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**Chamber Specific Webinar #5
April 28, 2020**

I. Welcome and Overview

- I. Welcome and Overview
- II. Local Chamber Survey Results
- III. Executive Briefing on Florida's Reopening – Shane Strum,
Chief of Staff to Governor Ron DeSantis
- IV. Key Themes from the Governor's Re-Open Florida Task Force
– David Hart
- V. Chamber Restart and Recovery Task Force - Framework for
Local Leadership
- VI. Health and Economic Data and Analysis – Dr. Jerry Parrish
- VII. Open Discussion and Q&A

II. Local Chamber Survey Results

If Governor DeSantis announces Florida's economy will begin a phased reopening soon, will your members be prepared to resume pre-COVID operations?

Yes	44%
No	18%
Unsure	38%

If Governor DeSantis announces Florida's economy will begin a phased reopening soon, will your chamber be prepared to resume pre-COVID operations?

Yes	47%
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No	4%
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In some ways	45%
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Unsure	4%
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Does your community have a coordinated
plan to reopen your region?

Yes	32%
No	47%
Unsure	21%

With certain summer camps and childcare facilities announcing they are not reopening soon, is your community thinking of a return to work plan given that childcare might not be readily available?

Yes	30%
No	16%
Unsure	54%

Do you believe your local chamber is spearheading
and coordinating the local reopen and recovery
efforts in your community?

Yes	68%
No	21%
Unsure	11%

Do you have examples of your chamber leading your local recovery efforts that we can share with other chambers?

Top Responses:

1. Working with business development organizations and community leaders
2. “Reopen Task Forces” for local cities
3. Meeting with congressional leaders

What, if anything, would you like to know from Governor DeSantis regarding reopening Florida?

Top Responses:

1. Rural business relief options
2. What is the timeline for restart?
3. How big will testing be for recovery efforts?

IV. Governor's Re-Open Florida Task Force

David Hart



dhart@flchamber.com

Governor DeSantis' Re-Open Florida Task Force

**Total Chamber
Members: 34**

Executive Committee
Chair: Lt. Governor Jeanette Nuñez
Florida Chamber Members: 8

**Industry Working Group on
Agriculture, Finance,
Government, Healthcare,
Management and Professional
Services**

Chair: Senator President
Designate Wilton Simpson
Florida Chamber Members: 6

**Industry Working Group on
Tourism, Construction,
Real Estate, Recreation,
Retail and Transportation**

Chair: Dana Young,
President & CEO, VISIT
FLORIDA
**Florida Chamber Members:
10**

**Industry Working Group on
Administrative, Education,
Information & Technology,
Manufacturing, Utilities and
Wholesale**

Chair: Education
Commissioner Richard
Corcoran
**Florida Chamber Members:
9**



April 27, 2020

The Honorable Ron DeSantis
Governor, State of Florida
PL 05 Capitol
400 South Monroe Street Tallahassee,
FL 32399-0001

RE: Safety Restarting Florida's Economy

Dear Governor DeSantis,

Florida's business community is grateful for your leadership during this difficult time. Throughout this crisis you've been deliberate and provided meaningful and thoughtful guidance to Florida's business community, including emphasizing the safety of all Floridians while not totally shutting down the world's 17th largest economy. On behalf of the Florida Chamber's Board of Directors, we say thank you for your steady hand and measured approach. I know you share our goal that when the COVID-19 global pandemic is successfully brought to an end, others will look back from around the world and once again have reason to say Florida got it right and continues to be a model worth following.

Now that your Re-Open Florida Task Force and the various Industry Working Groups have met and concluded their initial work, and your request for public input was extended Saturday morning, I am writing to share some thoughts based on input we're getting from businesses of all sizes from all regions of Florida.

It appears Florida is successfully flattening the curve. As we pivot to a plan to reopen and restart Florida's economy, it's imperative that we continue with a deliberate approach that mitigates the possibility of a Singapore-like resurgence in coronavirus cases which could lead to a second partial shutdown of our economy and needlessly risk the public health and safety of more Floridians. Therefore, Florida's re-opening should be based on a phased-in approach based on clear metrics.

As you know, Governor, the Florida Chamber has engaged some of the brightest minds to provide recommendations on how to successfully restart our state. We have also been in constant contact with business leaders, local chambers, economic development organizations, our business association partners, national peer groups such as a joint task force with the U.S. Chamber of Commerce, among others. I also have the honor of being the national chair of the Council of State Chambers this year, and will have the advantage of learning from the real time successes and missteps of other states' efforts to reopen their economies.

The primary goal for a re-opening strategy will be balancing containment of COVID-19 while prioritizing a safe return to work. In addition, we want to ensure our healthcare institutions are able to treat patients and have the necessary Personal Protection Equipment (PPE) for their own safety. Our healthcare heroes have been relentless and their continued safety should remain a top priority. Furthermore, the maintenance of public confidence in their own safety must remain paramount as these decisions are implemented.

As Florida re-opens our economy and allows individuals to return to work, certain measures should be put in place to protect Floridians. While there is no playbook for this unprecedented crisis, what we can do is follow the data. What the data is telling us so far is each community has its own unique set of circumstances and a restart should: consider the level of the local threat and availability of healthcare resources; create special considerations for small business; include a community assessment of local resources as well as a single, clear and implementable set of safety guidelines employers should follow.

ide:

ifferent guidelines for a safe reopening of
gencies coordinate so that employers have clear,
n a health safety perspective for both customers
a's economy begins. Governor, I believe Florida is
) cities and 67 counties, we could easily slide
ing isn't done according to a common set of

one of the worst legal climates in America and re-
poses great uncertainty for businesses of all sizes
for all frontline and essential businesses who have
d to previously-designated non-essential
nd frivolous lawsuits for businesses and individuals
laws and Executive Orders may be enacted as it
kplace requirements pertaining to PPE, exposure

available, but to also have testing that can verify
their jobs without constraint. Please keep in mind,
any large companies that are already operating on
esources for regular testing or the expertise to
be in the role of policing their customers.

or many employees to return to work. With already
ortation while ensuring social distancing and
costs of these necessary but expanded services
isit systems will likely need financial assistance.
re for the children of essential workers. As
ble to return to normal capacity under anticipated
ardships many are already experiencing due to the
ible schedules and other related support for

ate. In fact, more than 58% of all
or any future guidelines that are proposed,
around reopening should be prioritized to
tspot areas, state guidance should

general office cleaning including, if possible,
s many of these products are in short

recommendations. We appreciate your continued
times. Florida's business community stands ready
our state's economy.

