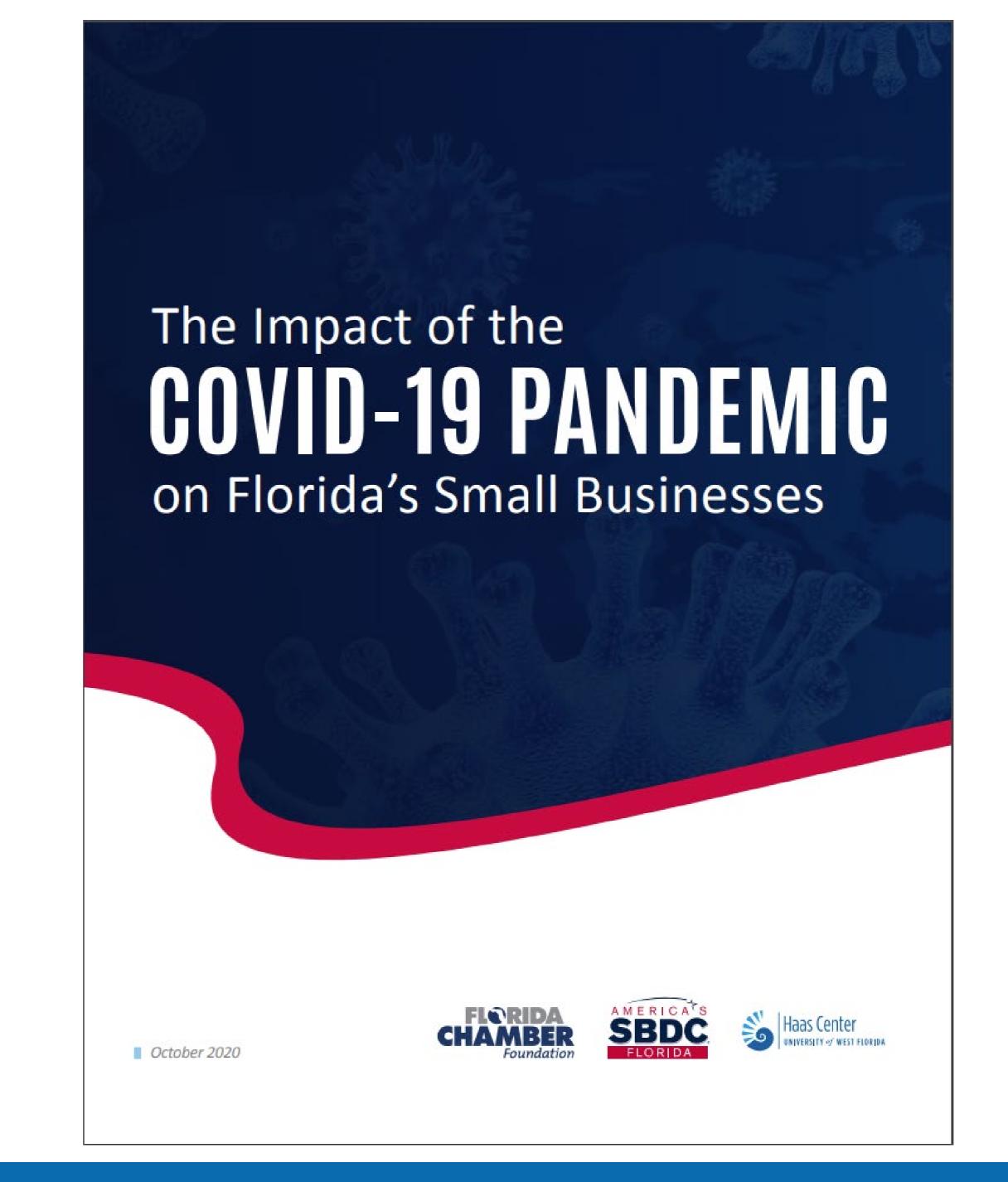


Source: Opportunity Insights Economic Tracker

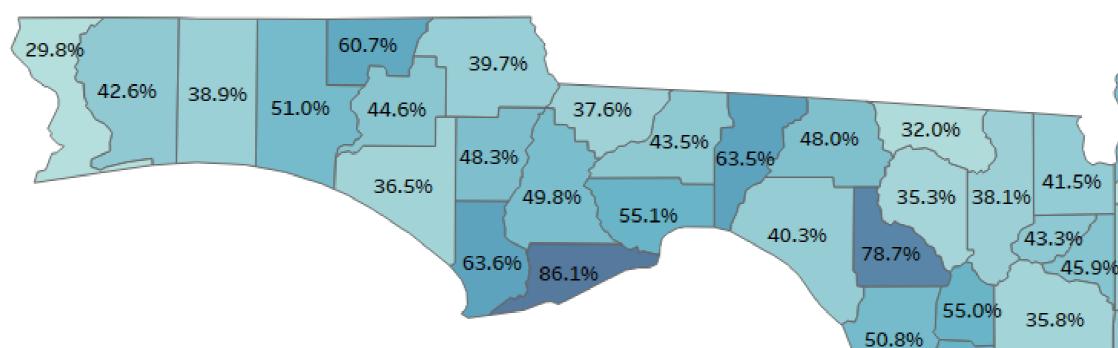
www.FIChamber.com/covidimpact

Percent of Florida's Net New Jobs
Created by Businesses with Less
than 100 employees

