



Uniting Florida's Businesses For Good

Why Making Florida More Competitive Matters

“Florida is changing. Our ECONOMICS, our demographics and our politics are all changing and these changes are both opportunities and challenges.” – Mark Wilson

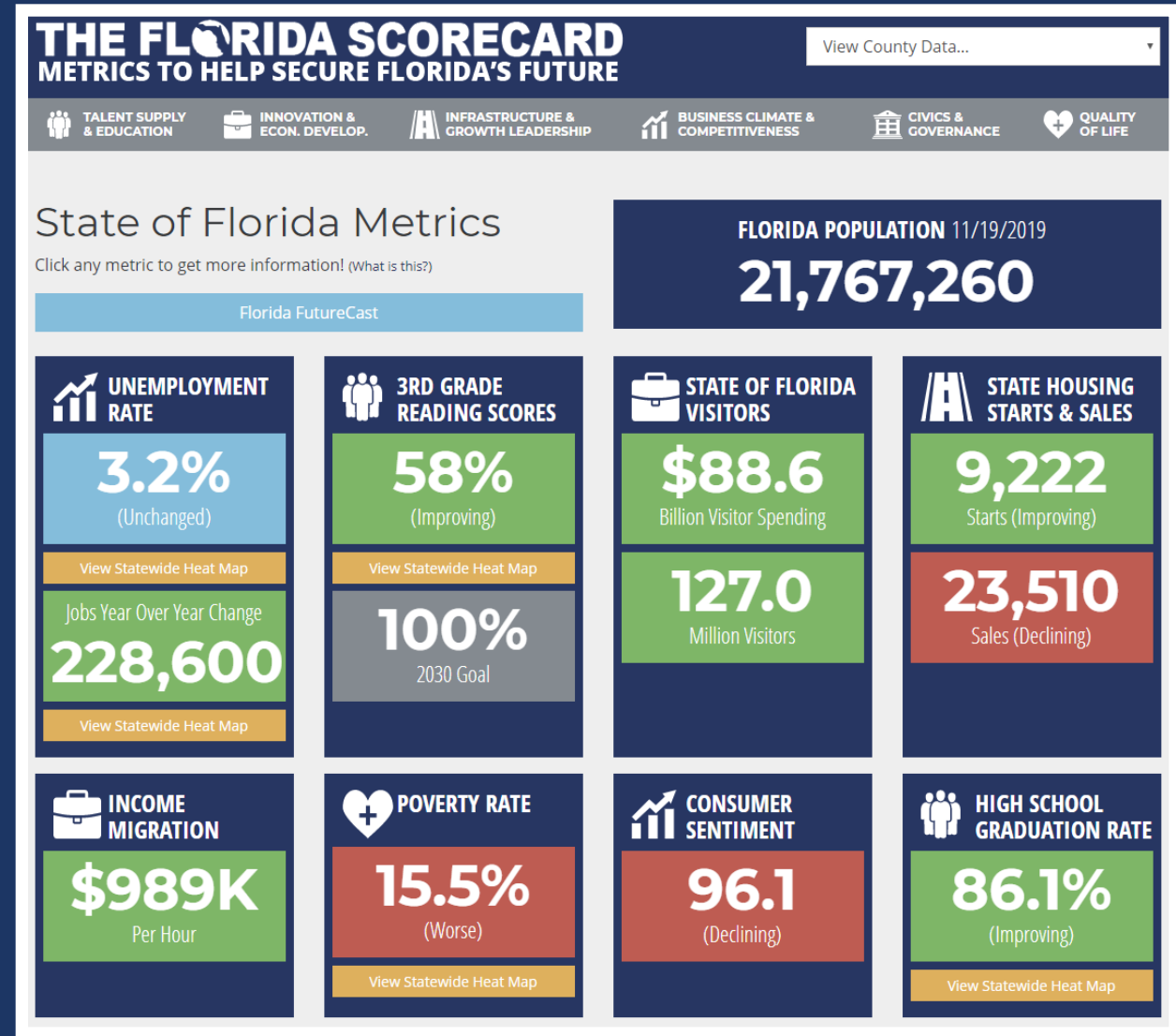
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Florida At A Glance

- Florida's Economy \$1 Trillion GDP (17th)
- 21.7 Million Residents
 - 3rd / 26M By 2030 / More Than 900/Day
- 127 Million Visitors In 2018 (+50M by 2030)
- FL outpacing national average in creating jobs
- **FL's Talent Gap:** 280,000 Jobs Looking for People/331,000 People Looking for Jobs.

www.TheFloridaScorecard.org



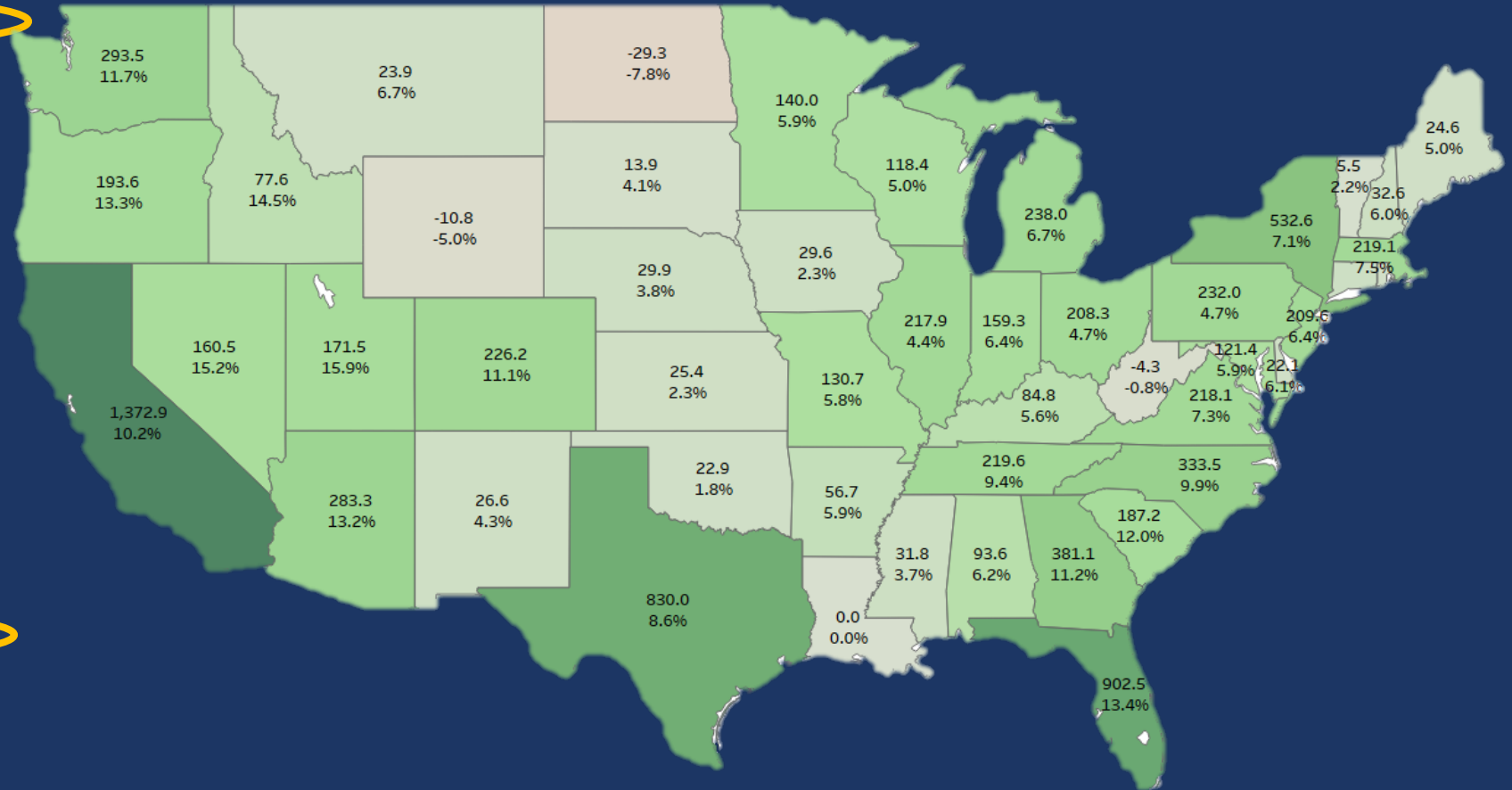
Job Creation by State: 2014-2018

Top States for Job Creation:

| | | |
|-----|----------------|-----------|
| 1. | California | 1,372,943 |
| 2. | Florida | 902,546 |
| 3. | Texas | 829,967 |
| 4. | New York | 532,572 |
| 5. | Georgia | 381,051 |
| 6. | North Carolina | 333,493 |
| 7. | Washington | 293,545 |
| 8. | Arizona | 283,305 |
| 9. | Michigan | 238,047 |
| 10. | Pennsylvania | 232,049 |

Top Job Growth Rates:

| | | |
|-----|-------------|-------|
| 1. | Utah | 15.9% |
| 2. | Nevada | 15.2% |
| 3. | Idaho | 14.5% |
| 4. | Florida | 13.4% |
| 5. | Oregon | 13.3% |
| 6. | Arizona | 13.2% |
| 7. | S. Carolina | 12.0% |
| 8. | Washington | 11.7% |
| 9. | Georgia | 11.2% |
| 10. | Colorado | 11.1% |



5 States had zero or negative job growth: Louisiana (0), West Virginia (-4,295), Alaska (-7,255), Wyoming (-10,847), North Dakota (-29,294)

| Industry | Jobs – September 2018 thru September 2019 | Percent Growth |
|--------------------------------------|---|----------------|
| Education & Health Services | 59,600 | 4.5% |
| Professional & Business Services | 49,200 | 3.6% |
| Leisure & Hospitality | 30,300 | 2.5% |
| Trade, Transportation & Utilities | 20,400 | 1.1% |
| Financial Activities | 19,100 | 3.3% |
| Construction | 16,200 | 2.9% |
| Manufacturing | 7,700 | 2.1% |