Key Recommendations

1- We suggest that local, state and federal agencies coordinate so that employers have clear, concise and consistent guidelines.

2- Liability protections must be considered for all frontline and essential businesses who have provided a continuity of service throughout this crisis.

3- Small businesses need special considerations

4- Childcare and transportation for essential workers should be a priority.

5- Certainty and consistency in the application of any rules around reopening should be prioritized to the greatest extent possible...State guidance should supersede local guidance to maximize clarity.

Mark Wilson



Florida Chamber Litigation and Regulatory Reform Center



Jeff Brandes Retweeted



Jeff Brandes
@JeffreyBrandes

FL can't get back to work, and businesses won't reopen with the threat of [#Covid19](#) lawsuits hanging over their head like a sword. I am drafting legislation that would shield businesses from job-killing, frivolous Covid lawsuits by those seeking to turn FL into a legal battlefield

3:38 PM · 4/21/20 · [Twitter for iPhone](#)

36 Retweets 167 Likes



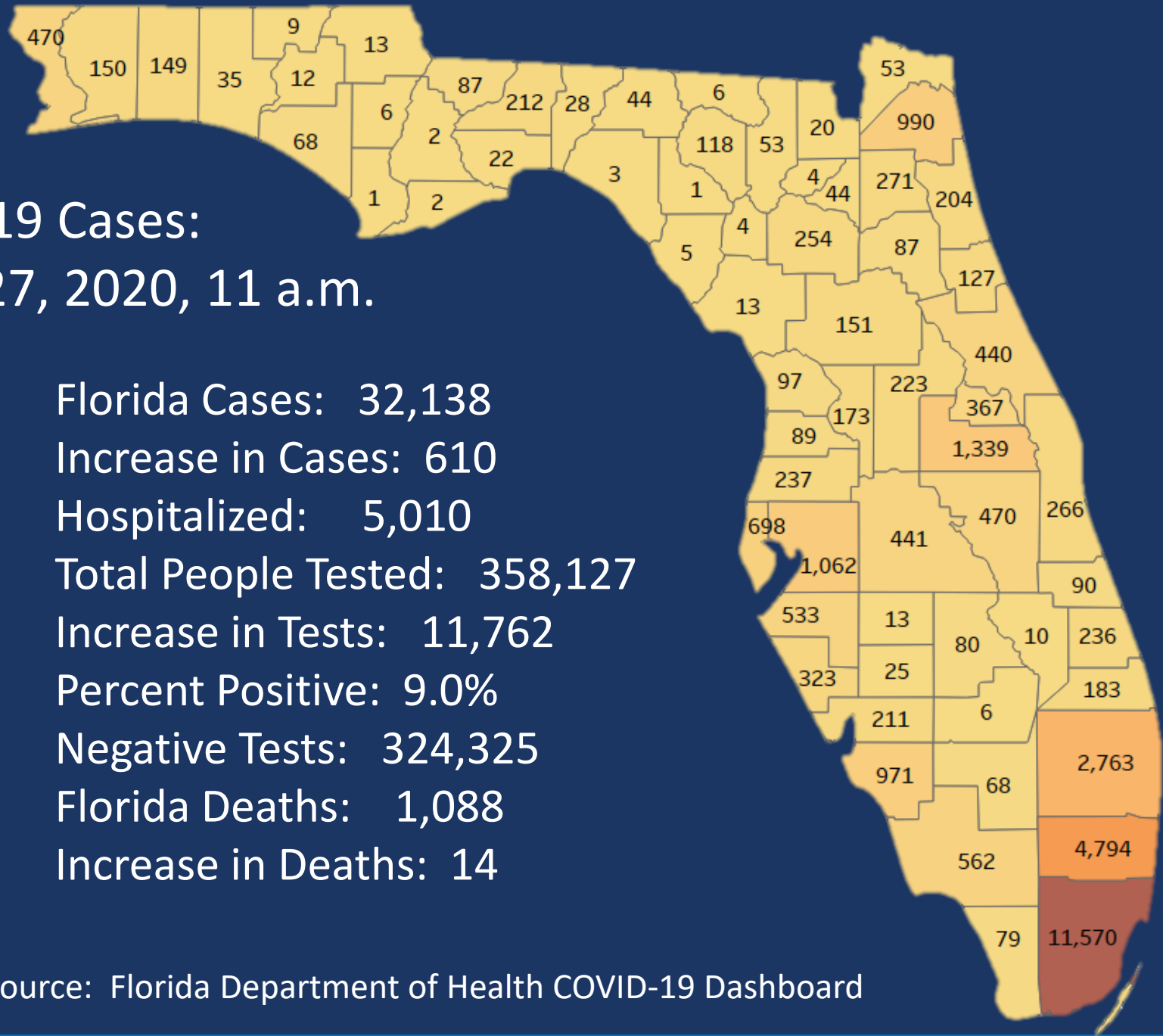
VI. Health and Economic Data and Analysis

Dr. Jerry Parrish



COVID-19 Cases: Updated April 27, 2020, 11 a.m.

