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Florida's Economy: The Relaunch Begins May 15, 2020



-Uniting Business for Good



Today's "Relaunch Florida" Agenda

- I. Welcome and What to Expect Today
- II. Tracking COVID-19 in Your Community
- III. Florida Chamber Survey Results
- IV. Mark Wilson:
 - Relaunch Florida Framework and Phase 2
- V. Dr. Jerry Parrish:
- Health and Economic Data and Analysis VI. Open Discussion and Q&A

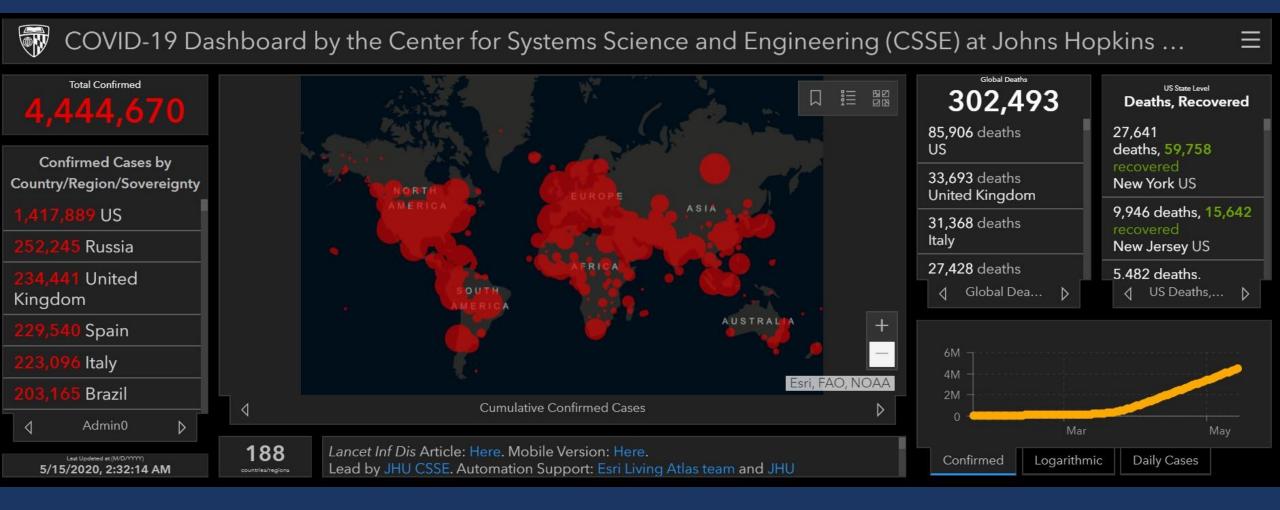


I. Welcome and What to Expect Today

- Purpose of today's webinar
- How to track your county's daily trends
- What you told us
- What relaunching Florida's economy looks like for your businesses and community
- Q&A
 - How to ask questions

