

#### Future of Florida Forum BUILDING A VALUED ADDED ECONOMY

Presented by Gray Swoope, President & CEO of VisionFirst Advisors September 26, 2018



GOING BEYOND STRATEGY DEVELOPMENT

> EXTENSION OF THEIR CUSTOMERS' TEAMSTO DEVELOP ECONOMIC DEVELOPMENT STRATEGY, PROVIDE LOCATION ADVISORY SERVICES, SOLVE PROBLEMS, AND DELIVER RESULTS.

WITH CLIENTS

IN OVER HALF OF THE U.S.,

**VISIONFIRST ADVISORS** 

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# Disruption

.... AT&T

# App Economy is \$1.3 Trillion Today

Source: App Annie Analytics

### Automation

### 80% of Jobs Do Not Exist Today

Source: Institute for the Future

Order

### Rapid Changes

# "Once the solid rocket booster is lit, it is going somewhere."

### A Road Map to 2030

Anticipate Disruption & Transformation

# Innovation is Not Alvays a New Industry

9 out of 10 Floridians live in an urban setting 5 million more residents by 2030 116 million visitors in 2017 Embrace legacy industry sectors

## **Blueprint for Success**

Accelerate the shift from an transaction-based economy to **value-added innovation**. Increase our focus on research and development, technology, business formation, and global market opportunities in all industries.

#### **Florida Strengths**

Building Innovation & Value-Add to the Economy

**Aviation & Aerospace** 

Advanced

Manufacturing

Business

Fo

rmation

Healthcare

Agriculture

Tourism

Take advantage of Florida's position in commercial space, NASA, future Mars missions, aviation manufacturing.

Take advantage of Florida's growing population for R&D, medical device manufacturing, talent and commercialization.

Take advantage of agrarian heritage to innovate in food production for growing populations and agtech.

Take advantage of Florida's tourism economy with homeland security innovation and travel innovations.

> Source: VisionFirst Advisors, Florida Chamber Foundation 2030

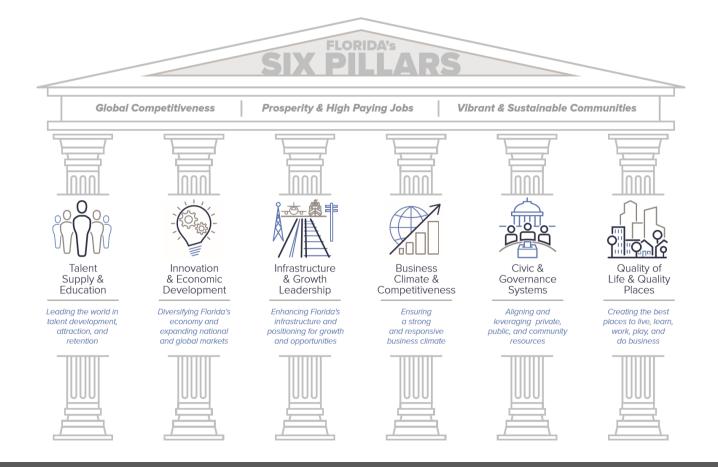




#### RURAL

#### URBAN

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### Implement

A grade "A" implementation of a grade "C" plan is better than no implementation of a grade "A" plan.



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