Job Creation September 2018 – September 2019

U.S. Growth Rate 1.4%

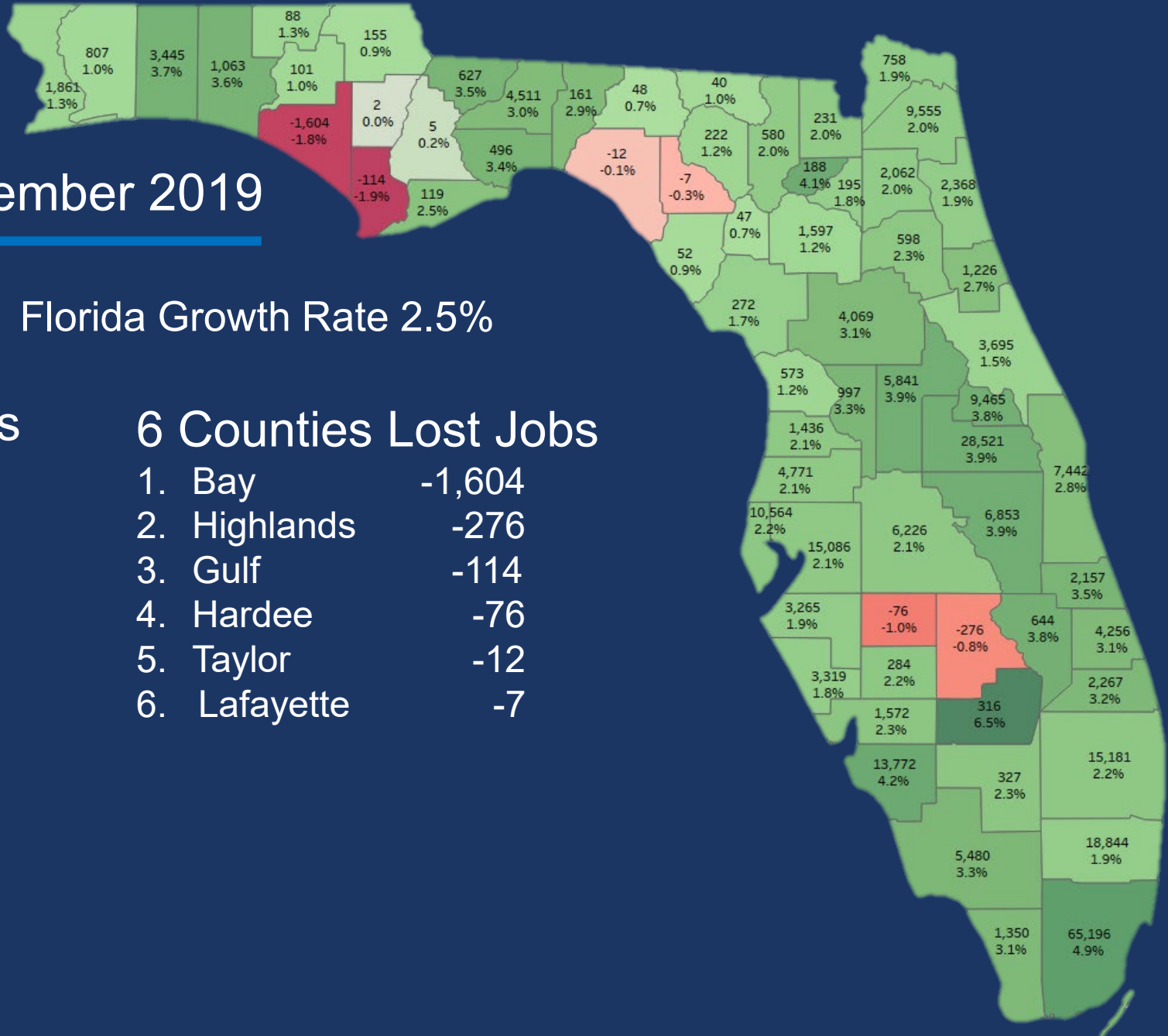
Florida Growth Rate 2.5%

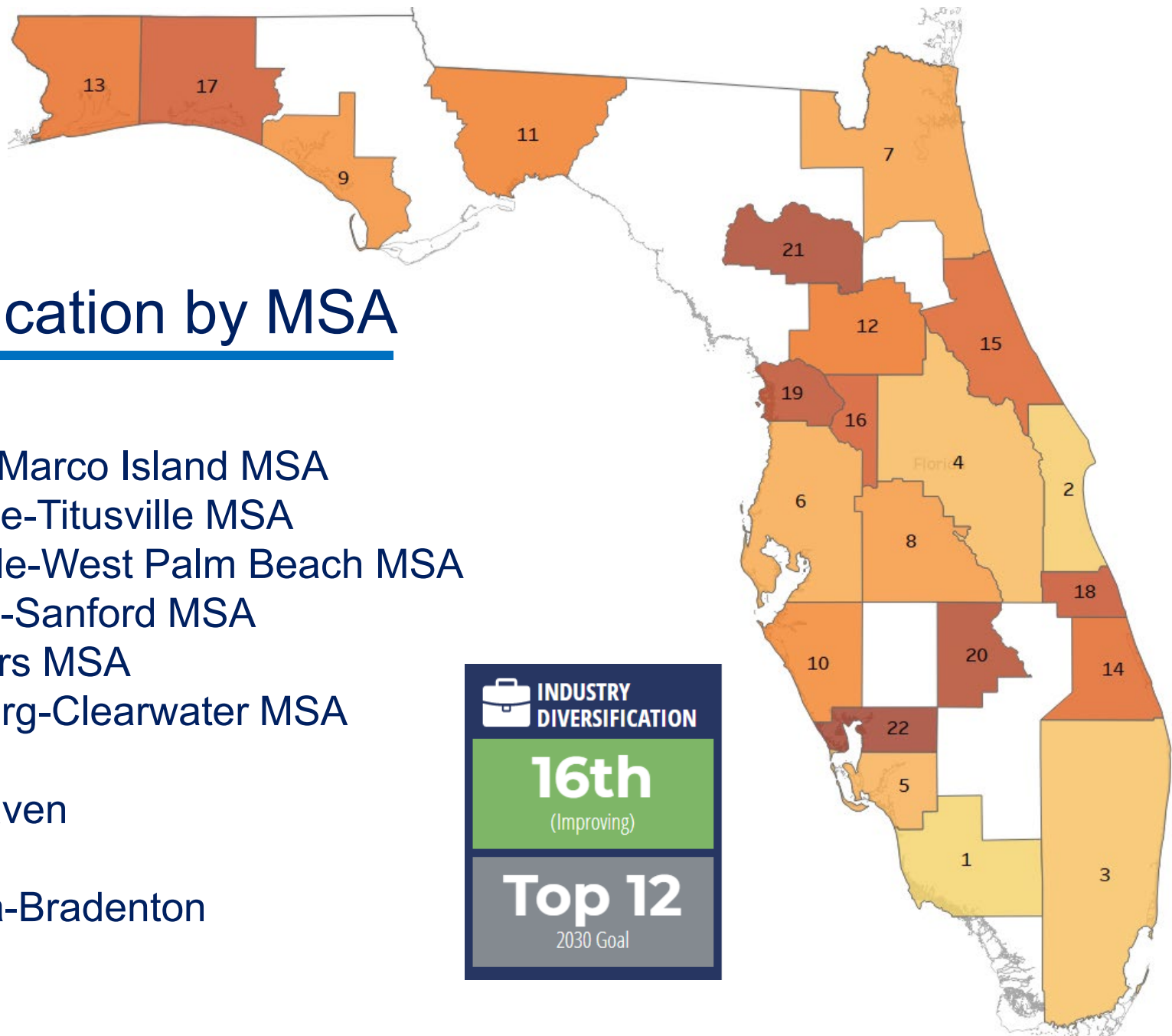
Top Job Growth Rates

1. Glades 6.5%
2. Miami-Dade 4.9%
3. Lee 4.2%
4. Union 4.1%
5. Osceola 3.9%
6. Orange 3.9%
7. Lake 3.9%
8. Seminole 3.8%
9. Okeechobee 3.8%
10. Okaloosa 3.7%

6 Counties Lost Jobs

1. Bay -1,604
2. Highlands -276
3. Gulf -114
4. Hardee -76
5. Taylor -12
6. Lafayette -7





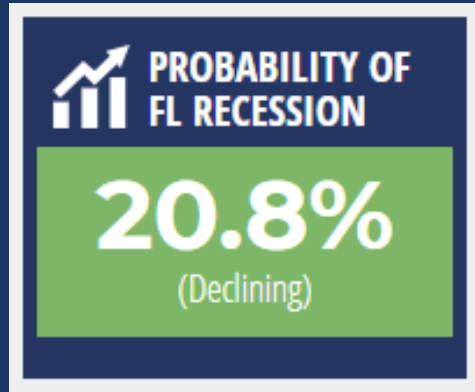
Industry Diversification by MSA

Diversification Rankings

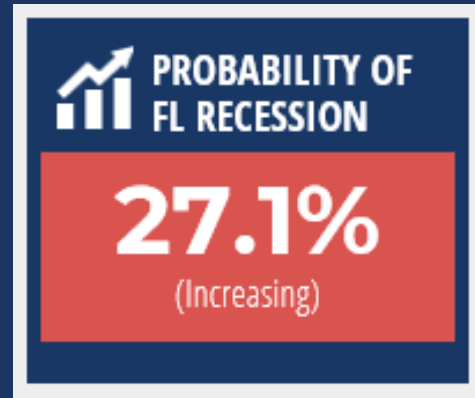
- #1 Naples-Immokalee-Marco Island MSA
- #2 Palm Bay-Melbourne-Titusville MSA
- #3 Miami-Ft. Lauderdale-West Palm Beach MSA
- #4 Orlando-Kissimmee-Sanford MSA
- #5 Cape Coral-Ft. Myers MSA
- #6 Tampa-St. Petersburg-Clearwater MSA
- #7 Jacksonville
- #8 Lakeland-Winter Haven
- #9 Panama City
- #10 North Port-Sarasota-Bradenton