Florida Cases: 32,138
Increase in Cases: 610
Hospitalized: 5,010
Total People Tested: 358,127
Increase in Tests: 11,762
Percent Positive: 9.0%
Negative Tests: 324,325
Florida Deaths: 1,088
Increase in Deaths: 14

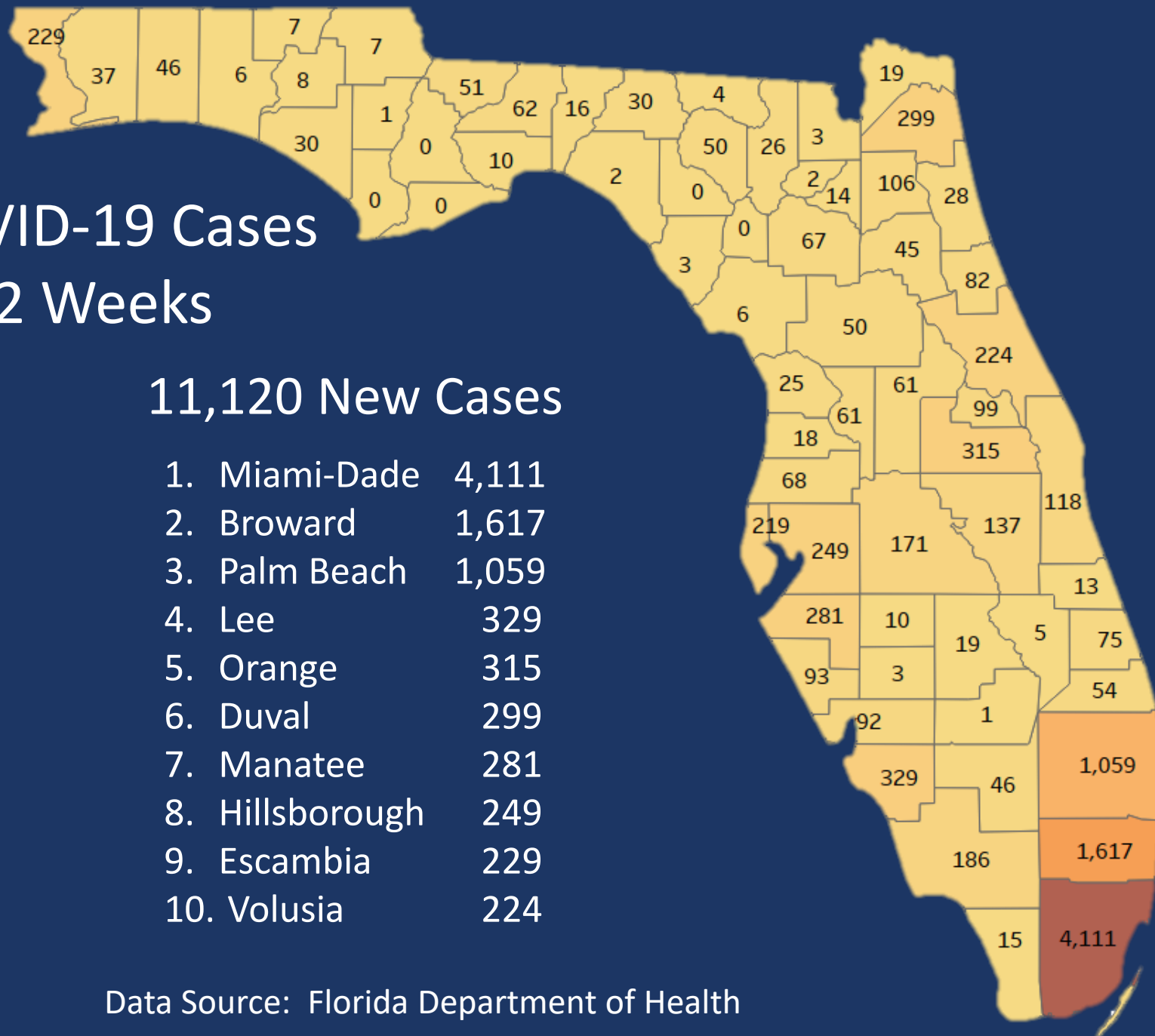


New COVID-19 Cases Last 2 Weeks

11,120 New Cases

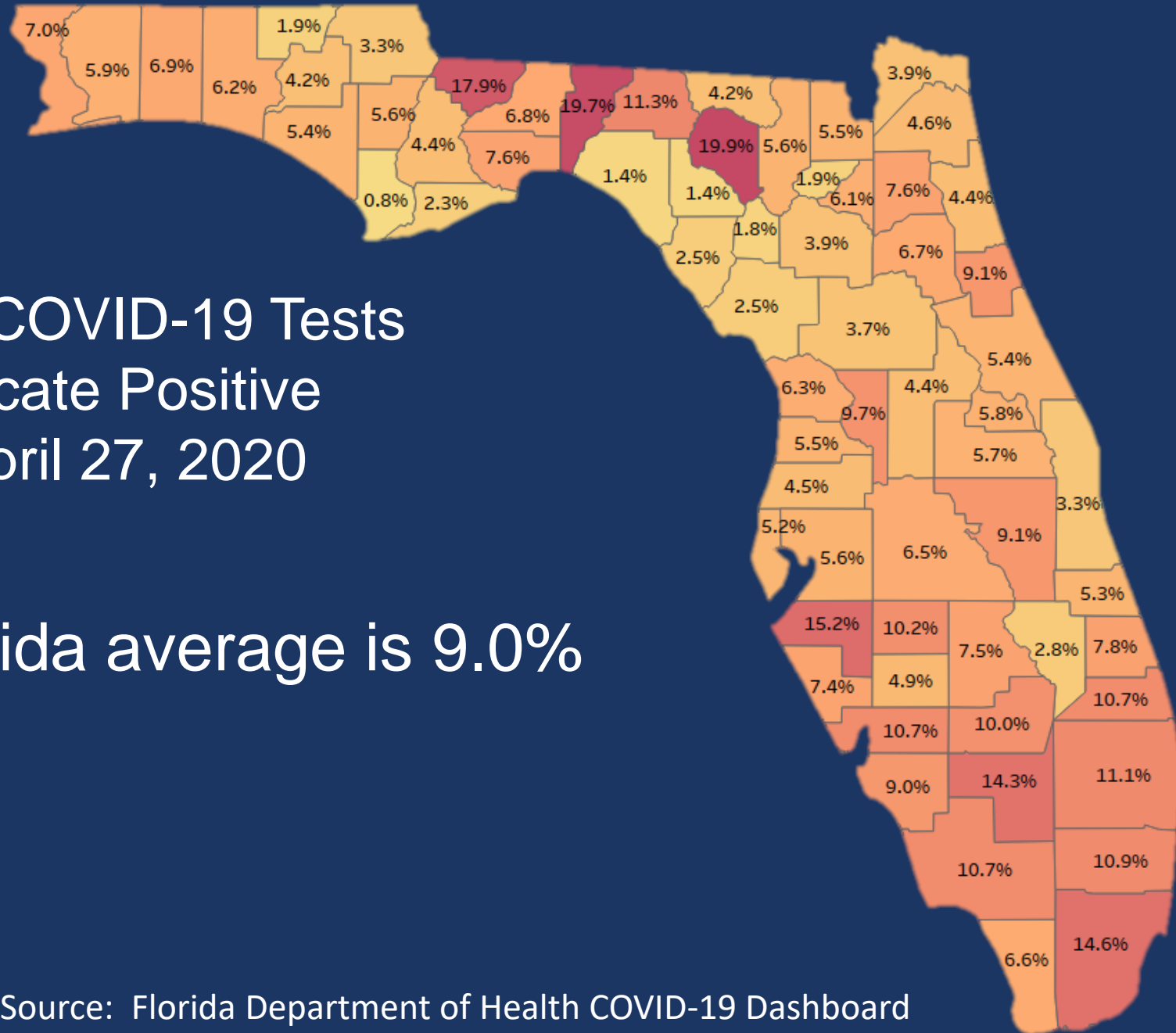