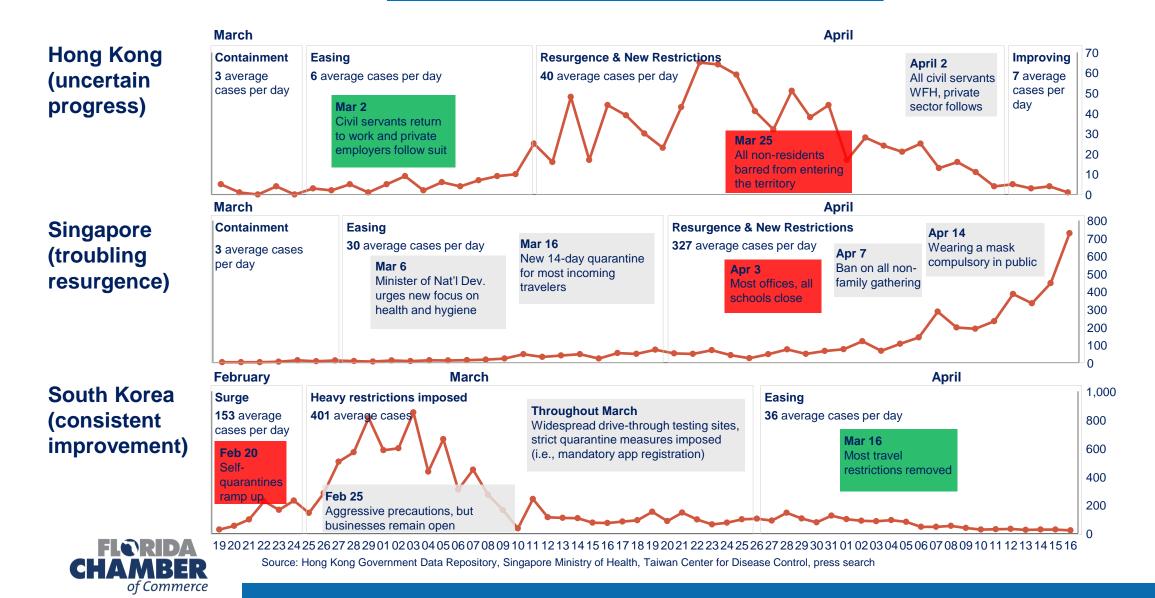


188 Nations/Territories – 14 Million Annual Visitors





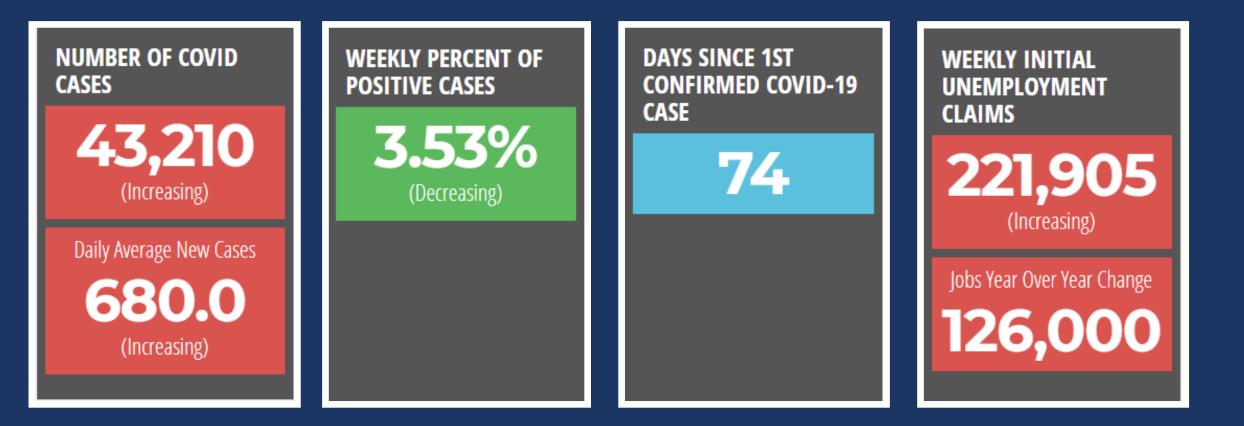
Every Florida Community is Unique We Must Get This Right



COVID-19 Scorecard Tracker

View County Data...

Ψ.





Share with your team at TheFloridaScorecard.org

COVID-19 Scorecard Tracker

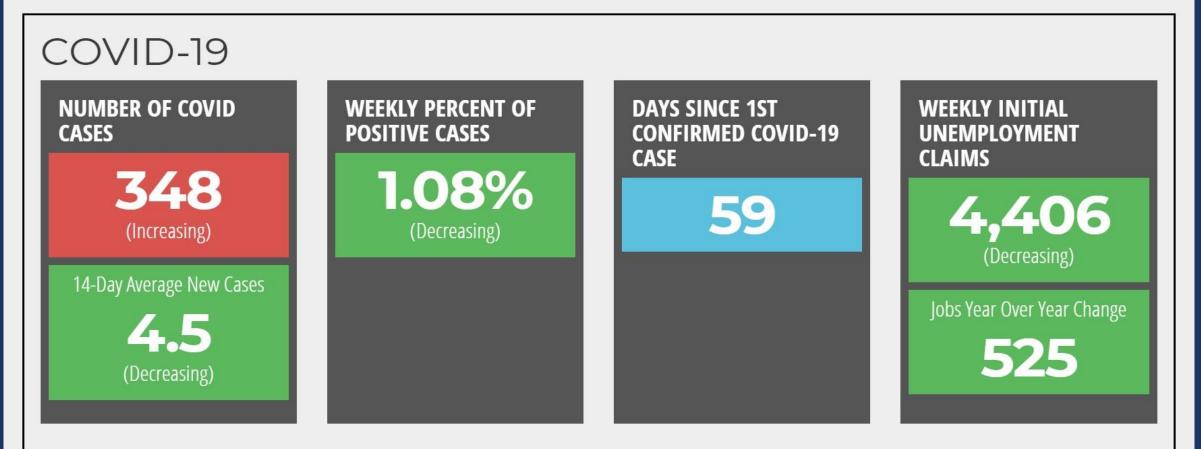
View County Data...

Brevard County Metrics (What is this?)

Brevard County FutureCast

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Click any metric to get more information!