Probability of Florida's Recession

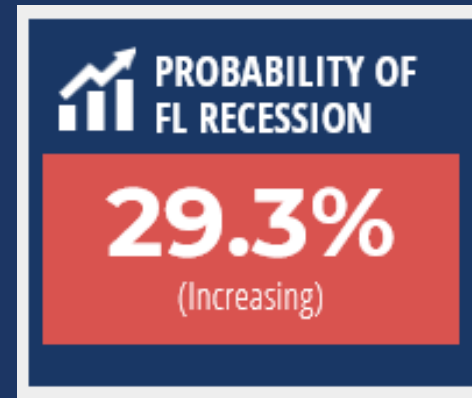
April 2019



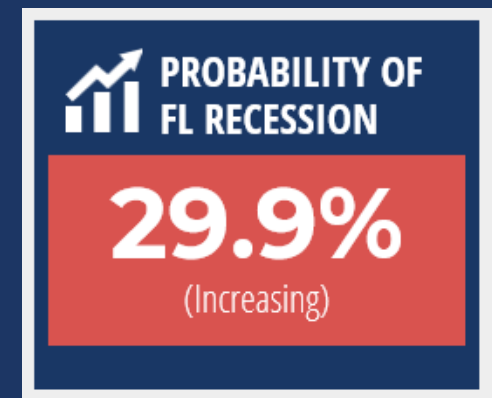
May 2019



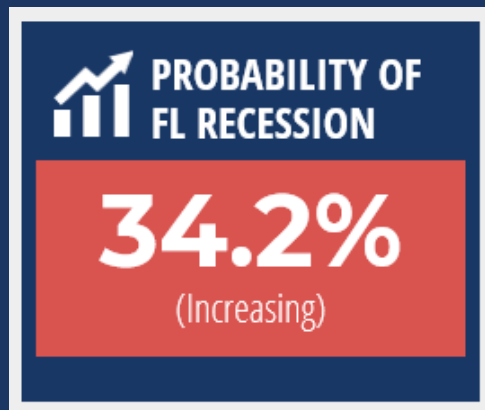
June 2019



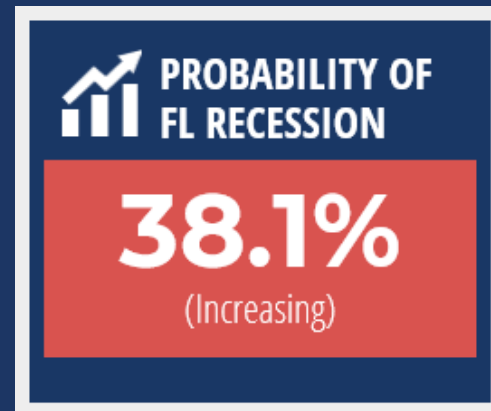
July 2019



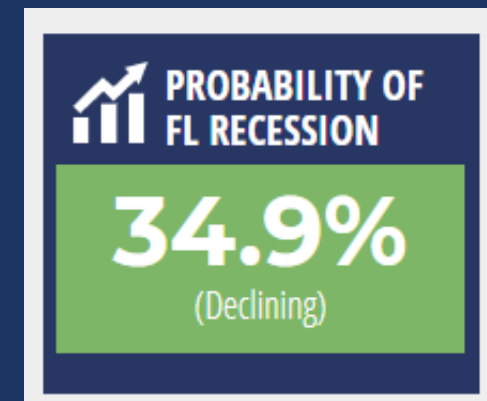
August 2019

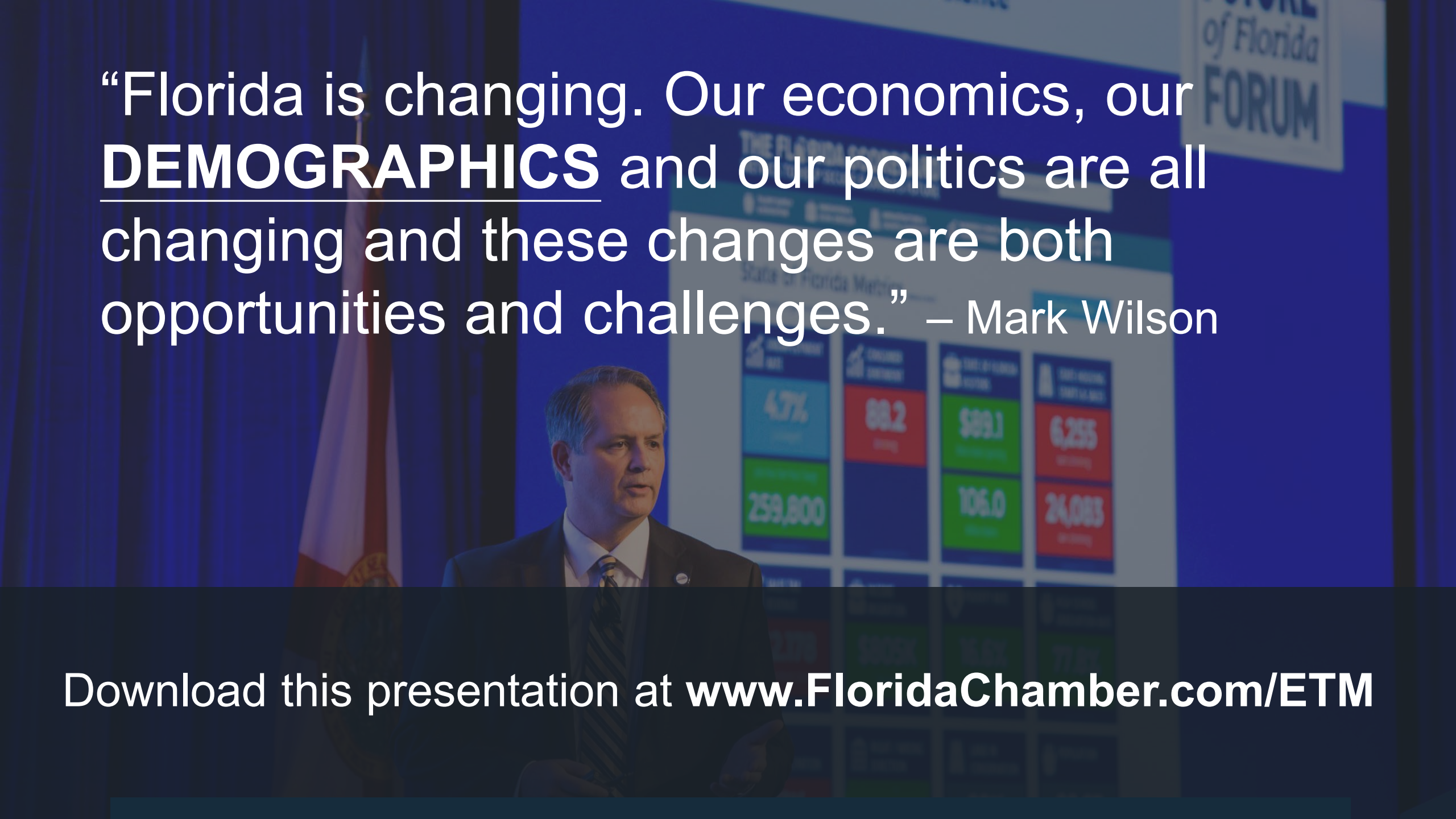


September 2019



October 2019



A man in a suit, Mark Wilson, is speaking at a podium. Behind him is a large presentation screen displaying various economic and demographic statistics for Florida. The screen includes a Florida state flag on the left and a grid of data points on the right. The text overlay is in white, with 'DEMOGRAPHICS' underlined and in bold.

“Florida is changing. Our economics, our **DEMOGRAPHICS** and our politics are all changing and these changes are both opportunities and challenges.” – Mark Wilson

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Florida's Next 4.5 Million People

Top 10 Growth in People

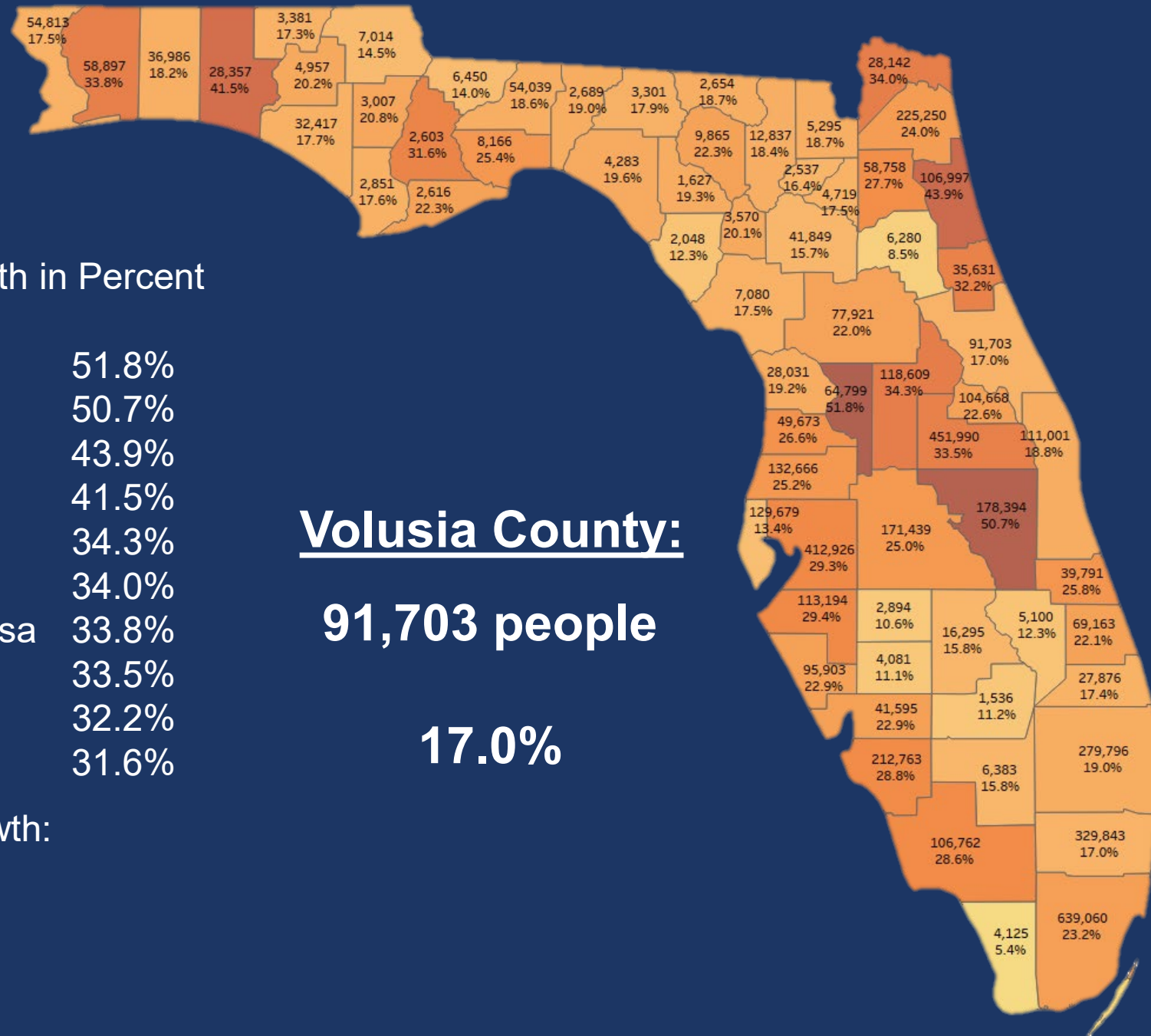
| | |
|-----------------|---------|
| 1. Miami-Dade | 639,060 |
| 2. Orange | 451,990 |
| 3. Hillsborough | 412,926 |
| 4. Broward | 329,843 |
| 5. Palm Beach | 279,976 |
| 6. Duval | 225,250 |
| 7. Lee | 212,763 |
| 8. Osceola | 178,394 |
| 9. Polk | 171,439 |
| 10. Pasco | 129,769 |