- | | |
|-----------------|-------|
| 1. Miami-Dade | 4,111 |
| 2. Broward | 1,617 |
| 3. Palm Beach | 1,059 |
| 4. Lee | 329 |
| 5. Orange | 315 |
| 6. Duval | 299 |
| 7. Manatee | 281 |
| 8. Hillsborough | 249 |
| 9. Escambia | 229 |
| 10. Volusia | 224 |

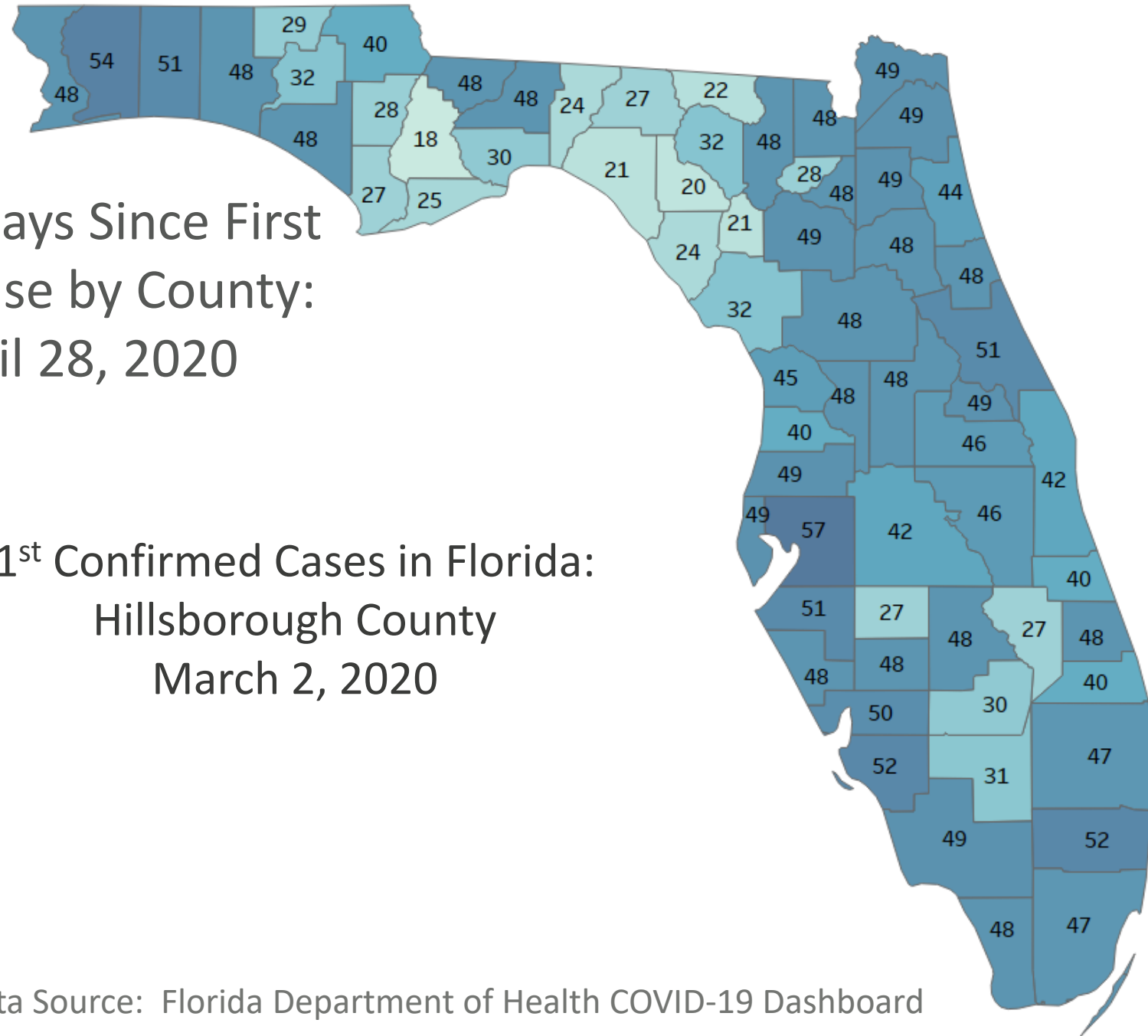
Data Source: Florida Department of Health