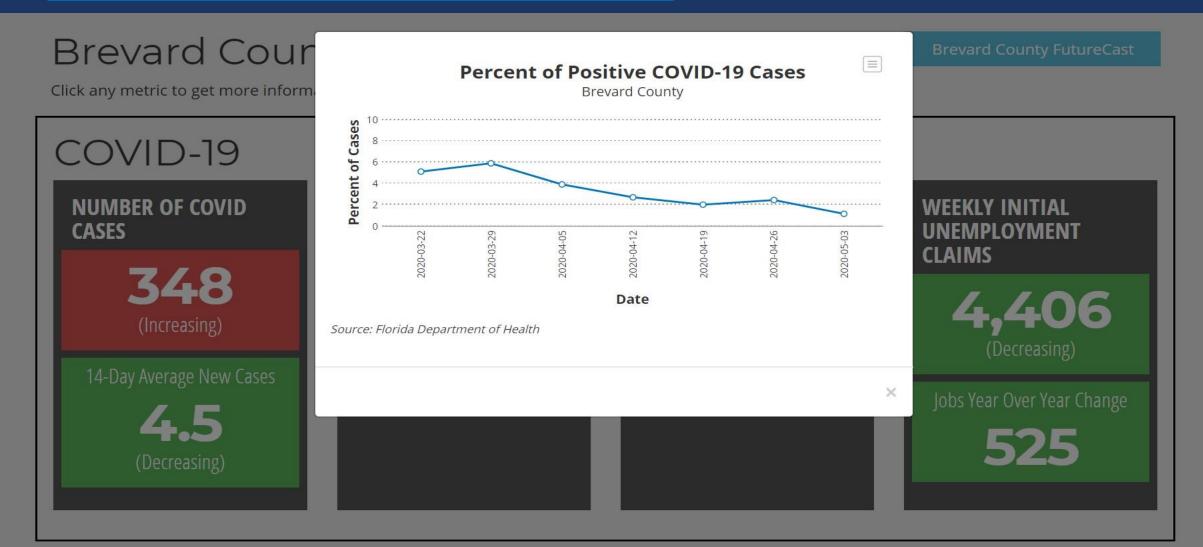




COVID-19 Scorecard Tracker

View County Data...

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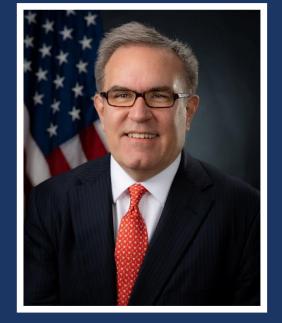
Mary Mayhew Secretary AHCA



Joe Jacquot General Counsel Governor Ron DeSantis



Connecting Business to Answers



Andrew Wheeler Administrator *U.S. EPA*



Governor Ron DeSantis *Governor of the State of Florida*



Shane Strum Chief of Staff *Governor Ron DeSantis*



Dr. Scott Rivkees State Surgeon General Dept. of Health

Next "Relaunch Florida" Webinar

May 29, 2:00 p.m. EDT



Mark Wilson President and CEO Florida Chamber of Commerce



Dr. Jerry Parrish Chief Economist Florida Chamber Foundation

Register at www.FloridaChamber.com/Events



III. Florida Chamber Survey Results



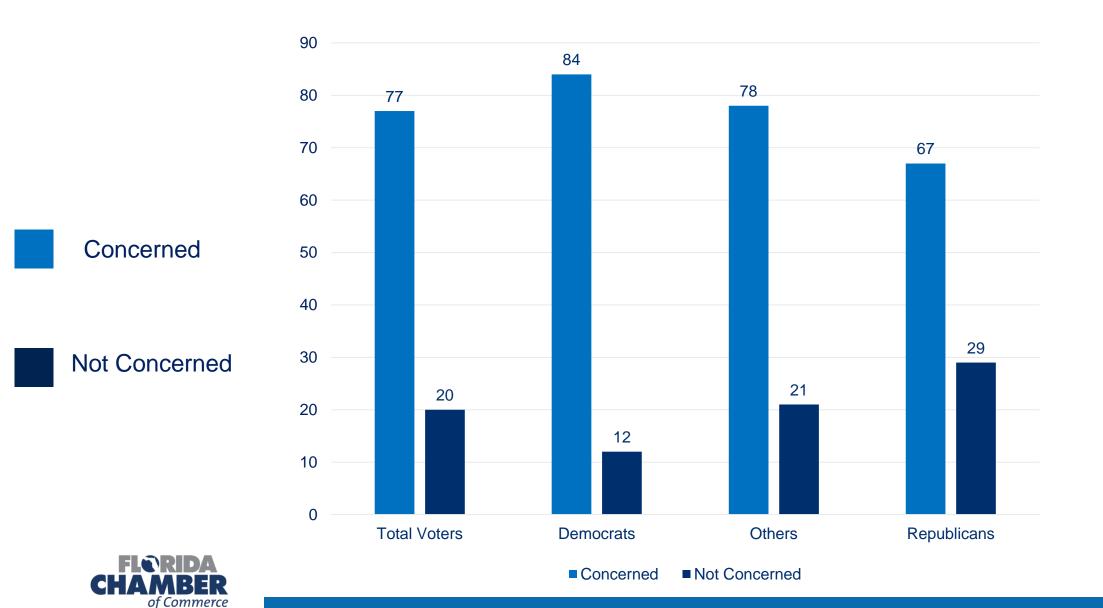


As you begin to restart your business, what will be your biggest challenge?

Retaining customers	31%
Liquidity/cash flow	20%
Bringing back employees	8%
My business is doing fine	8%
Vendors/supply chain	4%
Ramping up production to meet demand	4%
Other	25%



How concerned are you about the possibility of you or someone from your immediate family being infected with COVID-19?