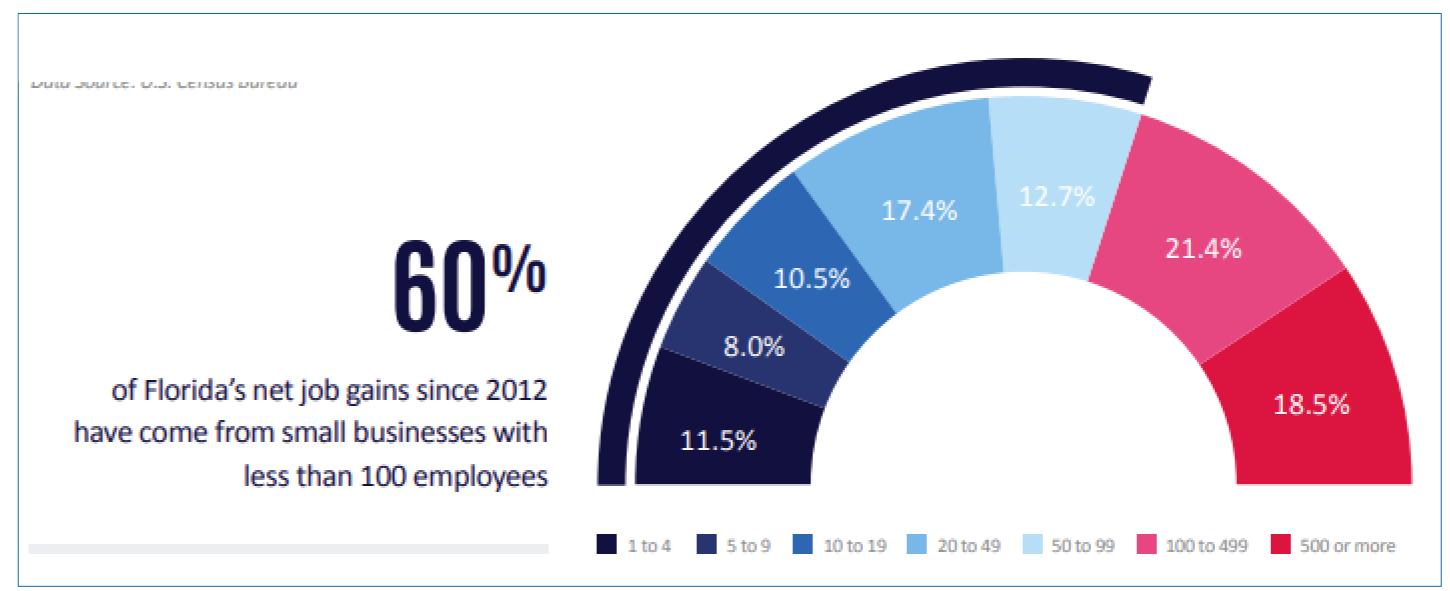


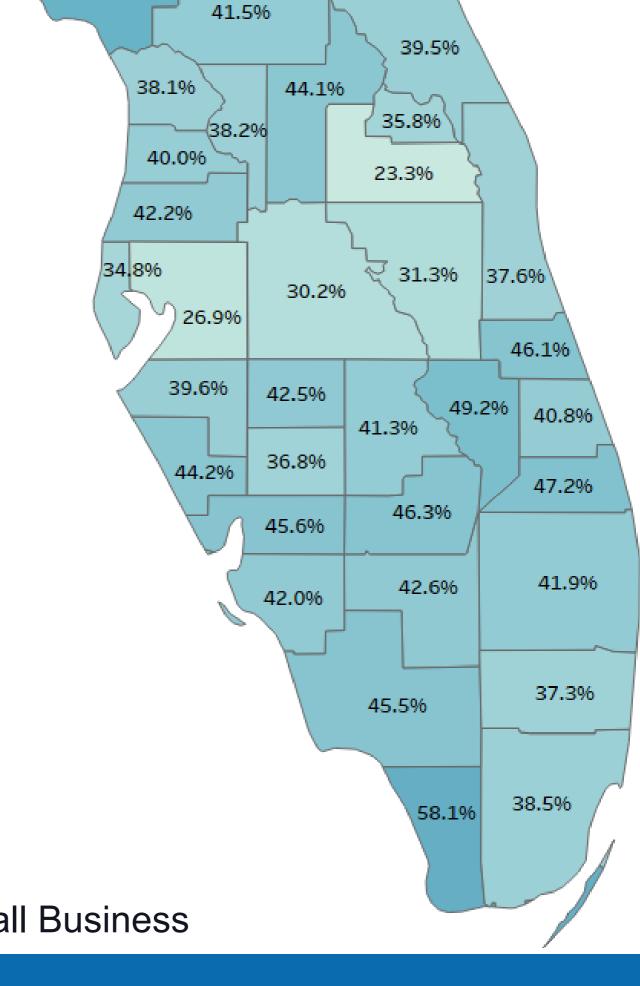






Percent of Private-Sector Employment at Businesses with less than 100 employees, by county





46.6%

38.0%

40.5%

46.6%

43.3%

35.8%

55.0%

55.9%