Percent of COVID-19 Tests that indicate Positive As of April 27, 2020

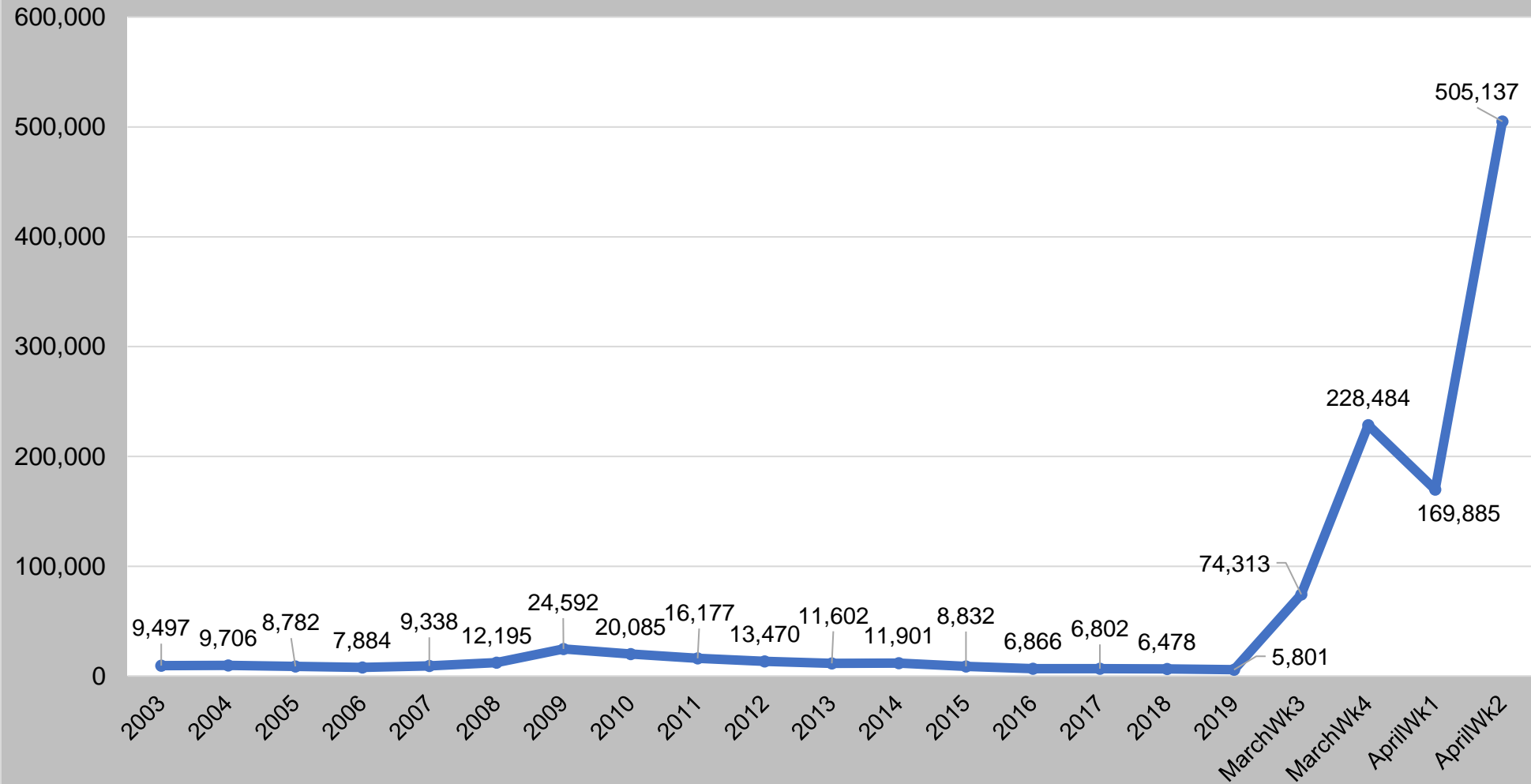
Florida average is 9.0%





1st Confirmed Cases in Florida: Hillsborough County March 2, 2020

Florida Initial Unemployment Claims Numbers March/April

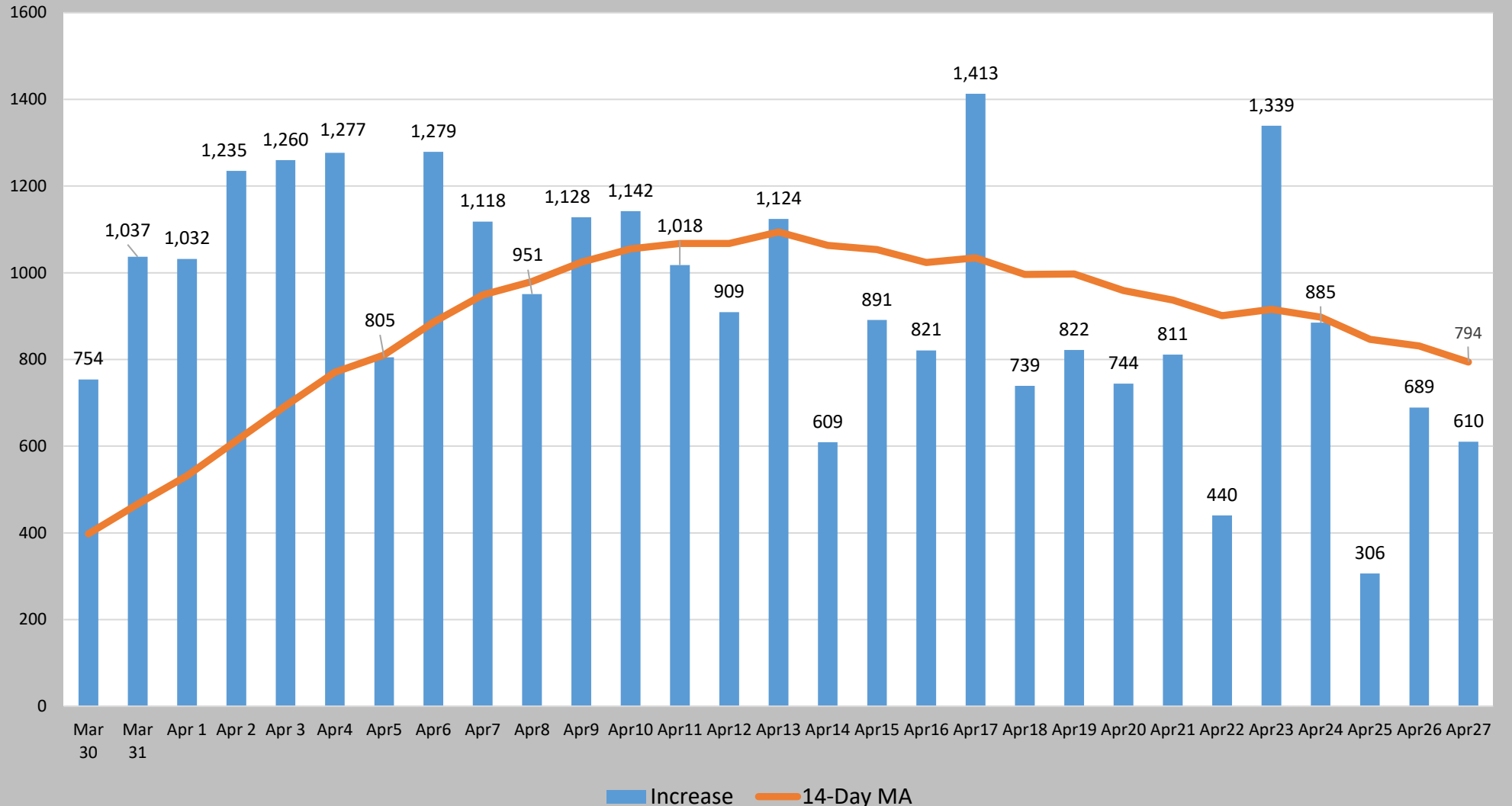


Basic Virus Reproduction Number R(0)

	Estimated Florida R(0) COVID-19	Number of States at 1.0 or above
4 weeks ago	1.22	50
3 weeks ago	1.00	41
2 weeks ago	0.84	21
1 week ago	0.78	11
Current	0.80	8

Daily versus 14-day Moving Average

April 12 is Peak of 14-Day MA - at 1,094. Current MA is 794



V. Chamber Restart and Recovery Task Force Framework for Local Leadership

Uniting Business for Good

FLORIDA
CHAMBER
of Commerce



Florida Department of Revenue
• Celebrating 50 Years of Service •

FOR IMMEDIATE RELEASE
April 27, 2020

Department of Revenue Extends Due Dates for Certain Corporate Income Tax Returns and Payments

Tallahassee, Fla. – Today, Department of Revenue Executive Director Jim Zingale issued an [emergency order](#) to extend filing deadlines for certain Florida corporate income tax (CIT) payments and returns. Order of Emergency Waiver/Deviation #20-52-DOR-003 extends the following due dates:

For entities with a fiscal year ending December 31, 2019:

- The May 1, 2020, due date for Florida CIT returns is extended to August 3, 2020.
- The May 1, 2020, due date for Florida CIT payments is extended to June 1, 2020.
- The due date to submit a request for extension of time to file the return and make any tentative payment is extended to June 1, 2020.

For entities with a fiscal year ending January 31, 2020:

- The June 1, 2020, due date for Florida CIT returns is extended to August 3, 2020.