The Governor's Step-by-Step Executive Order is now in effect and begins a methodical reopening to Florida's economy. Which response best describes your familiarity with the new Executive Order?

I'm well-versed and understand what it means to my community66%Familiar with it and have a partial understanding, but need to learn more31%I'm a bit in the dark and need a better understanding2%It doesn't apply to me or I don't care1%N/A0%



In light of the new Executive Order, please describe your "mood" as many businesses begin to reopen and Floridians return to work.

Optimistic	15%
Cautiously optimistic	69%
Pessimistic	2%
Concerned (that we're reopening too quickly)	11%
Unsure	3%
N/A	0%



Do you believe that Congress and/or the Florida legislature should pass liability protections for businesses related to frivolous COVID-19 litigation?

> Yes No Unsure N/A

70% 3% 27% 0%



Would you benefit from customizable safety training to keep your employees and customers safe while limiting your exposure to frivolous litigation resulting from COVID infections?

> Yes Maybe No N/A

37% 47% (84%) 16% 0%





April 27, 2020

The Honorable Ron DeSantis Governor, State of Florida PL 05 Capitol 400 South Monroe Street Tallahassee, FL 32399-0001

RE: Safely Restarting Florida's Economy

Dear Governor DeSantis,

Florida's business community is grateful for your leadership during this difficult time. Throughout this crisis you've been deliberate and provided meaningful and thoughtful guidance to Florida's business community, including emphasizing the safety of all Floridians while not totally shutting down the world's 17th largest economy. On behalf of the Florida Chamber's Board of Directors, we say thank you for your steady hand and measured approach. I know you share our goal that when the COVID-19 global pandemic is successfully brought to an end, others will look back from around the world and once again have reason to say Florida got it right and continues to be a model worth following.

Now that your Re-Open Florida Task Force and the various Industry Working Groups have met and concluded their initial work, and your request for public input was extended Saturday morning, I am writing to share some thoughts based on input we're getting from businesses of all sizes from all regions of Florida.

It appears Florida is successfully flattening the curve. As we pivot to a plan to reopen and restart Florida's economy, it's imperative that we continue with a deliberate approach that mitigates the possibility of a Singapore-like resurgence in coronavirus cases which could lead to a second partial shutdown of our economy and needlessly risk the public health and safety of more Floridians. Therefore, Florida's re-opening should be based on a phased-in approach based on clear metrics.

As you know, Governor, the Florida Chamber has engaged some of the brightest minds to provide recommendations on how to successfully restart our state. We have also been in constant contact with business leaders, local chambers, economic development organizations, our business association partners, national peer groups such as a joint task force with the U.S. Chamber of Commerce, among others. I also have the honor of being the national chair of the Council of State Chambers this year, and will have the advantage of learning from the real time successes and missteps of other states' efforts to reopen their economies.

The primary goal for a re-opening strategy will be balancing containment of COVID-19 while prioritizing a safe return to work. In addition, we want to ensure our healthcare institutions are able to treat patients and have the necessary Personal Protection Equipment (PPE) for their own safety. Our healthcare heroes have been relentless and their continued safety should remain a top priority. Furthermore, the maintenance of public confidence in their own safety must remain paramount as these decisions are implemented.

As Florida re-opens our economy and allows individuals to return to work, certain measures should be put in place to protect Floridians. While there is no playbook for this unprecedented crisis, what we can do is follow the data. What the data is telling us so far is each community has its own unique set of circumstances and a restart should: consider the level of the local threat and availability of healthcare resources; create special considerations for small business; include a community assessment of local resources as well as a single, clear and implementable set of safety guidelines employers should follow ide:

ifferent guidelines for a safe reopening of gencies coordinate so that employers have clear, n a health safety perspective for both customers a's economy begins. Governor, I believe Florida is) cities and 67 counties, we could easily slide ng isn't done according to a common set of

one of the worst legal climates in America and reposes great uncertainty for businesses of all sizes for all frontline and essential businesses who have d to previously-designated non-essential nd frivolous lawsuits for businesses and individuals laws and Executive Orders may be enacted as it kplace requirements pertaining to PPE, exposure

vailable, but to also have testing that can verify heir jobs without constraint. Please keep in mind, any large companies that are already operating on esources for regular testing or the expertise to be in the role of policing their customers.

or many employees to return to work. With already ortation while ensuring social distancing and costs of these necessary but expanded services sit systems will likely need financial assistance. In for the children of essential workers. As able to return to normal capacity under anticipated ardships many are already experiencing due to the dible schedules and other related support for

ate. In fact, more than 58% of all For any future guidelines that are proposed, around reopening should be prioritized to tspot areas, state guidance should

general office cleaning including, if possible, 3 many of these products are in short

recommendations. We appreciate your continued times. Florida's business community stands ready ; our state's economy.

Key Recommendations

1- We suggest that local, state and federal agencies coordinate so that employers have clear, concise and consistent guidelines.