26.6%



Source: The Impact of the COVID-19 Pandemic on Florida's Small Business

Sign up at: https://www.flchamber.com/events/





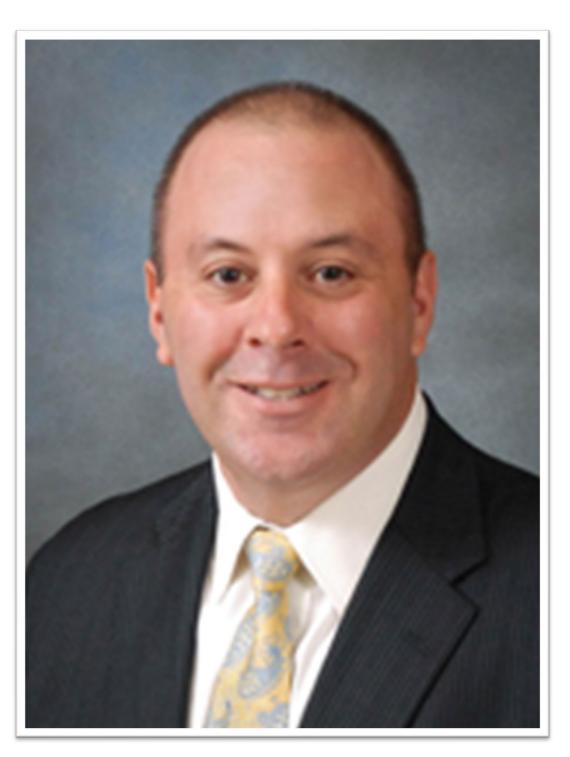
VI. Special Local Chamber Briefing with Representative Blaise Ingoglia