Top 10 Growth in Percent

| | |
|---------------|-------|
| 1. Sumter | 51.8% |
| 2. Osceola | 50.7% |
| 3. St. Johns | 43.9% |
| 4. Walton | 41.5% |
| 5. Lake | 34.3% |
| 6. Nassau | 34.0% |
| 7. Santa Rosa | 33.8% |
| 8. Orange | 33.5% |
| 9. Flagler | 32.2% |
| 10. Liberty | 31.6% |

The top 3 Counties get 33.4% of the Growth:

Top 6: 52.0%
Top 11: 70.3%
Top 13: 75.5%



Growth to 2030 by Age Group

Age Group

85+

80-84

75-79

70-74

65-69

60-64

55-59

50-54

45-49

40-44

35-39

30-34

25-29

20-24

15-19

0-14

0%

20%

40%

60%

80%

Growth to 2030 by Age Group

Age Group

55-59

60-64

50-54

65-69

45-49

40-44

35-39

30-34

25-29

20-24

15-19

0-14

70-74

75-79

85+

80-84

Increase in Age 65+ by 2030: **2,265,615**

Under 50: **2,339,370**

0%

20%

40%

60%

80%

Florida's Next 4.5 Million People

- Florida adds **900 new residents** per day
 - 810 come from other states and countries
- Florida gains **\$989,000** in wealth every hour

Can Florida's 3rd Graders Read?

91,066 3rd graders not reading at grade level.

Florida Average: **58**

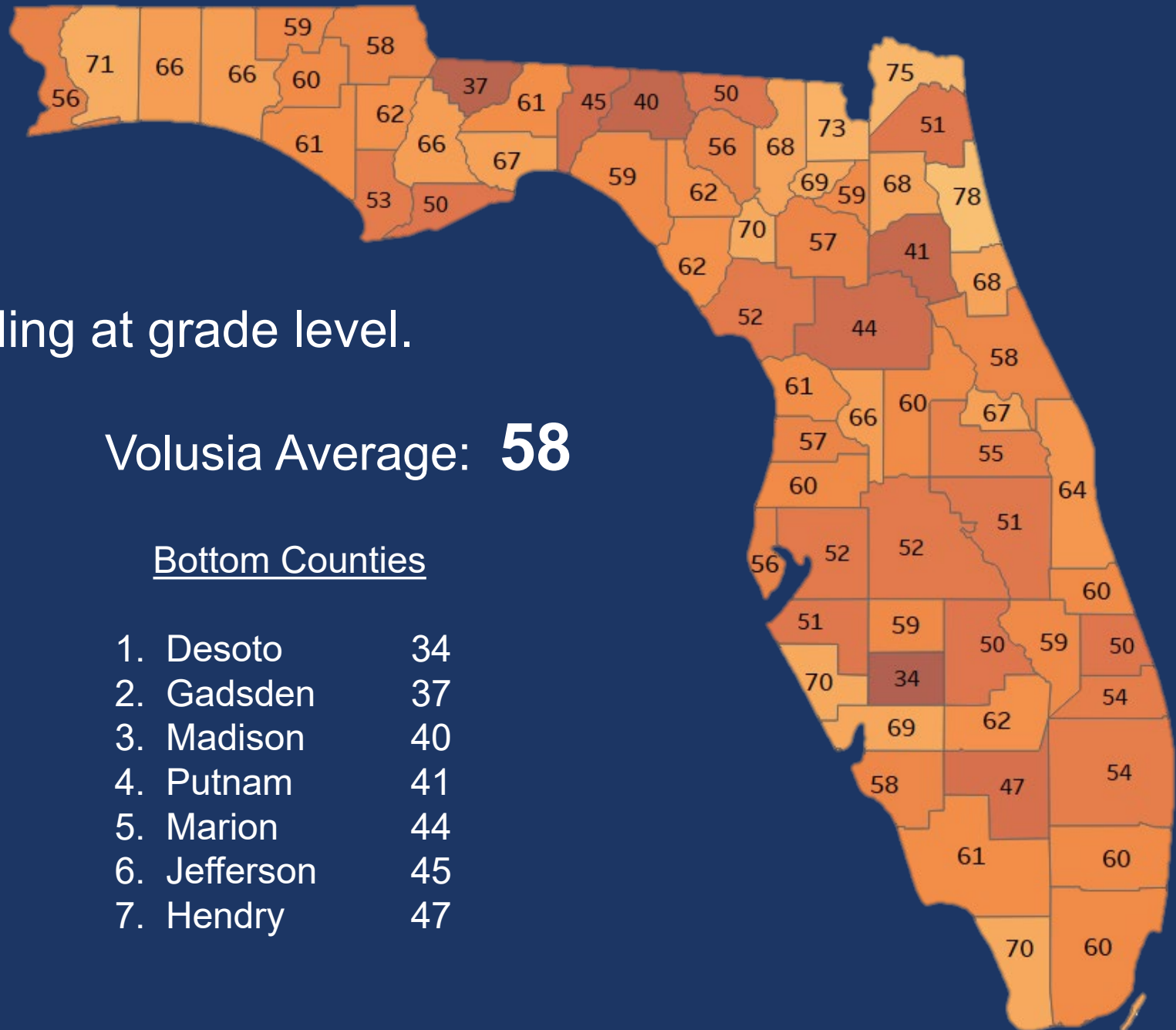
Volusia Average: **58**

Top Counties

| | | |
|----|------------|----|
| 1. | St. Johns | 78 |
| 2. | Nassau | 75 |
| 3. | Baker | 73 |
| 4. | Santa Rosa | 71 |
| 5. | Sarasota | 70 |
| 6. | Monroe | 70 |
| 7. | Gilchrist | 70 |

Bottom Counties

| | | |
|----|-----------|----|
| 1. | Desoto | 34 |
| 2. | Gadsden | 37 |
| 3. | Madison | 40 |
| 4. | Putnam | 41 |
| 5. | Marion | 44 |
| 6. | Jefferson | 45 |
| 7. | Hendry | 47 |



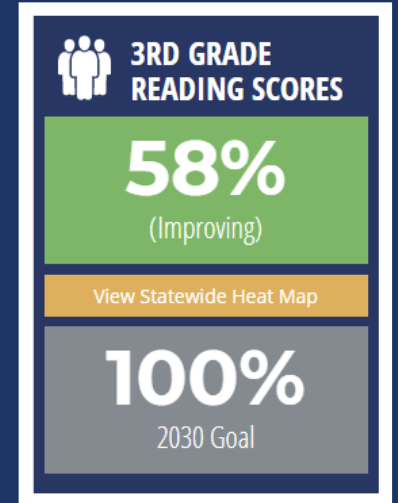
Percent of Volusia County 3rd Graders Not Reading at Grade Level

| School | Score | |
|----------------------|-------|--|
| BLUE LAKE | 43 | |
| BURNS SCIENCE & TECH | 78 | |
| CHAMPION | 51 | |
| CHISHOLM | 55 | |
| CITRUS GROVE | 61 | |
| CORONADO BEACH | 82 | |
| CYPRESS CREEK | 75 | |
| DEBARY | 66 | |
| DELTONA LAKES | 57 | |
| DISCOVERY | 42 | |
| EDGEWATER PUBLIC | 45 | |
| EDITH I. STARKE | 39 | |
| ENTERPRISE | 52 | |
| FOREST LAKE | 49 | |
| FREEDOM | 70 | |
| FRIENDSHIP | 44 | |
| GEORGE W. MARKS | 67 | |

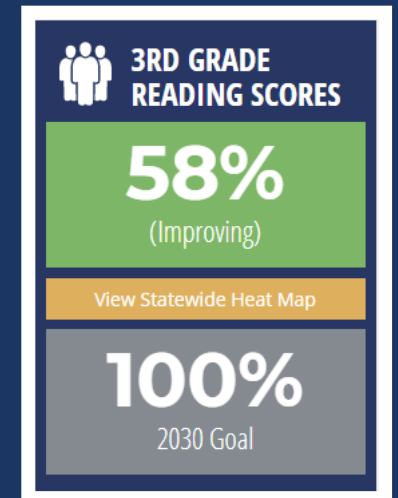
| School | Score | |
|-------------------|-------|--|
| HOLLY HILL | 29 | |
| HORIZON | 73 | |
| INDIAN RIVER | 69 | |
| IVY HAWN | 75 | |
| LOUISE S. MCINNIS | 33 | |
| MANATEE COVE | 63 | |
| ORANGE CITY | 47 | |
| ORMOND BEACH | 79 | |
| ORTONA | 46 | |
| OSCEOLA | 48 | |
| OSTEEN | 75 | |
| PALM TERRACE | 33 | |
| PATHWAYS | 70 | |
| PIERSON | 50 | |
| PINE TRAIL | 73 | |
| PORT ORANGE | 77 | |
| PRIDE | 51 | |

| School | Score | |
|------------------|-------|--|
| R. J. LONGSTREET | 61 | |
| READ-PATTILLO | 64 | |
| SAMSULA ACADEMY | 61 | |
| SOUTH DAYTONA | 53 | |
| SPIRIT | 48 | |
| SPRUCE CREEK | 67 | |
| SUGAR MILL | 64 | |
| SUNRISE | 59 | |
| SWEETWATER | 76 | |
| THE READING EDGE | 57 | |
| TIMBERCREST | 65 | |
| TOMOKA | 62 | |
| TURIE T. SMALL | 43 | |
| VOLUSIA PINES | 56 | |
| WESTSIDE | 36 | |
| WOODWARD AVENUE | 54 | |