2- Liability protections must be considered for all frontline and essential (and non-essential) businesses who have provided a continuity of service throughout this crisis.

3- Small businesses need special considerations

4- Childcare and transportation for essential workers should be a priority.

5- Certainty and consistency in the application of any rules around reopening should be prioritized to the greatest extent possible...State guidance should supersede local guidance to maximize clarity.



Mark Wilson



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www.floridachamber.com

April 30, 2020

The Honorable Mitch McConnell Majority Leader United States Senate Washington, DC 20510

RE: Support Common Sense Liability Shields for Job Creators in Future COVID Relief Packages

Dear Majority Leader McConnell:

As the state of Florida and our country continue to grapple with the COVID-19 global pandemic and the serious impacts it is causing to our collective health and economy, I want to thank you for your ongoing leadership in this time of crisis.

Having seen the early successes of flattening the curve of COVID-19 cases in Florida, the Florida Chamber of Commerce is working closely with Governor Ron DeSantis to reopen Florida's economy, which if it were a country would be the 17th largest economy in the world. As we move from the "Relief" to the "Reopen and Recovery" phases of this process, the need is self-evident for significant and comprehensive liability shields for frontline healthcare heroes, essential businesses that have responded to this crisis and those businesses beginning to open their doors for the first time in weeks.

As the leader of the Florida Chamber's Litigation and Regulatory Reform Center, I took great interest and heart when I saw your recent statements about the need for liability protections for businesses in the next federal coronavirus relief package:

"Our response must not be slowed, weakened or exploited to set up the biggest trial lawyer bonanza in history."

We agree that those necessary liability protections must be, as you put it, "a red line" for the next bill in order to avoid heaping "an avalanche of lawsuits" from plaintiffs' lawyers on those who have already been sent federal relief in the form of taxpayer dollars to help restart our beleaquered economy.

Our members have long been saddled with an otherwise competitive business climate weighed down by rampant lawsuit abuse. Despite boasting world renowned beaches, a leading education system and top five tax climate, Florida has the fifth *worst* legal climate in the nation, according to our partners at the U.S Chamber's Institute for Legal Reform. To further compound matters, Florida's job creators are likely facing an approaching tsunami of frivolous litigation stemming from the COVID-19 pandemic.

Securing Florida's Future

Page Two April 30, 2020 The Honorable Mitch McConnell

Marco Rubio and Rick Scott serving our state in the er and our members have benefited from the close ubio as a former Speaker of the Florida House of her Governor of Florida in our shared mission to jobs and opportunity and increase our state's global gside you, ready to engage in any way necessary, to some certainty to the legal liability threat and <u>I shapes and sizes</u> as they attempt to re-open their s to their communities, and pay their employees.

ion. The Florida Chamber of Commerce remains lleagues to ensure America emerges from this

ida Chamber of Commerce amber of Commerce Board of Directors er Institute for Legal Reform

"Our response" must not be slowed, weakened, or exploited to set up the biggest trial lawyer bonanza in history."



Securing Florida's Future

IV. Relaunch Florida Task Force Framework for Local Leadership



Uniting Business for Good



Relaunch Florida Alignment

Aligning national, state and local guidelines for reopening Florida in a strategic way that ensures the safety of all Floridians.

> White House guidelines to reopening America (3 phases)

Gov. DeSantis / State Level Local Framework



OPENING UP AMERICA AGAIN





BASED ON UP-TO-DATE DATA AND READINESS

Proposed Phased Approach

MITIGATES RISK OF RESURGENCE

PROTECTS THE MOST VULNERABLE

IMPLEMENTABLE ON **STATEWIDE OR COUNTY-BY-COUNTY** BASIS AT GOVERNORS' DISCRETION



Proposed State or Regional Gating Criteria

(Satisfy Before Proceeding to Phased Opening)

SYMPTOMS

Downward trajectory of influenza-like illnesses (ILI) reported within a 14-day period

Downward trajectory of covid-like syndromic cases reported within a 14-day period

CASES

Downward trajectory of documented cases within a 14-day period

OR

Downward trajectory of positive tests as a percent of total tests within a 14-day period (flat or increasing volume of tests)

HOSPITALS

Treat all patients without crisis care

AND

Robust testing program in place for at-risk healthcare workers, including emerging antibody testing

*State and local officials may need to tailor the application of these criteria to local circumstances (e.g., metropolitan areas that have suffered severe COVID outbreaks, rural and suburban areas where outbreaks have not occurred or have been mild). Additionally, where appropriate, Governors should work on a regional basis to satisfy these criteria and to progress through the phases outlined below.

Guidelines for All Phases: Employers

Develop and implement appropriate policies, in accordance with Federal, State, and local regulations and guidance, and informed by industry best practices, regarding:

- ✓ Social distancing and protective equipment
- ✓ Temperature checks
- ✓ Testing, isolating, and contact tracing
- ✓ Sanitation
- ✓ Use and disinfection of common and high-traffic areas
- ✓ Business travel

Monitor workforce for indicative symptoms. Do not allow symptomatic people to physically return to work until cleared by a medical provider.