Session Preview with State Representative Blaise Ingoglia

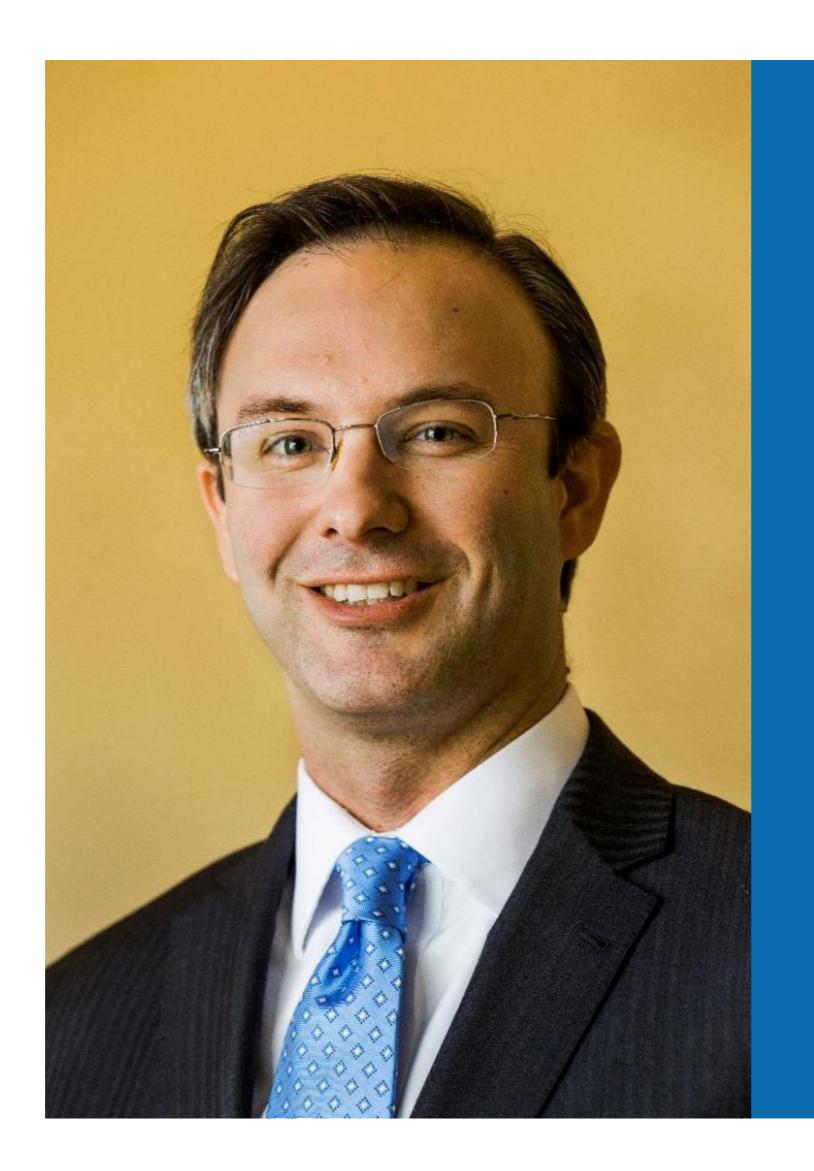


Mark Wilson
President and CEO
Florida Chamber of Commerce



State Representative Blaise Ingoglia
House Commerce Committee Chair





Frank Walker

Vice President of Governmental Affairs

Florida Chamber of Commerce

fwalker@flchamber.com

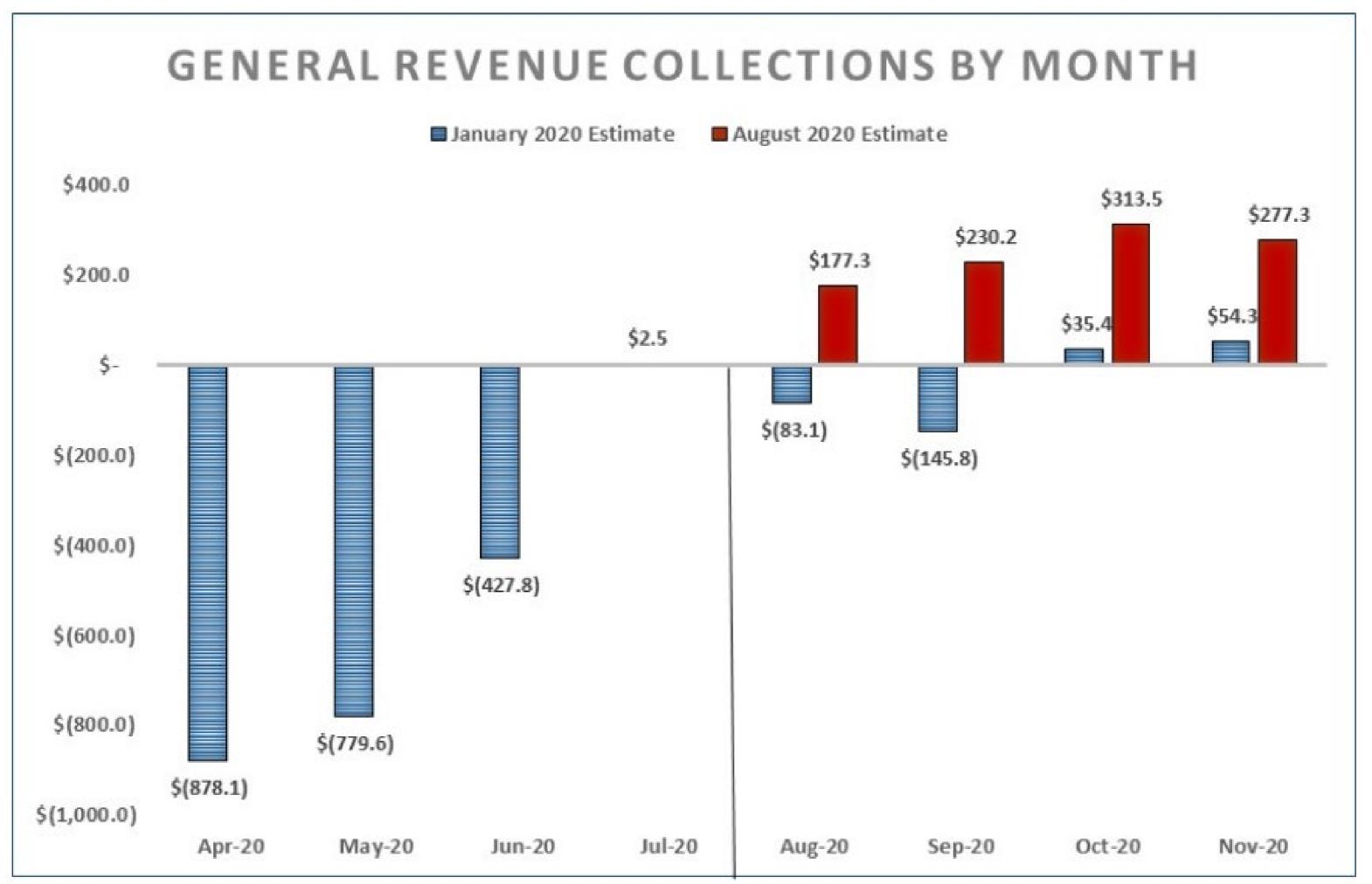


VII. 2021 Florida Legislative Session Preview



COVID's Impact on Florida's Budget

In August 2020, the Revenue Estimating Conference revised its general revenue estimates to show an anticipated loss of \$3.4 billion from pre-pandemic estimates for FY 20-21.





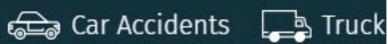
Legal Reform





Legal Reform







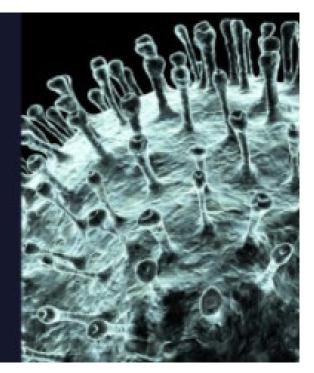
SEARCY DENNEY SCAROLA BARNHART & SHIPLEY

Coronavirus Lawsuit E

What Kind of Florida Businesses Can Be Held Liable for Exposing You to Coronavirus?



Many governments and companies face lawsuits alleging negligence during the coronavirus public health crisis.



Short answer? All kinds. Potentially.

MORGAN & MORGAN

Free Coronavirus Lawsuits Case Review

Share your experience and we will call you



RECEIVE A FREE CORONAVIRUS LAWSUIT REVIEW