- The June 1, 2020, due date for Florida CIT payments or to submit a request for extension of time to file remains June 1, 2020.

For entities with a fiscal year ending February 29, 2020:

- The July 1, 2020, due date for Florida CIT returns is extended to August 3, 2020.
- The July 1, 2020, due date for Florida CIT payments or to submit a request for extension of time to file remains July 1, 2020.

Florida CIT payments should be based on the corporation's best estimate of the amount that would be due with the returns.

Although the Internal Revenue Service (IRS) extended the due dates for all federal CIT payments, this emergency order does not change the current due dates for Florida CIT **estimated payments** due between April 1, 2020 and July 15, 2020.

Florida CIT produces \$2.8 billion annually and funds more than 8.2% of Florida's General Revenue programs. Final Florida CIT returns, including requests for an extension of time to file, and associated payments are normally due on the first day of the fifth month following the close of a corporation's fiscal year or, for entities with fiscal years ending June 30, the first day of the fourth month following the close of a corporation's fiscal year.

On March 9, 2020, Governor Ron DeSantis issued [Executive Order Number 20-52](#), declaring a state of emergency in response to the recent COVID-19 outbreak. The Department has implemented the filing date extensions pursuant to subsection 213.055(2), F.S., which authorizes the Executive Director of the Department of Revenue to carry out certain actions during a declared state of emergency.

On Thursday, April 9, 2020, the IRS extended the due dates for federal CIT returns and payments to July 15, 2020.