Develop and implement policies and procedures for workforce contact tracing following employee COVID+ test.



Phase One SPECIFIC TYPES OF EMPLOYERS

SCHOOLS AND ORGANIZED YOUTH ACTIVITIES (e.g., daycare, camp) that are currently closed should remain closed.

VISITS TO SENIOR LIVING FACILITIES AND HOSPITALS should be prohibited. Those who do interact with residents and patients must adhere to strict protocols regarding hygiene.

LARGE VENUES (e.g., sit-down dining, movie theaters, sporting venues, places of worship) can operate under strict physical distancing protocols.

ELECTIVE SURGERIES can resume, as clinically appropriate, on an outpatient basis at facilities that adhere to CMS guidelines.

GYMS can open if they adhere to strict physical distancing and sanitation protocols.

BARS should remain closed.



Phase Two

FOR STATES AND REGIONS WITH NO EVIDENCE OF A REBOUND AND THAT SATISFY THE GATING CRITERIA A SECOND TIME

Phase Two

SPECIFIC TYPES OF EMPLOYERS SCHOOLS AND ORGANIZED YOUTH ACTIVITIES (e.g., daycare, camp) can reopen.

VISITS TO SENIOR CARE FACILITIES AND HOSPITALS should be prohibited. Those who do interact with residents and patients must adhere to strict protocols regarding hygiene.

LARGE VENUES (e.g., sit-down dining, movie theaters, sporting venues, places of worship) can operate under moderate physical distancing protocols.

ELECTIVE SURGERIES can resume, as clinically appropriate, on an outpatient and in-patient basis at facilities that adhere to CMS guidelines.

GYMS can remain open if they adhere to strict physical distancing and sanitation protocols.

BARS may operate with diminished standing-room occupancy, where applicable and appropriate.

EACH PHASE OF THIS GUIDANCE ADDRESSES THOSE ASPECTS OF DAILY LIFE FOR WHICH RESTRICTIONS REMAIN APPROPRIATE DUE TO COVID.



Phase Three

FOR STATES AND REGIONS WITH NO EVIDENCE OF A REBOUND AND THAT SATISFY THE GATING CRITERIA A THIRD TIME

FloridaChamber.com/Coronavirus



FLORIDA CHAMBER of Commerce

V. Health and Economic Data and Analysis Dr. Jerry Parrish



Cumulative COVID-19 Cases: Updated May 14, 2020

671

172

180

73

Florida Cases: 43,210 Increase in Cases: 808 Avg. Daily New Cases: 680 Hospitalized: 7,749 Total People Tested: 609,574 Increase in Tests: 14,096 Percent Positive: 7.1% Florida Deaths: 1,875 Increase in Deaths: 48

10

12

78

105

33

199

140

62

5

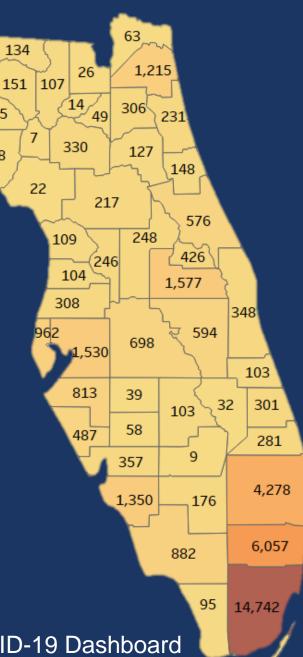
18

3

28

275

31





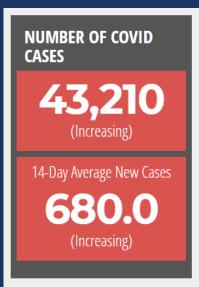
Data Source: Florida Department of Health COVID-19 Dashboard



11.8

1.3

1.9



Top Percent of New Cases Miami-Dade 28.1% Palm Beach 13.8% **Broward** 11.6% Total 53.6%