At Sanders Phillips Grossman, justice never rests. While we're taking precautions to keep our employees and clients healthy, we continue to provide services efficiently and without interruption. Our attorneys are available to answer any questions or concerns you have about coronavirus litigation or other legal matters. For a free case review, call 1-888-729-**7060** or contact us.

CORONAVIRUS LAWSUITS

Coronavirus Lawsuits

🏫 🏫 🏫 🏫 1,256 reviews

COVID-19 INCREASING IN FLORIDA PERSONAL INJURY LAWSUITS, DO YOU HAVE CASE?



Civil Liability for Damages Relating to COVID-19



HB 7: Sponsored by Rep. Lawrence McClure



SB 72: Sponsored by Sen. Jeff Brandes

HB 7 Committee References: Civil Justice & Property Rights Subcommittee (On Agenda: 1/13/21 at 4:00 pm) Pandemics & Public Emergencies Committee Judiciary Committee

SB 72 Committee References: not assigned

HB 7 and SB 72 (Identical)

What the Bill Does:

- Protect business entities, educational institutions, governmental entities, and religious institutions and its persons
- Heighten the standard
- Support a good faith effort
- Apply retroactively
- Implement a 1 year statue of limitations

What the Bill Does Not:

- Include health care providers or facilities
- Offer blanket immunity to bad actors
- Provide protections past the conclusion of the pandemic
- Deny injured parties the ability to have their day in court