For taxpayers who have additional questions, the Department has established a dedicated team to address tax-related issues pertaining to COVID-19 and created an email address, COVID19TAXHELP@floridarevenue.com. Visit the [Department's webpage](#) for COVID-19 updates. For more information or to sign up for email updates from the Department of Revenue, visit floridarevenue.com.

Contact: Bethany Wester, Interim Communications Director
communications@floridarevenue.com | 850.617.8214

###

Department of Revenue Extends Deadline for Select Corporate Income Tax Filings

Restarting and Reopening the 17th largest economy in the world will require local business and government leaders to work together, in a common framework, with hard “health” metrics, in adherence to federal and state guidelines.

To help unify Florida’s business and government leaders, we’ve developed an open-sourced “local framework” for local success that will help lead to a successful restart and eventual recovery of Florida’s economy.



Mark Wilson
President & CEO,
Florida Chamber of
Commerce

What Does Restart and Recovery Mean?

Restarting the 17th largest economy in the world* requires uniting the business community like never before. By local leaders collaborating via a common framework, each region can customize the safest and smartest reopening possible.

This presentation provides an open-source framework for local chambers and economic developers to use as they work together on their restart and recovery efforts. While there is no one-size-fits-all plan, sharing of best practices, being inclusive and not duplicating efforts is essential.

The Florida Chamber and the Florida Chamber Foundation are committed to helping you restart and recover, one region at a time.

*if Florida was a nation

Florida is Unique, Re-Starting Will Be, Too

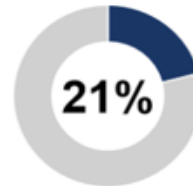
Reopening in Florida will be more complicated compared to other states for 4 reasons



Share of tax receipts coming from **Tourism** (accommodation, food services, and recreation)



Share of general revenues coming from **Sales and Use Taxes**



of Florida's population is **aged 65 or older**



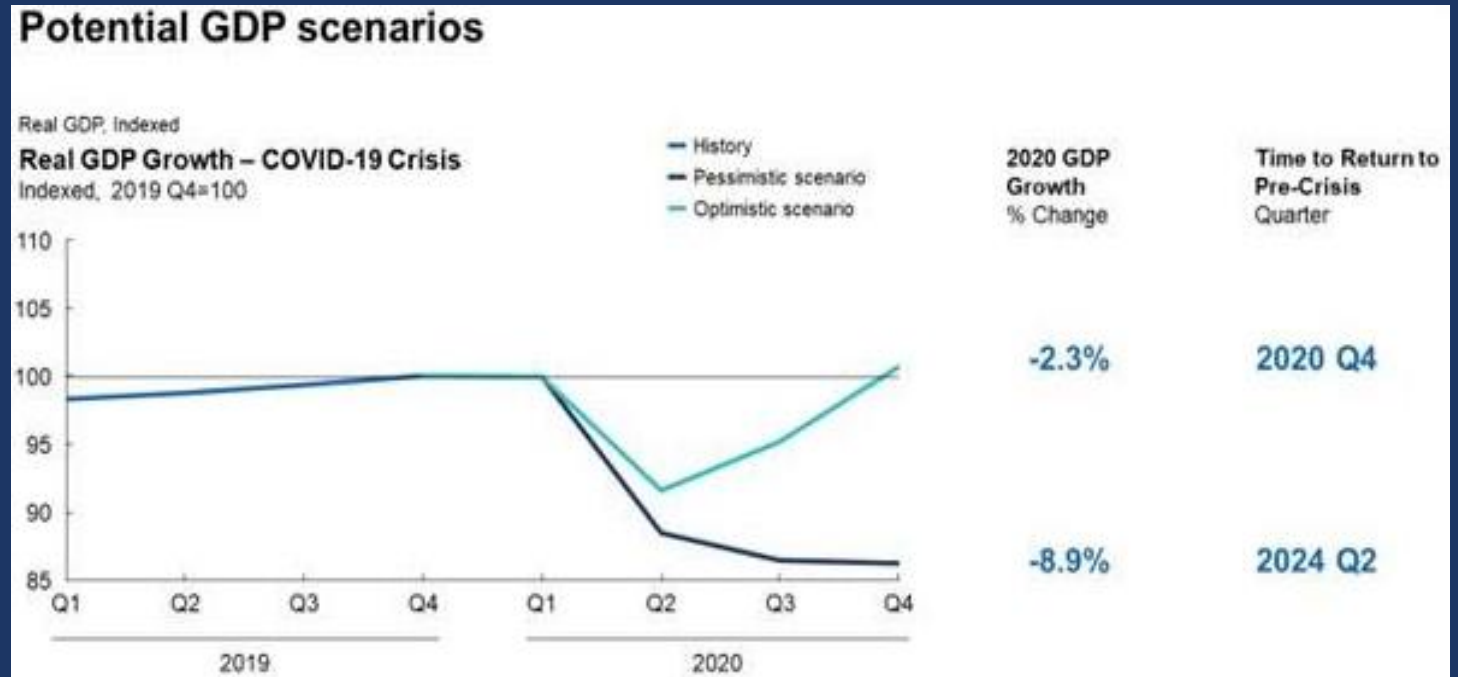
6/1

the beginning of the **hurricane** season in Florida

Pre and Post COVID-19: Florida at a Glance

- The 3rd most populous state growing by 900 people every day, 810 from other states and countries.
- If Florida was a nation, it would be the world's 17th largest economy
- Florida created 1 in every 11 U.S. jobs since 2015
- Unemployment was at 2.8% with 340,800 unfulfilled jobs
- 20th most diversified economy in the U.S.
- Nearly 130 million annual visitors, 14 million of them from other countries.