Florida



Volusia



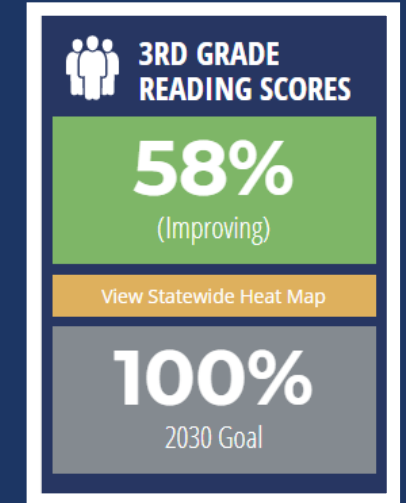
Number of Volusia County 3rd Graders Not Reading at Grade Level

| School | Score | Kids Not Reading |
|----------------------|-------|------------------|
| BLUE LAKE | 43 | 50 |
| BURNS SCIENCE & TECH | 78 | 11 |
| CHAMPION | 51 | 51 |
| CHISHOLM | 55 | 35 |
| CITRUS GROVE | 61 | 66 |
| CORONADO BEACH | 82 | 6 |
| CYPRESS CREEK | 75 | 34 |
| DEBARY | 66 | 43 |
| DELTONA LAKES | 57 | 59 |
| DISCOVERY | 42 | 57 |
| EDGEWATER PUBLIC | 45 | 43 |
| EDITH I. STARKE | 39 | 37 |
| ENTERPRISE | 52 | 42 |
| FOREST LAKE | 49 | 47 |
| FREEDOM | 70 | 39 |
| FRIENDSHIP | 44 | 45 |
| GEORGE W. MARKS | 67 | 33 |

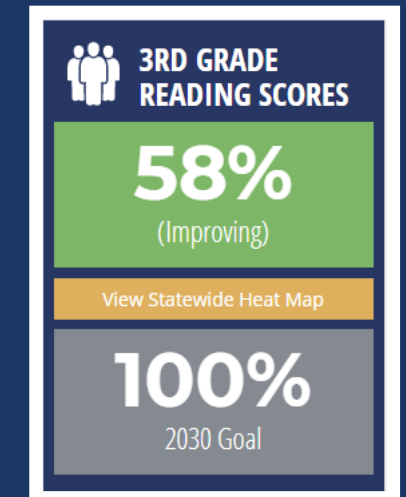
| School | Score | Kids Not Reading |
|-------------------|-------|------------------|
| HOLLY HILL | 29 | 66 |
| HORIZON | 73 | 35 |
| INDIAN RIVER | 69 | 36 |
| IVY HAWN | 75 | 18 |
| LOUISE S. MCINNIS | 33 | 43 |
| MANATEE COVE | 63 | 47 |
| ORANGE CITY | 47 | 41 |
| ORMOND BEACH | 79 | 10 |
| ORTONA | 46 | 20 |
| OSCEOLA | 48 | 38 |
| OSTEEN | 75 | 19 |
| PALM TERRACE | 33 | 80 |
| PATHWAYS | 70 | 40 |
| PIERSON | 50 | 45 |
| PINE TRAIL | 73 | 32 |
| PORT ORANGE | 77 | 20 |
| PRIDE | 51 | 46 |

| School | Score | Kids Not Reading |
|------------------|-------|------------------|
| R. J. LONGSTREET | 61 | 28 |
| READ-PATTILLO | 64 | 25 |
| SAMSULA ACADEMY | 61 | 14 |
| SOUTH DAYTONA | 53 | 53 |
| SPIRIT | 48 | 66 |
| SPRUCE CREEK | 67 | 43 |
| SUGAR MILL | 64 | 36 |
| SUNRISE | 59 | 41 |
| SWEETWATER | 76 | 26 |
| THE READING EDGE | 57 | 26 |
| TIMBERCREST | 65 | 46 |
| TOMOKA | 62 | 47 |
| TURIE T. SMALL | 43 | 50 |
| VOLUSIA PINES | 56 | 41 |
| WESTSIDE | 36 | 66 |
| WOODWARD AVENUE | 54 | 54 |

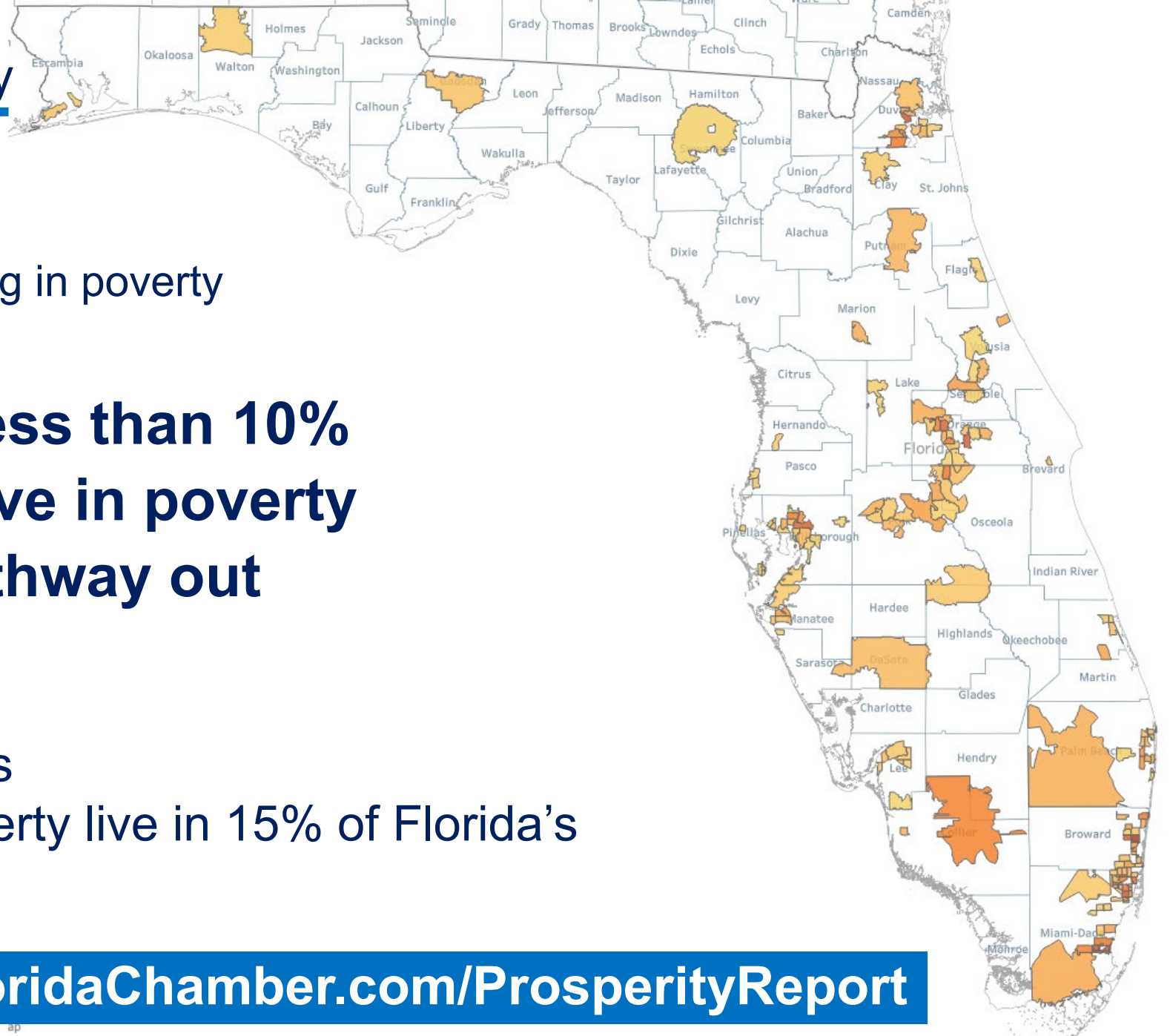
Florida



Volusia



Ending Generational Poverty



901,772 kids under-18 living in poverty

Florida 2030 Goal: Less than 10% of Florida children live in poverty and 100% have a pathway out

- Florida has 943 zip codes
- Half of all children in poverty live in 15% of Florida's zip codes (148)