Sales and Use Tax Legislation



HB 15: Sponsored by Rep. Chuck Clemons



SB 50: Sponsored by Sen. Joe Gruters

HB 15 Committee References: not assigned

SB 50 Committee References:

Commerce and Tourism

Finance and Tax

Appropriations



Pension Reform

POLITICOPRO Another stiff pension bill looms for Florida schools

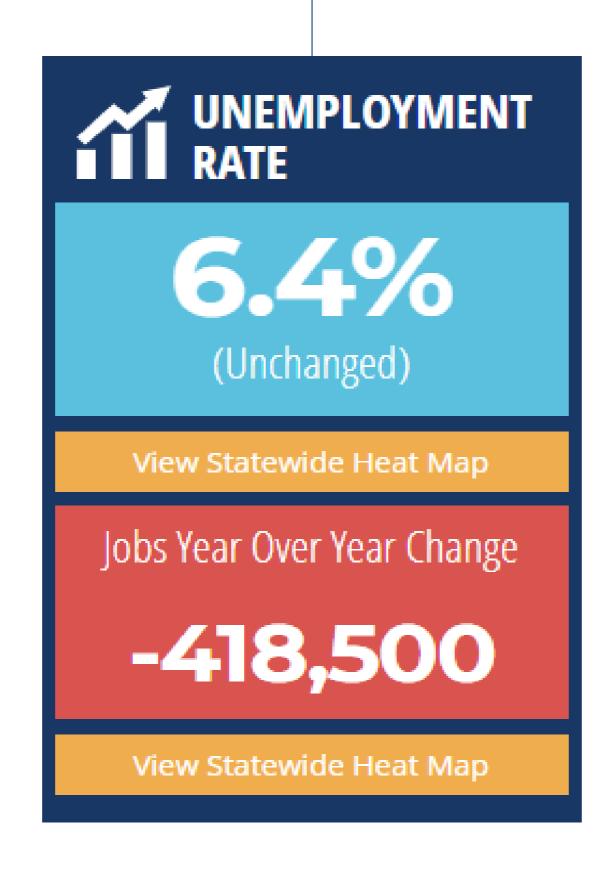
"The Florida Retirement System's pension liability jumped nearly 6 percent this year, to \$32.1 billion"



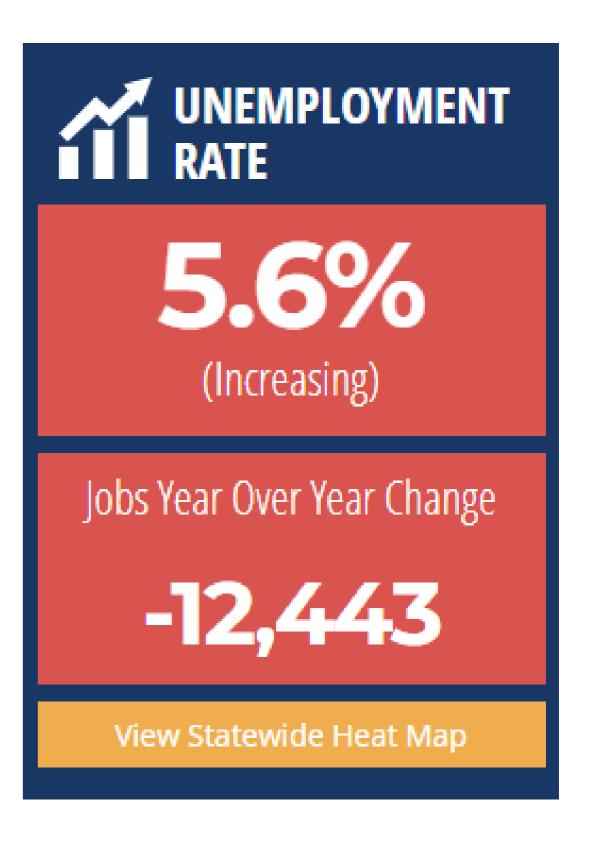
Education and Workforce Training

State Metrics

OPEN JOBS 359,200 (Increasing) 651,000 **Unemployed Persons** (Declining)