0.0

0.0

2.5

6.5

1.8

0.0

/14.0

0.0

3.2

0.6

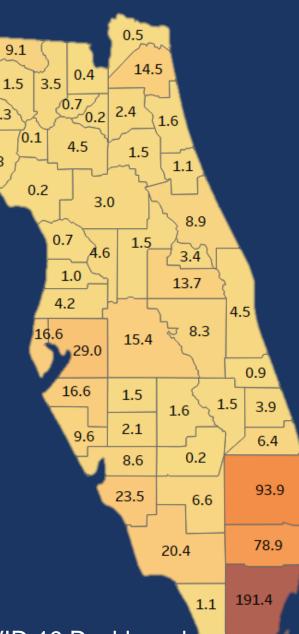
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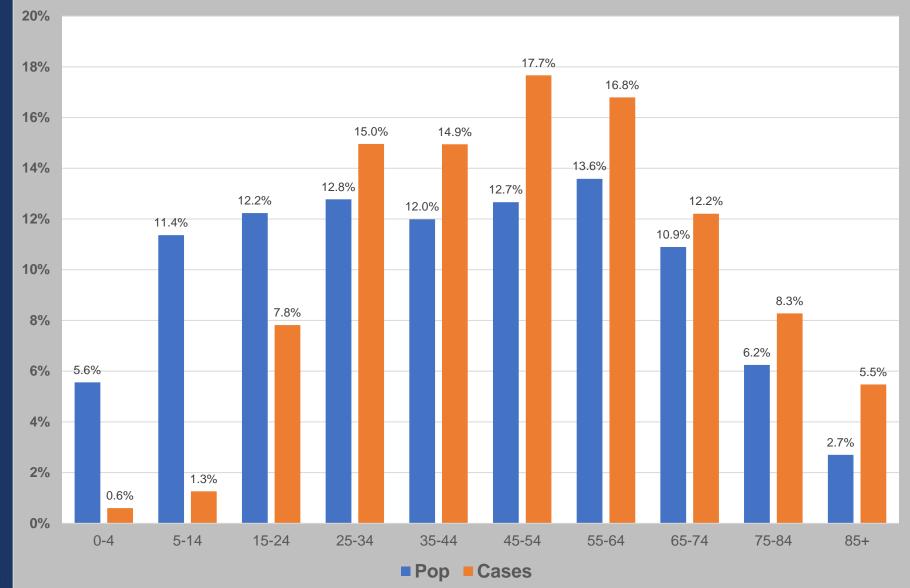
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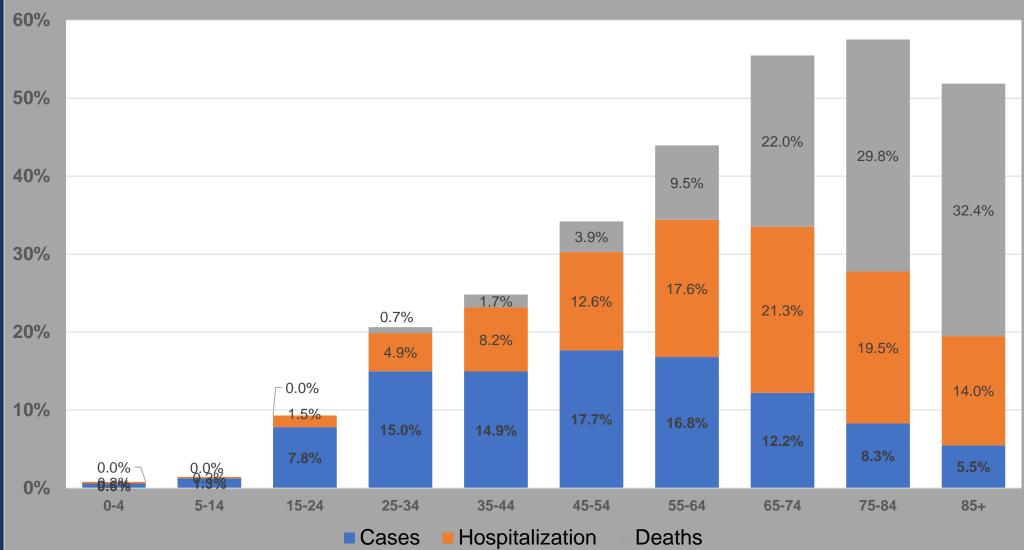
Data Source: Florida Department of Health COVID-19 Dashboard