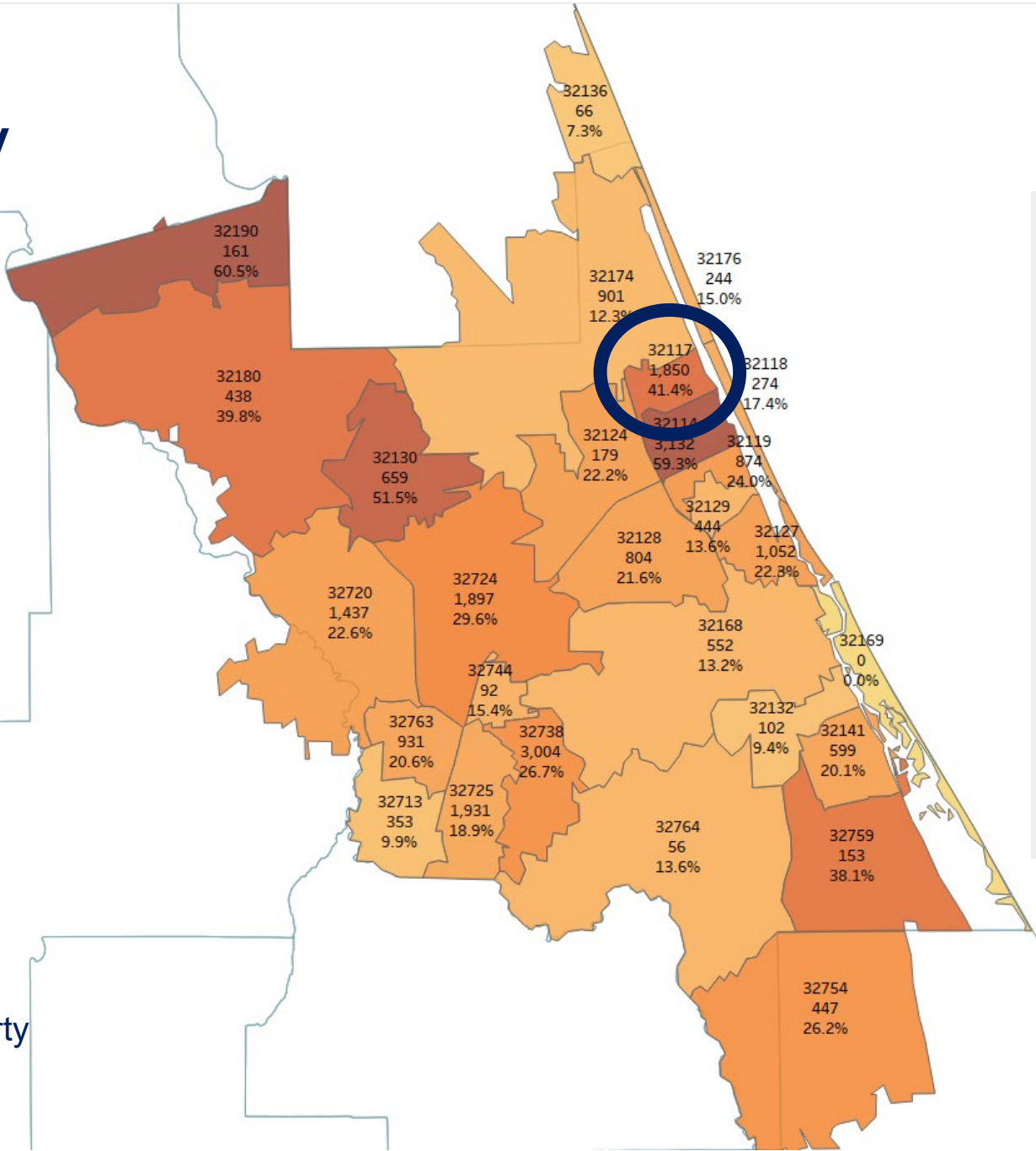
Volusia County

Kids Living in Poverty

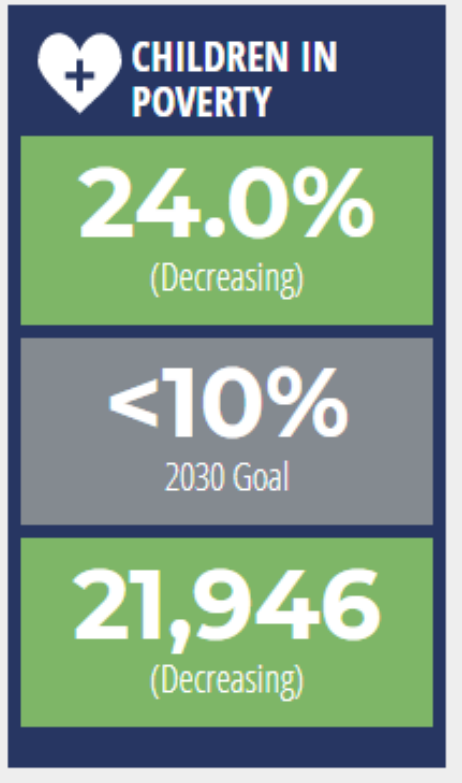
32117

1,850 kids
41.4%

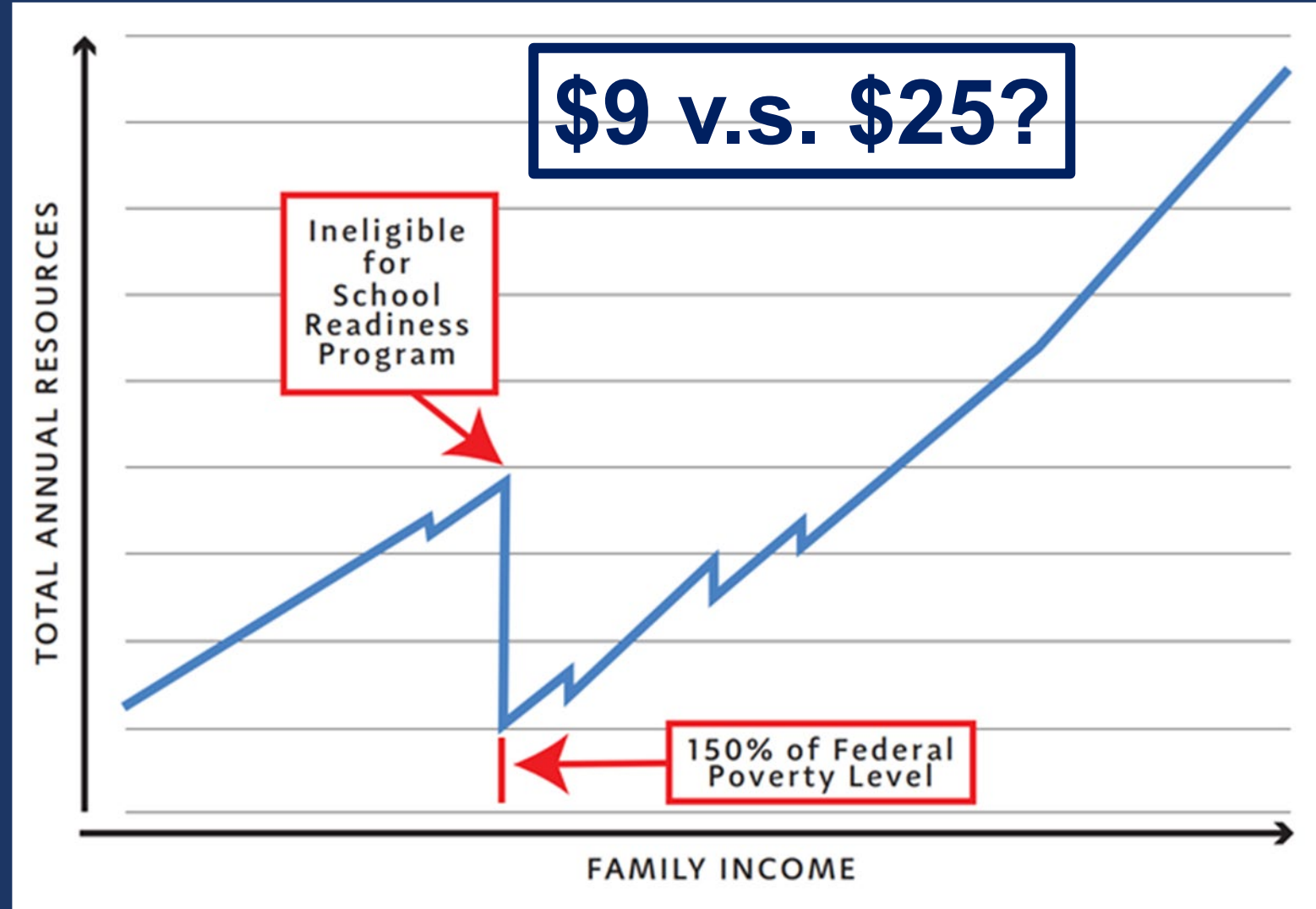
Numbers:
Top - Zip Code
Middle – Kids Living in Poverty
Bottom – Percent of kids living in Poverty



Volusia County



Fiscal Cliffs Are Roadblocks to Prosperity



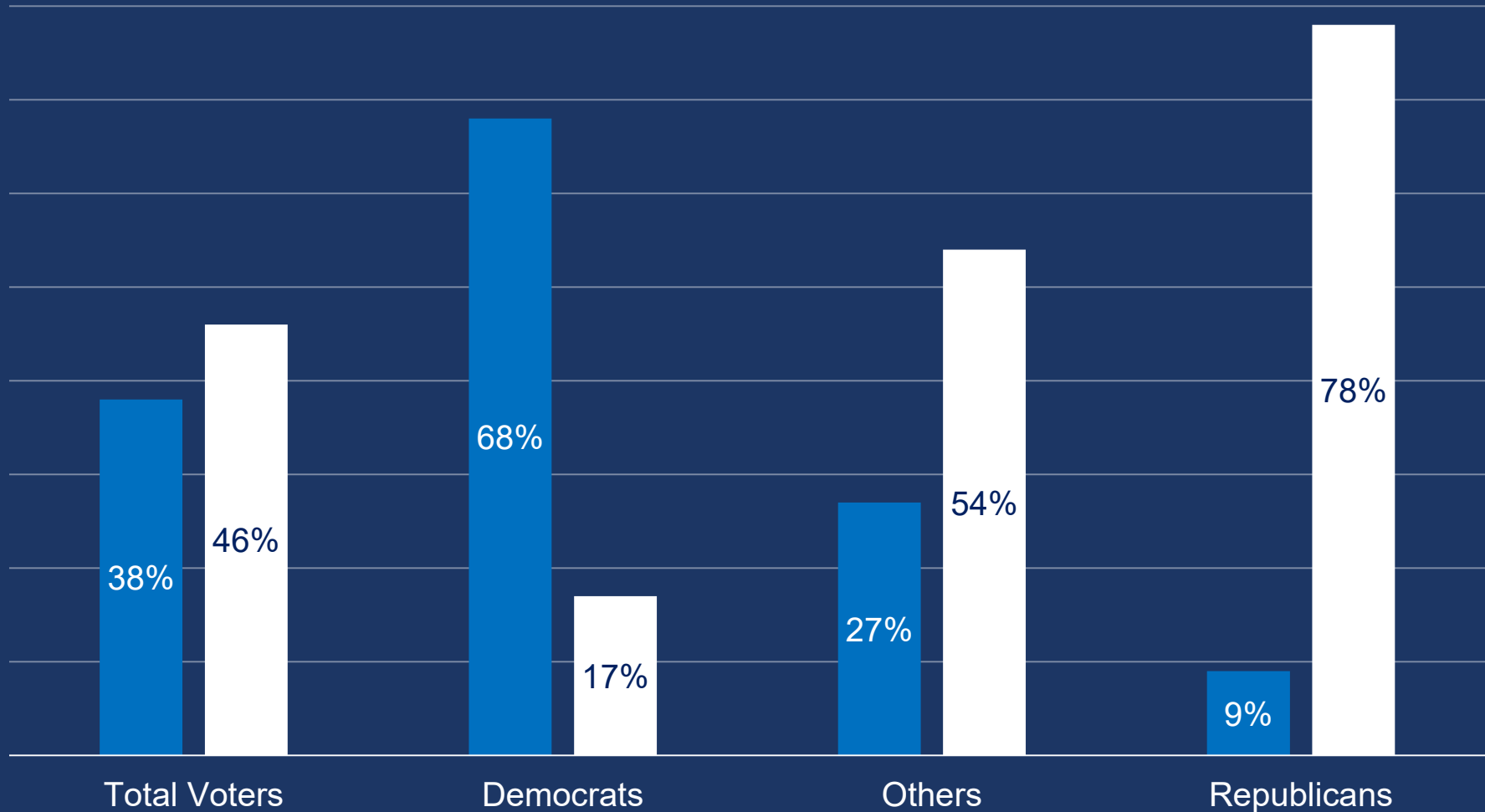
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Socialism vs. Capitalism