Leon County Metrics



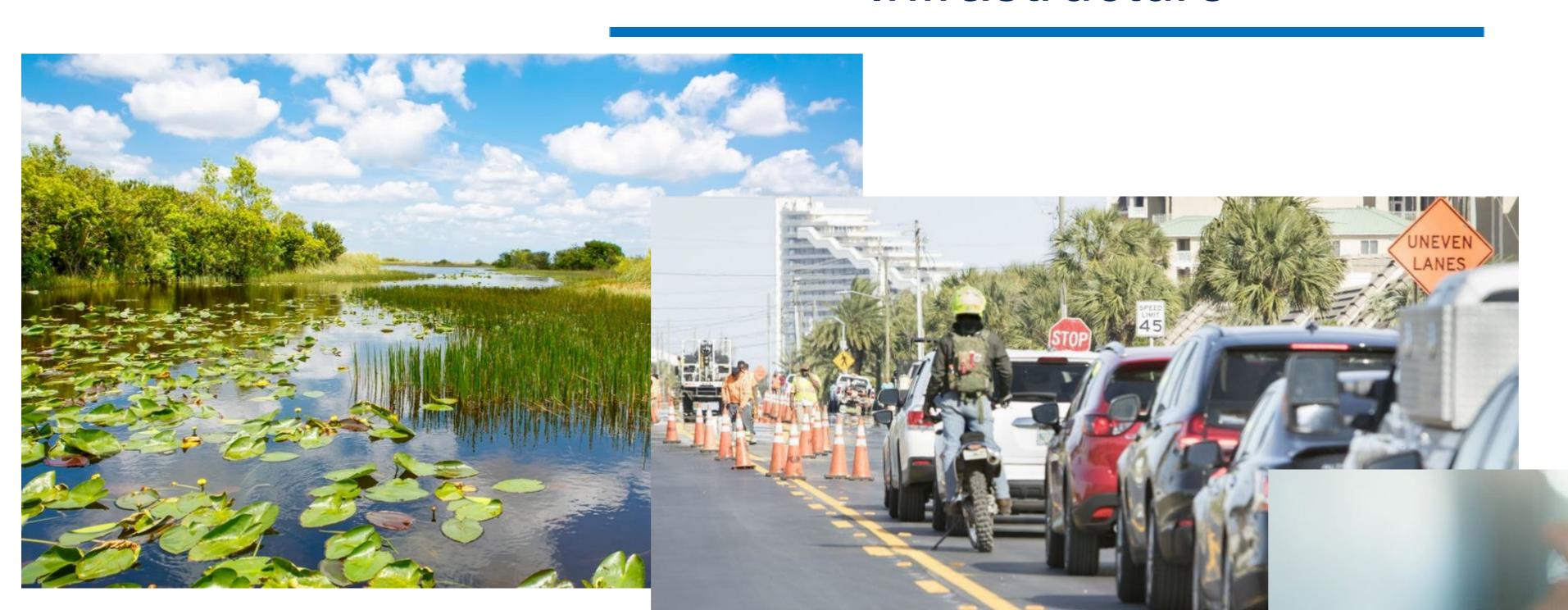


Economic Development





Infrastructure





New Congress/Administration. New Normal?





Making Florida Safer, Healthier and More Sustainable

VII. Florida Chamber Safety Council In Action



Making Florida Safer, Healthier and More Sustainable



At the Florida Chamber Safety Council, our members know their workforce is their most precious asset. The Florida Chamber Safety Council is making Florida the safest state in America by highlighting our members' safety successes, through being an incubator of safety initiatives and best practices, and the go-to resource for safety, health, and sustainability and is becoming the national standard for safety leadership.

COVID-19 RESOURCES

LEARN ABOUT TRAININGS

www.flchambersafety.com



FLORIDA CHAMBER SAFETY COUNCIL

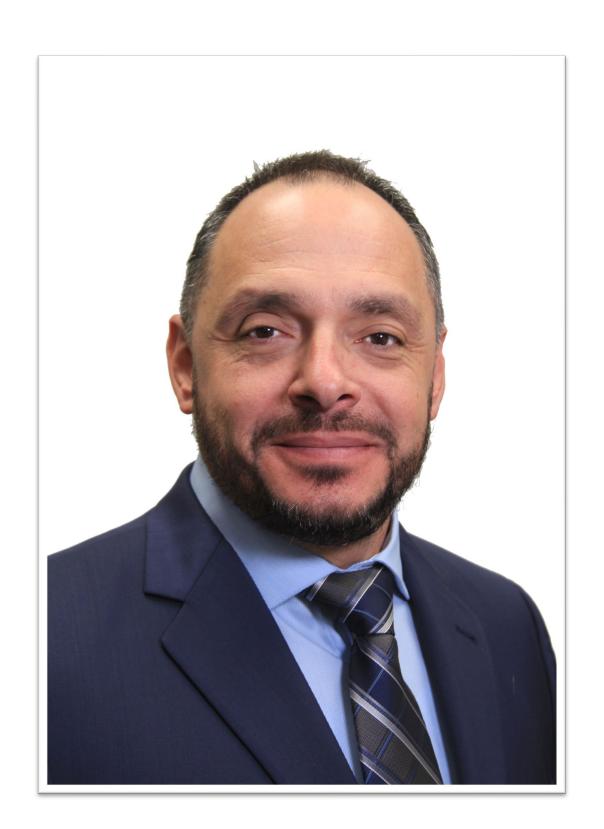
Making Florida Safer, Healthier and More Sustainable