Population and COVID-19 Confirmed Cases

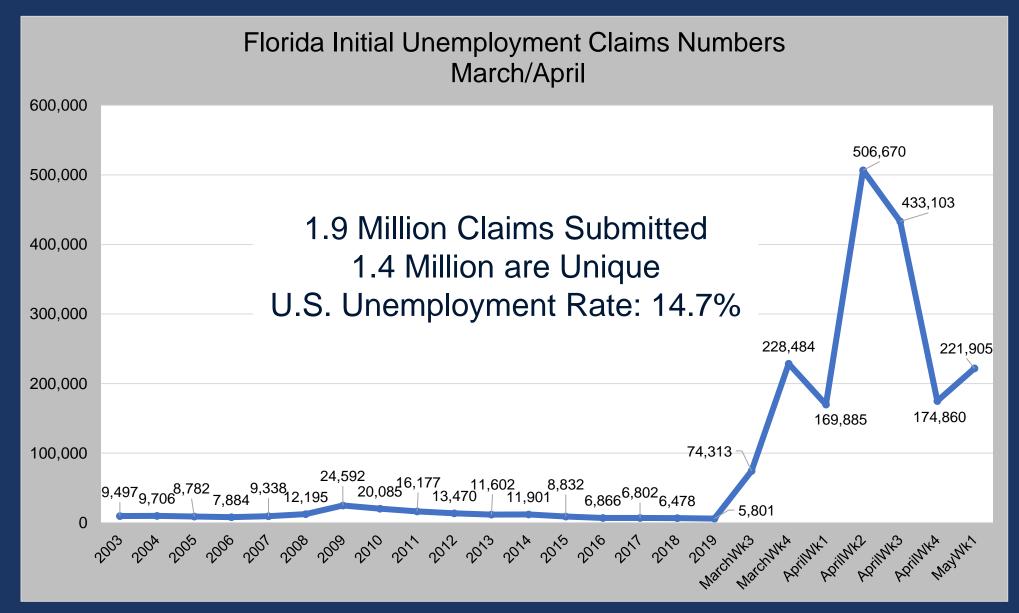




COVID-19 Cases, Hospitalizations and Deaths by Age Group





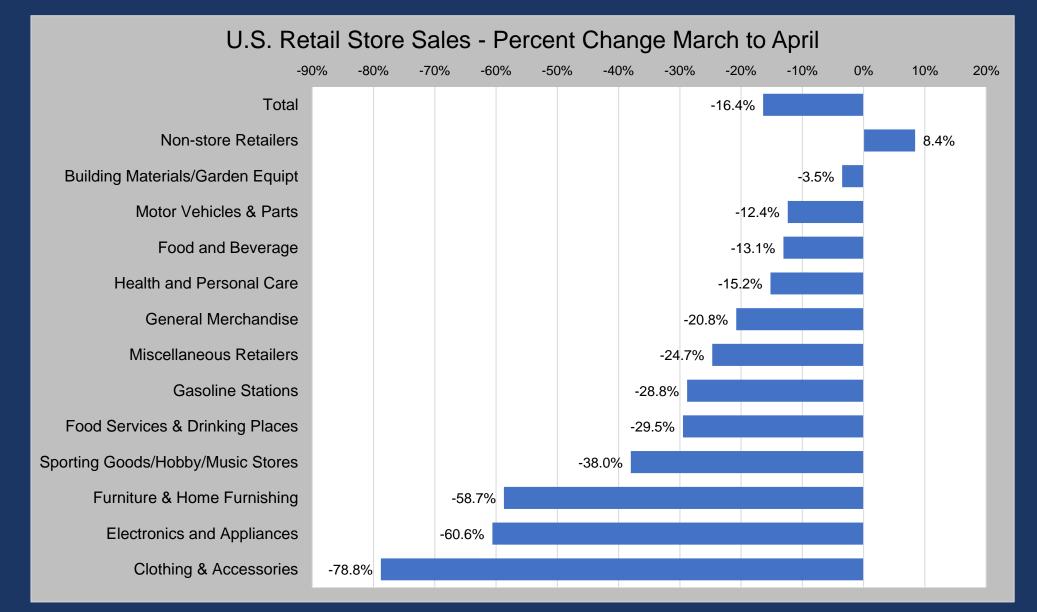




Data Source: Florida Department of Economic Opportunity

Rank	Category	Annual Avg Receipts 2018-19 \$Billion	Avg Percent 2018-19
1	Automotive Dealers	4.00	14.4%
2	General Merchandise Stores	3.71	13.3%
3	Restaurants and Catering Services	2.74	9.8%
4	Lease or Rental of Commercial Real Property	1.91	6.8%
5	Hotel/Motel Accommodations	1.72	6.2%
6	Food & Beverage Stores	1.34	4.8%
7	Building Materials Dealers	1.31	4.7%
8	Wholesale Dealers	1.09	3.9%
9	Amusement & Recreation Services	1.05	3.8%
10	Apparel & Accessory Stores	1.01	3.6%
11	Manufacturing	0.75	2.7%
17	Consumer Electronics, Computers, Music Stores	0.63	2.3%
18	Home Furniture, Furnishings & Equipment	0.59	2.1%
19	Utilities, Electric, Gas, Water, Sewer	0.56	2.0%
20	Rental of Tangible Personal Property	0.41	1.5%
21	Automotive Accessories & Parts	0.37	1.3%
22	Automobile Repair & Services	0.35	1.2%
	Total	23.55	84.4%





Data Source: U.S. Census Bureau and

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FLORIDA CHAMBER of Commerce

V. Health and Economic Data and Analysis Dr. Jerry Parrish



HEADLINES

Gov. DeSantis: Florida ready for Phase Two of Reopening

Bars and gyms may open soon.



By A.G. Gancarski on May 15, 2020



Gov. Ron DeSantis is readying most of the state to enter Phase Two

reopening.



Next "Relaunch Florida" Webinar

May 29, 2:00 p.m. EDT



Mark Wilson President and CEO Florida Chamber of Commerce



Dr. Jerry Parrish Chief Economist Florida Chamber Foundation

Register at www.FloridaChamber.com/Events





1.Sign up to receive the Florida Chamber COVID-19 Membership Update in your inbox EVERY morning.

2.Learn more by visiting FloridaChamber.com/Coronavirus



VI. Open Discussion and Q&A





RELAUNCH FLORIDA

Uniting Business for Good





Florida's Economy: The Relaunch Begins May 15, 2020