Voters Under 40



Florida's Governor, Cabinet and Legislative Leaders



2020 Legislative Outlook



- The Florida Legislature - 160 Legislators
 - House- R: 73, D: 47,
 - Senate- R: 23, D: 17
- 2020 Session: January 14 – March 13
- Bills Filed/Passed:
 - 2020: 811/TBD
 - 2019: 3361/195
- 1,100+ lobbyists, Florida Chamber = 30+

2020 Legislative Outlook – On Offense

Overdue Lawsuit Abuse Reform

- Auto Glass AOB, Accuracy in Damages, Workers' Compensation, Bad Faith Reform, and more

Targeted Tax Reform

- Business Rent Tax, Research & Development, E-Fairness

Science-Based Infrastructure and Environmental Policy

- Rural Connectivity, Septic-to-Sewer Conversions, Autonomous Infrastructure, Innovation, Corridors

Workforce Readiness and Expanded School Choice Initiatives

- K-12, Higher Education, Vocational/Technical Training, Alignment

2020 Legislative Outlook – On Defense

Employer Mandates & Business Regulations

- Wage Mandates, Regulated Scheduling, E-Verify Mandates, Bag/Straw/Sunscreen Bans, etc.

Economic Development and Tourism Marketing Funding

- Many lawmakers want to eliminate these programs

Anti-Jobs Constitutional Amendments by Out-of-State Billionaires

- Using the constitutional amendment process to get around the Florida Legislature.

Apathy/Politics of a Divided Business Community

- Business community is stronger when united on issues (AKA, stop supporting the enemy).

Constitutional Amendments on the Horizon

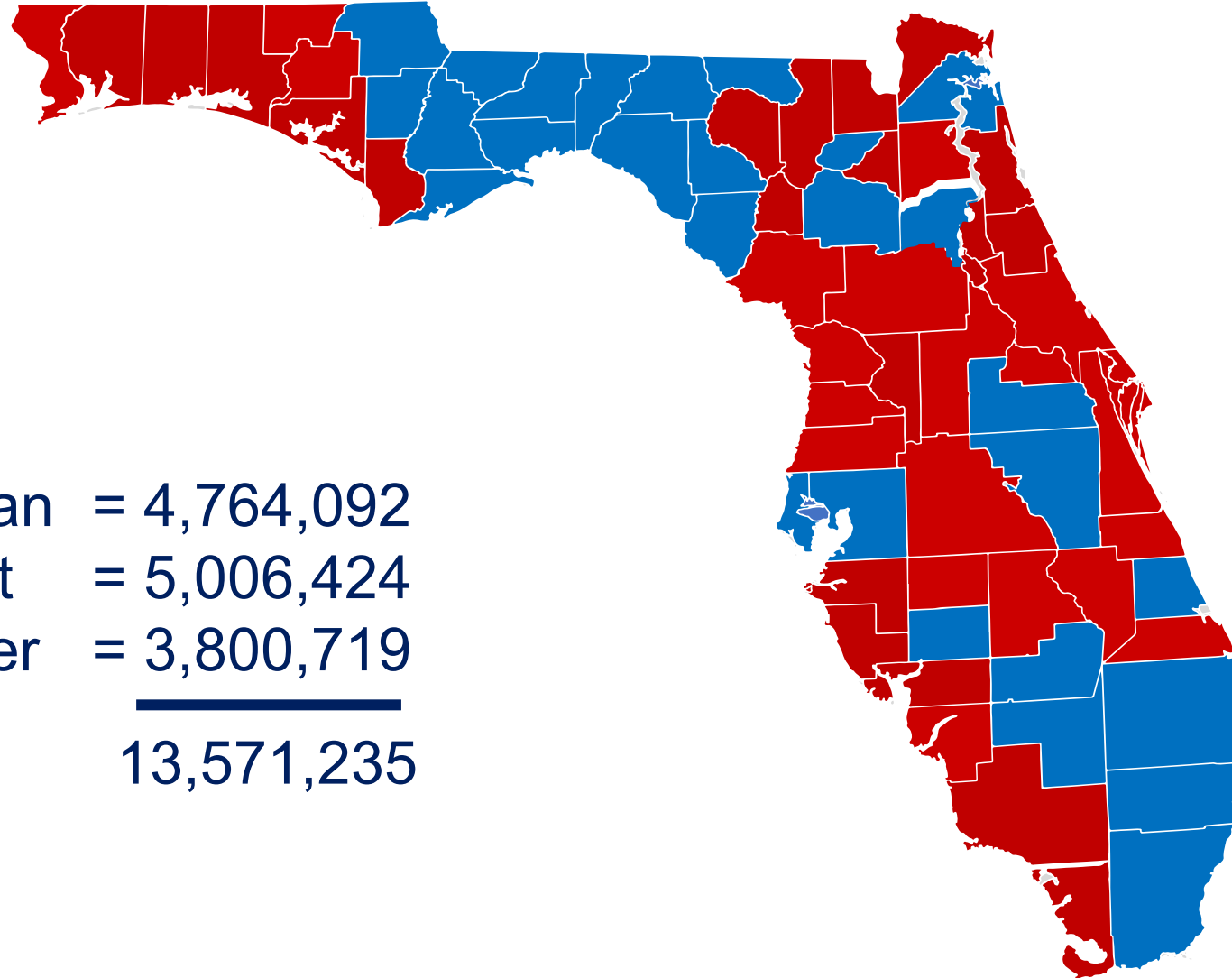
Others filed:

- Adult Use of Marijuana
- Vote by Internet
- All tolls shall be approved by voters
- All traffic citations must be issued without use of red light cameras or speed cameras
- \$50 Per Hour (wage mandate)
- All traffic citations must be issued without use of red light cameras or speed cameras

| Title | Sponsor | Number of Signatures |
|--|----------------------------------|----------------------|
| Citizenship Requirement to Vote | Florida Citizen Voters | 928,139 |
| Raising Florida's Minimum Wage | Florida for a Fair Wage | 769,307 |
| All Voters Vote in Primary Elections for State Legislature, Governor and Cabinet | All Voters Vote, Inc. | 761,884 |
| Allowing Energy Choice | Citizens for Energy Choices | 543,308 |
| Ban Assault Weapons | Ban Assault Weapons Now | 120,324 |
| Regulate Marijuana Like Alcohol | Sensible Florida, Inc. | 92,371 |
| Provide Medicaid Coverage to Low-Income Adults | Florida Decides Healthcare, Inc. | 90,390 |

Green indicates a proposal already assigned a ballot number

TOTAL VOTER REGISTRATION
By County (39R, 28D)

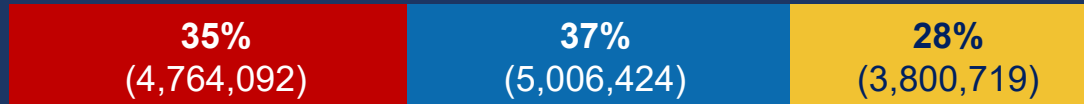


| | |
|------------|-------------|
| Republican | = 4,764,092 |
| Democrat | = 5,006,424 |
| NPA/Other | = 3,800,719 |
| | <hr/> |
| | 13,571,235 |