Work Care: Harnessing Mental Wellness in the Workplace

Dr. Aaron Weiner, PhD

Live Webinar on February 18, 2021 9-11a.m. EST



OSHA 30hr General Industry Training
Diego A. Sanchez, CSP, ASP, OHST, CHST
February 23 - 26th

VIII. Recruiting Better Local Candidates



2020 FIPL.org Report Card



7 Campaign Schools



8 Counties



34 Local Chamber Hosts



14 Community Partner Co-sponsors



9 Trainers



72 Speakers



390 Participants



291 Graduates



10% of attendees ran for office in 2020



80% of students plan to run in the future



2021 FIPL Goal: 12 Campaign Schools

Counties with 2021 Elections:

Clay Okaloosa

Collier Orange

Flagler Osceola

Gadsden Pasco

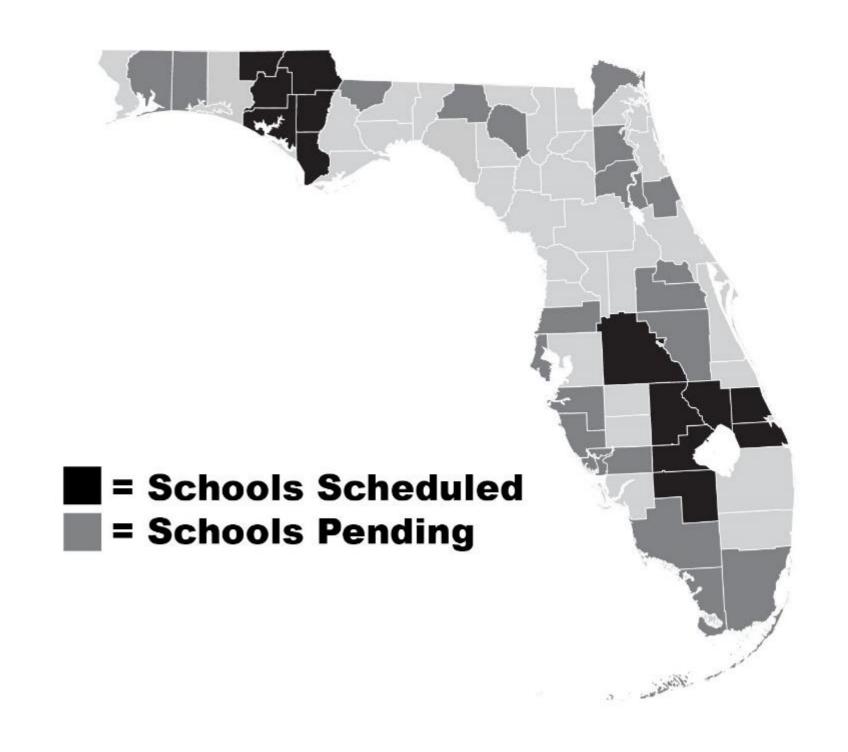
Gulf Pinellas

Jackson Polk

Madison Seminole

Martin Suwannee

Miami-Dade Walton



Contact Andrew Wiggins to schedule – awiggins@flchamber.com



Campaign School and Community Leadership Training Agenda (online webinar)

Webinar Series (3 consecutive days)

- Webinar Day 1: Planning to Run, Leadership Opportunities and Strength Finders Assessment
- Webinar Day 2: Campaign Planning, Organization and Operations
- Webinar Day 3: Campaign Communications, Grassroots and Get Out Vote

Webinar Schedule (select one time slot for three days; times flexible)

Morning series: 9:30 am to 12:00 pm

• Evening series: 5:30 pm to 8:00 pm



Open Discussion and Q&A





Uniting Business for Good_

#CHAMBERSTRONG

Wednesday, January 13, 2021 mwilson@flchamber.com