- GDP Estimates for 2020: -2.3% to -8.9%
- Time to Recovery Estimates: Q4 2020 to Q2 2024



Governor DeSantis' Task Force to Reopen Florida: What Others Are Saying

Tampa Bay Times

The 90-minute meeting Monday of the group led by Gov. Ron DeSantis and the **Florida Chamber of Commerce** focused on statistics about the state economy and business leaders thanking DeSantis for his "thoughtful," "decisive" and "proactive" leadership.

THE BIRMINGHAM HERALD

Other task force members suggested businesses that could conduct activities while practicing social distancing within offices and work spaces could be the next to get the green light.

FLAPOL

The state's reopening would require a "surgical" response, **Chamber President and CEO Mark Wilson** said,

Pittsburgh Post-Gazette

Chamber president and chief executive Mark Wilson said the task force recommendations will have an impact beyond Florida.

The Wichita Eagle

"We need to get the economy back in a safe way," DeSantis said, and "give people (the) confidence they're going to be able to participate in the economy."

The Washington Post

Chamber President and chief executive Mark Wilson said the task force recommendations will have an impact beyond Florida.

"The whole world is watching us," Wilson said. "They're looking for your recommendations, and my hope is that other states and other nations will look to... Florida's restart as not only a national model, but as a global model."

Miami Herald

Chamber CEO Mark Wilson, the first speaker after DeSantis, spent 10 minutes talking about Florida's pre-coronavirus economy and which jobs are most at risk during the shutdown. "If Florida was a nation, we would be the world's 17th-largest economy," Wilson said. "And our goal by 2030 is to be the 10th-largest economy, and we hope you'll keep that in mind as you think about your recommendations."

News 4 JAX

The chamber's chief economist said an optimistic projection is that Florida's gross domestic product will take a 2.3% hit and should come back by the end of the year. His pessimistic projection is an 8.9% dip in GDP and it could take four years to recover.

San Antonio Express-News

DeSantis, a Republican, on Monday announced a "Re-Open Florida Task Force"

"We're going to need a very surgical approach to reopening Florida," Wilson said.

THE SACRAMENTO BEE


FOX 13
DeSantis task force looks for answers on reviving Florida's economy

10 NEWS

Gov. DeSantis announced last week the creation of a Re-Open Florida Task Force. It's a group of politicians, medical professionals, business leaders and education experts whose goal is to strike a delicate balance between getting Floridians back to work and keeping them healthy.

Aligning Implementation

Aligning local, state and national guidelines for reopening Florida in a strategic way that ensures the safety of all Floridians.



**White House
guidelines to
reopening America
(3 phases)**

**Gov. DeSantis /
State Level**

**Local
Framework**

White House Guidelines



OPENING UP AMERICA AGAIN

Proposed State or Regional Gating Criteria

(Satisfy Before Proceeding to Phased Opening)

SYMPTOMS

Downward trajectory of influenza-like illnesses (ILI) reported within a 14-day period

AND

Downward trajectory of covid-like syndromic cases reported within a 14-day period

CASES

Downward trajectory of documented cases within a 14-day period

OR

Downward trajectory of positive tests as a percent of total tests within a 14-day period (flat or increasing volume of tests)

HOSPITALS

Treat all patients without crisis care

AND

Robust testing program in place for at-risk healthcare workers, including emerging antibody testing

Governor DeSantis' Themes for Reopening Florida's Economy

A Framework for Local Leadership

- Florida's opening will be done in accordance with Federal Guidelines
- Reopening will be phased in and will include hard "health" metrics regarding when a safe reopen can occur
- Small Businesses will need special considerations
- Employers will need clear and unambiguous guidance that is widely disseminated regarding their obligations as it pertains to workplace and customer safety

Why a Local Restart and Recovery Effort Matters

A Framework for Local Leadership

WHAT

The creation of multiple task forces led by **Chamber Restart and Recovery Task Force** with the over-arching goal of developing a plan to restart local economies the right way

- Local Chambers/EDC
- Cities/Mayors/Counties
- Business Community
- Healthcare Professionals

WHY

Now is the time to look ahead to **how your region will restart, recover and reimagine** your future.

Local leaders are uniquely positioned to unite businesses and community leaders around common objectives.

- Every region is unique
- One size does not fit all
- Not everywhere is a hot spot
- 67 counties; 412 cities

OBJECTIVE

Creating a shared regional vision for **balancing the right health and safety outcomes with the right “re-start” is vital**. A thoughtful and deliberate strategy that restarts the economy with safety at its core, will be the key to success.

- Safety is paramount
- Mitigate risk of a virus relapse

The Local Framework Must Expect a “New Normal”

Until a vaccine and/or treatment becomes widely available, expect a number of social and economic changes

- Social distancing continues
- Remote work continues for many
- Employees are tested for fever before entering office
- E-Commerce expands
- Supply chains gradually shift to domestic
- Large gatherings of non-family groups will require health precautions

Framework for Economic Recovery Plan

Moving Florida from Relief Phase to Restart Phase

- **Relief:** Develop a near-term plan to protect individuals and businesses (aka CARES Act, Businesses helping others)
- **Restart:** Craft approach to reopen the economy
- **Recover:** Plan continued recovery to pre-crisis steady-state, stimulate demand and prevent future outbreaks
- **Reimagine:** Leverage Florida's strengths to forge expansion to a resilient future economy by advancing *Florida 2030 Blueprint*

Develop an integrated recovery plan to help Florida's economy navigate this crisis and emerge from it as an even stronger, diversified, and more resilient economy

CHAMBER RESTART AND RECOVERY TASK FORCE

Proposed Sub-Committees for Local Success

Rule #1: Partisan politics have NO role in Coronavirus response

- Public Health Delivery and Capacity Committee
- Safe Business Restart Committee
- Every Zip Code Matters Committee
- Regulatory and Policy Committee
- Workforce Retraining and Innovation Committee
- Reimagine Next (Community) Committee

VI. Open Discussion and Q&A



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