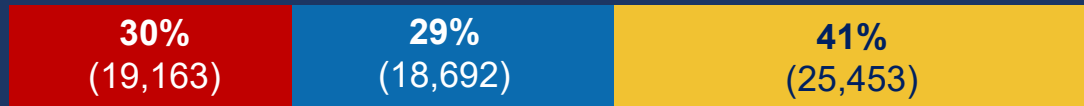
Registration Comparisons Over Time

Florida

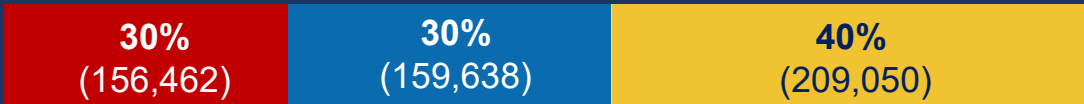
Total State: 13,571,235



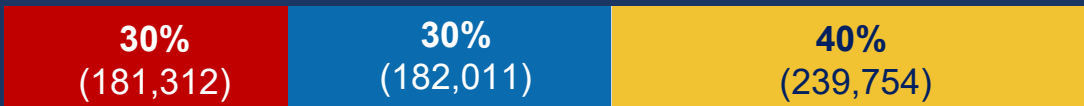
October: 63,308



Year to Date: 525,150

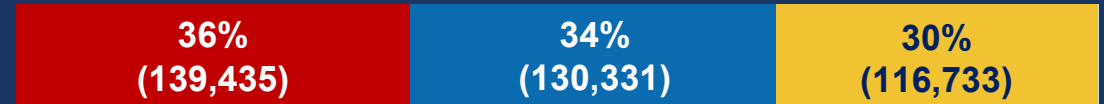


Since Last Election: 603,077

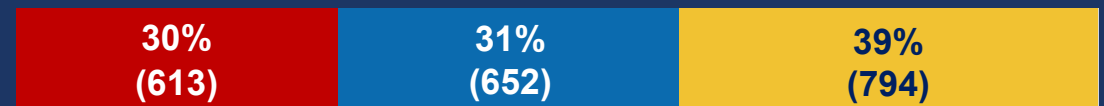


Volusia County

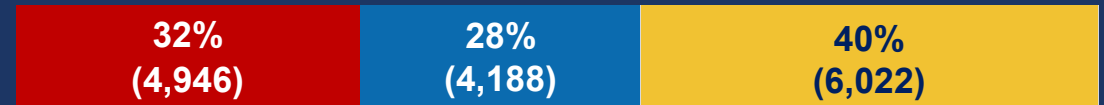
Total County: 386,499



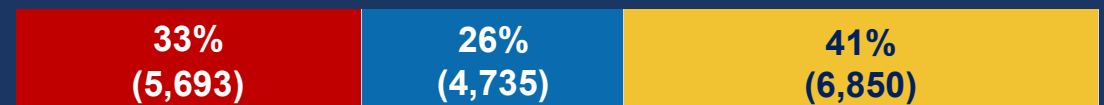
October: 2,059



Year to Date: 15,156



Since Last Election: 17,278

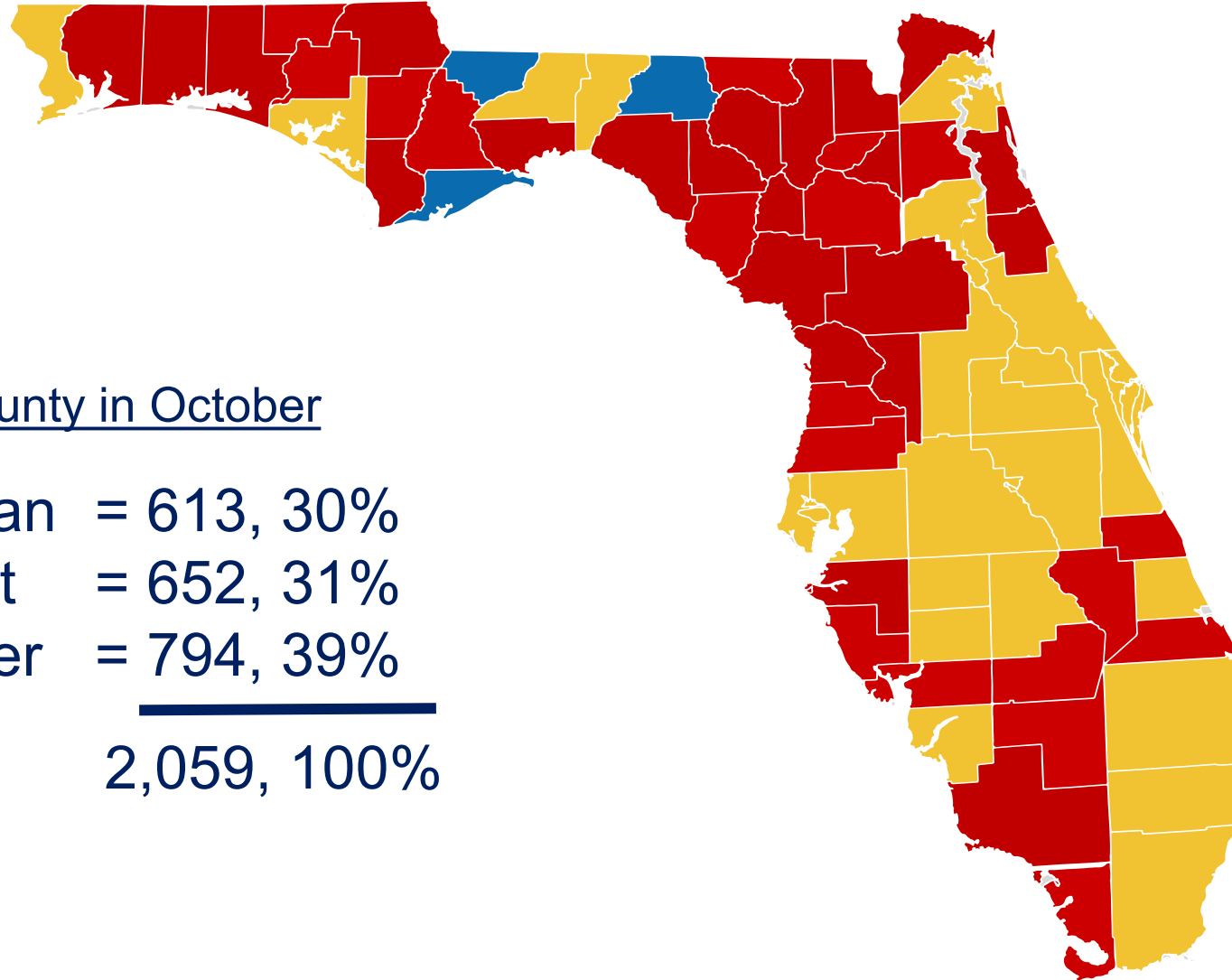


Republican




Democrat

NPA/Other

OCTOBER NEW VOTERS
By County



Volusia County in October

| | | |
|--|------------|-------------|
|  | Republican | = 613, 30% |
|  | Democrat | = 652, 31% |
|  | NPA/Other | = 794, 39% |
| | | <hr/> |
| | | 2,059, 100% |

Top Voter Concerns

| Statewide | Healthcare | Education | Immigration | Other |
|-------------|------------|-----------|-------------|------------------------|
| | 13 | 12 | 11 | Enviro. 10% Jobs 9% |
| Men | 13 | 7 | 10 | Jobs 12% |
| Women | 12 | 17 | 12 | Enviro. 10% |
| | | | | |
| Republicans | 10 | 10 | 21 | Jobs 12% |
| Democrats | 15 | 13 | 4 | Enviro. 15% |
| NPA/Other | 13 | 16 | 4 | Jobs 7% |
| | | | | |
| White | 10 | 13 | 13 | Enviro. 13% |
| Black | 16 | 12 | 2 | Jobs 10% |
| Hispanic | 14 | 11 | 9 | Jobs 6% |

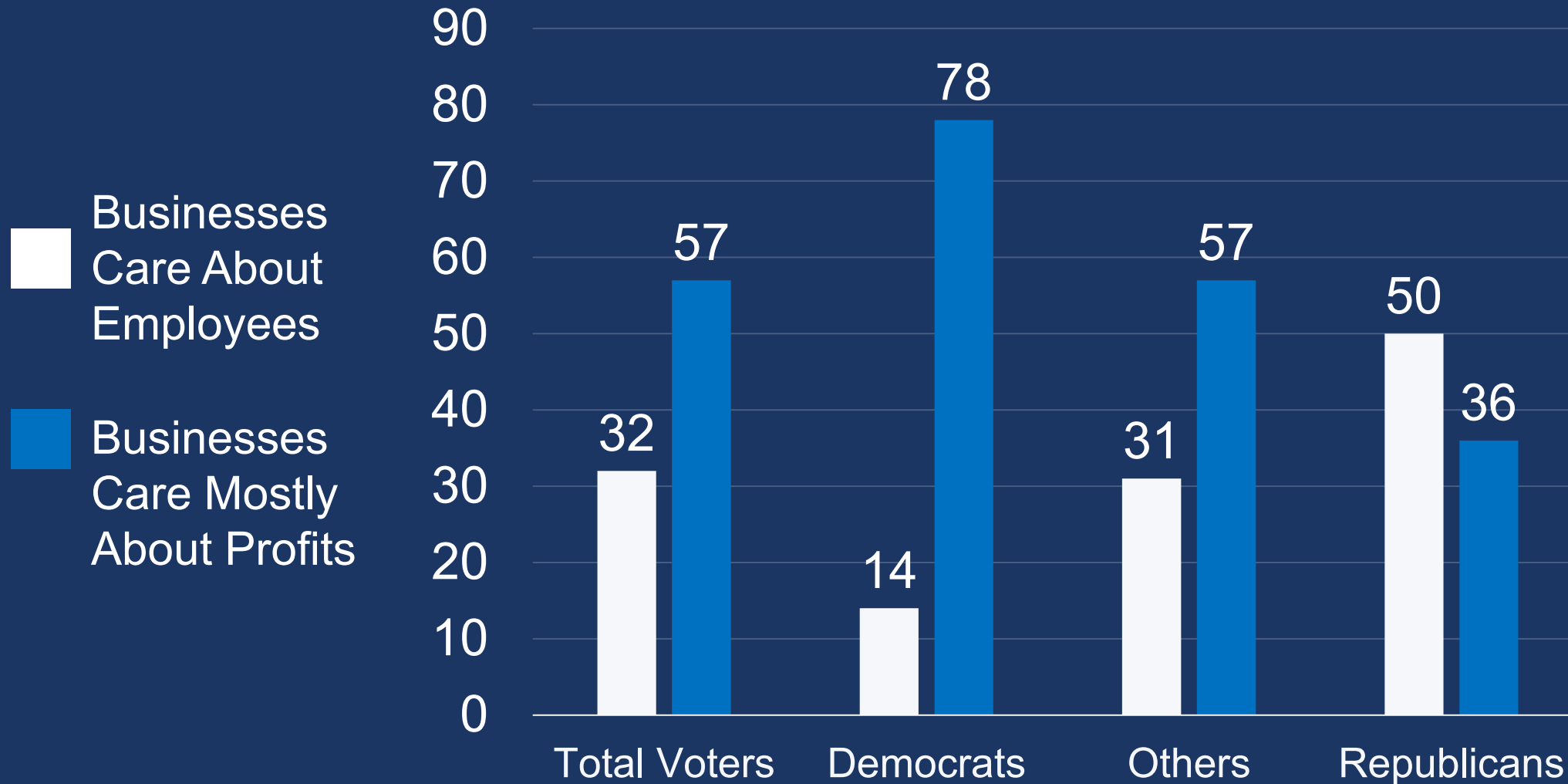
Political Views Impact Policy Decisions

Right Direction vs. Wrong Direction

| Statewide | 56:26 |
|-----------------------|-------|
| Jacksonville | 56:25 |
| Gainesville | 42:42 |
| Tallahassee | 63:13 |
| Panama City/Pensacola | 64:19 |
| Orlando/Daytona | 59:25 |
| Tampa/St. Pete | 60:24 |
| Ft. Myers/Naples | 49:21 |
| Broward/Miami | 53:34 |
| West Palm | 53:23 |

| Statewide | 56:26 |
|-------------|-------|
| | |
| Men | 63:21 |
| Women | 50:31 |
| | |
| Republicans | 79:12 |
| Democrats | 34:41 |
| Others | 58:22 |
| | |
| White | 60:22 |
| Black | 35:43 |
| Hispanic | 61:27 |

What Do You Think Motivates Business In Florida?



Uniting Business for Good

Transportation, Growth and Infrastructure Summit

Hollywood, FL

December 5, 2019

2020 Legislative Fly-In

Tallahassee, FL

January 14-15, 2020

Business Leaders Summit on Prosperity and Economic Opportunity


West Palm Beach, FL

May 22-23, 2020

Learners to Earners Workforce Summit

Orlando, FL

June 2020



Mark Wilson
President and CEO
mwilson@flchamber.com
850.521.1209



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